



**Summit MLS, Inc.**  
**Board of Directors Meeting Agenda**  
**S.A.R. Office/352 Lake Dillon Dr.**  
**September 7, 2016**

**DONE PASS FAIL GENERAL REPORTING**

|    |  |  |  |  |
|----|--|--|--|--|
| 1. |  |  |  | Call to Order – Eric Degerberg, Chair                              |
| 2. |  |  |  | Quorum Present – 3 voting directors needed                         |
| 3. |  |  |  | Approval of August 4 <sup>th</sup> Minutes – Eric Degerberg, Chair |
| 4. |  |  |  | Guest:   |
| 5. |  |  |  | Recommended Approval of New Members – See Attached                 |
| 6. |  |  |  | <b>Current Member Count:</b>                                       |

| September                      |            |            |            |            |            |            |            |            |            |            |
|--------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                                | 2016       | 2015       | 2014       | 2013       | 2012       | 2011       | 2010       | 2009       | 2008       | 2007       |
| Full Member                    | 539        | 519        | 482        | 484        | 486        | 525        | 581        | 621        | 656        | 628        |
| Secondary Member               | 45         | 37         | 39         | 36         | 40         | 33         | 37         | 47         | 51         | 27         |
| Non Member Licensees           | 6          | 13         | 12         | 8          | 7          | 5          | 3          | 8          | 17         | 17         |
| Affiliate Member               | 69         | 138        | 44         | 49         | 49         | 45         | 48         | 41         | 56         | 56         |
| MLS Only                       | 43         | 42         | 57         | 64         | 63         | 84         | 92         | 100        | 117        | 109        |
| <b>Total of Billed Members</b> | <b>702</b> | <b>749</b> | <b>634</b> | <b>641</b> | <b>645</b> | <b>692</b> | <b>761</b> | <b>817</b> | <b>897</b> | <b>837</b> |
| Admin                          | 126        |            |            |            |            |            |            |            |            |            |
| <b>Total</b>                   | <b>828</b> |            |            |            |            |            |            |            |            |            |

|    |  |  |  |  |
|----|--|--|--|--|
| 7. |  |  |  | <b>Announcements:</b> <ul style="list-style-type: none"> <li>• SAR BOD Sept 8<sup>th</sup> – 8:30AM – 12:00PM</li> <li>• Psychology of Sales &amp; Negotiation Class Sept 12<sup>th</sup> 8:30AM – 12PM</li> <li>• Annual Meeting Sept 14<sup>th</sup> 8:30AM – 12PM @ The Lodge at Breckenridge</li> <li>• CREC Sept 29<sup>th</sup> 8:30AM – 12:30PM</li> <li>• Ethics Sept 29<sup>th</sup> 1:00PM – 5:00PM</li> <li>• Annual Billing goes out to Membership Oct 3rd</li> <li>• COO Breakfast - Oct 4<sup>th</sup> 7:15AM – 11:00AM @ Copper Mountain Conference Center</li> <li>• Candidate Forum Oct 5<sup>th</sup> 6:00PM – 9:00PM @ Breckenridge Council Chambers</li> <li>• MLS BOD Oct 6<sup>th</sup> – 8:30AM – 12:00PM</li> <li>• Installation of BOD Oct 13<sup>th</sup> 6:00PM – 8:30PM @ The Doubletree Breckenridge</li> </ul> |
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**REPORTING TO BOD AND/OR GENERAL MEMBERSHIP**

|    |  |  |  |  |
|----|--|--|--|--|
| 8. |  |  |  | a) Financials – Sarah Thorsteinson<br>b) CEO Report – Sarah Thorsteinson<br>c) Chair Report – Eric Degerberg |
|----|--|--|--|--|

**BUSINESS MEETING FOR BOD**

|    |  |  |  |   |
|----|--|--|--|---|
| 9. |  |  |  | <b>Unfinished Business</b> <ul style="list-style-type: none"> <li>a) Lockbox Exchange Update / Vote           <ul style="list-style-type: none"> <li>• Lockbox procedures for swap</li> <li>• Display key discussion</li> </ul> </li> </ul> |
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