



JUNE 8, 2017  
SAR OFFICES

## MLS Board Meeting Minutes

1. Meeting was called to order at 8:40am by Spencer Thomas.
2. Review of Minutes from the May 11, 2017 meeting. A MOTION was made, seconded and approved to accept the minutes as written.
3. Review of new members.

### New Applications June 2017

	Name	Membership	Office	Location
1	Dasgupta, Kevin	Affiliate	Eagle Eye Home Inspections	Gypsum, CO
2	Cheryl Murray	Affiliate	SummitCove.Com	Dillon, CO
3	Denny, Jesse	Affiliate	The Art Glass Company	Breckenridge, CO
4	Lindsey, Allison	Affiliate	TurnKey	Breckenridge, CO
5	Shutz, Tonya	Affiliate	Summit Design Center	Silverthorne, CO
6	Willson, Elle B	Affiliate	Crestwood Homes	Georgetown, CO
7	Babich, Toby	Primary	BreckLiving.com	Breckenridge, CO
8	Boysen, Adam	Primary	Cynthia Sells The Summit	Dillon, CO
9	Kelley, Michael	Primary	RE/MAX POTS	Breckenridge, CO
10	Lerner, Scott	Primary	Coldwell Banker Mountain Properties	Breckenridge, CO
11	Peterson, Austin	Primary	Breckenridge Real Estate Group	Breckenridge, CO
12	Finn, Heidi	Secondary In State	Urban Luxe Real Estate	Denver, CO
13	Jeffrey, Randy	Secondary In State	Real Living CO Properties	Denver, CO
14	Statk, Edwin	Secondary In State	Ironman Appraisals	Evergreen, CO
15	White, Wendy	Secondary In State	Highgarden	Denver, Breckenridge CO

### Drops - May 2017

	Name	Membership	Office	Location
1	Joy Klein	Affiliate	Summit Combined Housing Authority	Breckenridge, CO
2	Andrew Podore	Affiliate	Breckenridge Resort	Breckenridge, CO
3	Mark Johnson	Affiliate	Secure Home Services	Breckenridge, CO
4	Nicole Rolfe	Affiliate	Summit Asbestos Testing	Breckenridge, CO

A MOTION was made, seconded and approved to accept the new members as presented pending SAR's approval.

4. Review of Membership Counts:

### Membership Report

... May . 2017...

	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008
PrimaryMember	555	523	502	470	484	486	525	581	621	656
Secondary Member	44	41	32	36	46	35	33	37	47	51
Non Member Licensees	11	3	14	12	3	7	5	3	8	17
Affiliate Member	68	74	103	43	54	42	45	48	41	56
MLS Only	41	40	42	57	48	63	84	92	100	117
<b>Totals</b>	<b>719</b>	<b>681</b>	<b>693</b>	<b>618</b>	<b>635</b>	<b>633</b>	<b>692</b>	<b>761</b>	<b>817</b>	<b>897</b>
Unlicensed Admin	150									
<b>Total SAR/MLS</b>	<b>869</b>									

### DROPS:

REALTOR	0
MLS Only	0
Affiliate Member	3

5. Announcements review by Sarah Thorsteinson
  - Marsha Waters – Pizza & Politics - June 14<sup>th</sup>, 11:30am - 2pm
  - DR Meeting – June 19<sup>th</sup>, 3pm-5pm
  - SAR BOD – June 22<sup>nd</sup>, 8:30-12pm
  - Corelogic Users Group Mtg. - June 27-28<sup>th</sup>

### Attendees:

Spencer Thomas  
Eric Degerberg  
Kristi Gifford  
Kathy Christina  
Sarah Thorsteinson  
Mike Krueger  
Mikel Traweek  
Tom Kozlowski  
Andrew Biggin  
Frank Hofmeister  
Jim Schlegel  
Travis Williams  
Lisa Bova

### Members Absent:

Kevin Broadrick

### Minutes taken by:

Stacie Buer

### Guests:

Jason Smith

- MLS BOD – July 13<sup>th</sup>, 8:30-12pm
  - Realist – July 25<sup>th</sup>, 1pm – 3pm
6. Financials – Reviewed by Sarah Thorsteinson.
    - Audit went very well. We will receive a report soon from the auditor with additional recommendations.
    - Review of May 2017 financials. A MOTION was made, seconded and approved to accept the financials as written.
  7. CEO Report – Sarah Thorsteinson
    - Eric Degerberg was awarded Emeritus status from NAR for recognition of 40 years as a REALTOR and serving on a local board.
    - Wildfire update – 25 people signed up at the Trade show yesterday to help clear slash from locals property.
    - Media campaign starts this week: mailer, TV, radio spots.
    - Defensible space grants are available for locals.
    - Open House day – Saturday, July 8. Kathy has given affiliates permission to team with REALTORS for this day.
  8. eProperty Watch – still using Beta system. Brokers haven't had time to review this program. Board members will work on this and come prepared to the next meeting to share their thoughts on this product. This is a great tool for members to touch their client and keep track of home value. It was noted that the values works off of their AVM rather than ours.
  9. Statistical Listings in Matrix – Seeing an increase in pending prior to under contract in Matrix with the low inventory. Trying to come up with a way to do this in the MLS and not frustrate buyers and REALTORS. It was determined, after discussion that those who are attending Corelogic's meeting later this month will sit down with Corelogic's reps and try to come up with a solution that works for our Members. It was noted that photos are being able to be removed prior to being sold. Once photos are entered, it was asked that they are not able to be removed. It was also noted that the listing date can't be backdated and it was noted that a discussion needs to take place on this. These will be address with Corelogic or at a future meeting due to time constraints.
  10. History/Tax on IDX and RETS – Kristi noted that history and tax information is being collected. Something about "0"s.
  11. Lake Dillon Condo – Condotel request. Plat is changed – the board approved this change.
  12. Audio delivery of IDX (Seri, Alexa etc....) Kathy noted that this issue was a long conversation at the NAR meeting in Washington DC. The technology exists to ask one of these devices to tell a customer how many homes are for sale with certain criteria in a certain area. Kristi recommends we deal with them as a vender feed. So, brokers would set up an individual feed to them. It was also noted that NAR has not provided any verbiage on this. This was informational only at this point. It is suggested that we wait to see what happens on this in the future before we move forward.
  13. Kathy Christina discussed monetizing MLS'. She has a brother asking if the MLS would want to provide data and get paid for it in order to build the Hartford insurance system. He would offer \$50,000 to start. It was noted that we signed an exclusive with Corelogic so we aren't able to sell our data to anyone else.
  14. Realist is doing an upgrade – could have a link to the tax office....however, Summit County dosen't participate. Realist can make a hyperlink to the assessor's office website but not directly to the tax roll. Kristi isn't sure if it's Corelogic not wanting to do the filters or if it really is the assessor's office. Kristi asked the board if they want her to pursue this. The board members noted that this is only helpful if it is a direct link to the page as opposed to the website. Eagle, Grand and Park will all cooperate, but not Summit. Kristi will drill down and see what the issue is.
  15. Housefax discussion prior to the demo. Spencer has some concerns on this. Feels that data isn't accurate depending on where they get their data and how accurate the data is. Kristi noted that they get a RETS feed to pull some data. It was noted that a Summit County home needs to be viewed. Disclosure statements should cover any issues.....transactions brokers are not to be looking for data. Clients can go get one themselves. Kristi did set up a temporary RETS feed for today's demo. The board participated in a demo with Housefax. During the demo it was noted that homes in Summit county will not pull up. This is an issue that will be looked into. No determination was made on purchasing this product at this point.
  16. Meeting was adjourned at 11:25am.