



SEPTEMBER 7, 2016
SAR OFFICES

MLS Board Meeting Minutes

1. Sarah started the meeting with a review of the Membership Count:

- a. Full Member: 539
- b. Secondary Members: 45
- c. Non-Member Licensees: 6
- d. Affiliate Member: 69
- e. MLS Only: 43
- f. Total Billed Members: 702
- g. Admin: 126
- h. Total: 828

Sarah also noted that Mikel will be documenting the members that are leaving the Association each month and the reason for that. After a discussion, it was decided that Mikel will break out appraisers from the REALTOR members in the future.

2. Sarah reviewed New members:

- a. A. Conner – MLS Only, Xome, Inc
- b. T. O’Leary – MLS Only, Xome, Inc.
- c. C. Moore – Primary, Massey Real Estate
- d. R. Sparks – Primary, Your Castle Summit
- e. M. Courtney – Primary, Real Estate Valuation
- f. D. Gregory – Primary, Professional Appraisal Service
- g. S. Kier – Secondary In State, Cherry Creek Properties
- h. D. Treadwell, Secondary Out of State, Mountain West RE
- i. S. LaBracke – Affiliate, US Health Advisors
- j. P. Brown – Affiliate, JAM Enterprises
- k. M. Moreau – Affiliate, Pillar to Post
- l. B. Doza – Affiliate, Ten Mile Inspections
- m. T. James – Affiliate, High Country Handyman

4 members have left the Association this month for various reasons.

3. Sarah reviewed the Announcements:

- SAR BOD - Sept 8th
- Psychology of Sales & Negotiation Class - Sept 12th 8:30-12PM
- Annual Meeting – Sept 14th 8:30-12PM @ The Lodge at Breck
- CREC - Sept 29 8:30 – 12PM
- Ethics – Sept 29th 1-5PM
- Annual Billing goes out to membership - October 3
- COO Breakfast – Oct 4 7:15-11AM @ Copper Mtn Conf Center
- Candidate Forum – Oct 5 6-9PM @ Breck Council Chambers
- MLS BOD – Oct 6, 8:30am – 12PM
- Installation of BOD – Oct 13, 6-8:30PM @ The Doubletree Breck.

Attendees:

Lisa Bova
Kathy Christina
Eric Degerberg
Kristi Gifford
Sarah Thorsteinson
Tom Kozlowski
Frank Hofmeister
Andrew Biggin
Mikel Ziruolo

Minutes taken by:

Stacie Buer

Guests:

Dana Cottrell

Absent:

Lisa Angell
Kevin Broadrick
Mike Krueger
Spencer Thomas

4. Sarah reviewed the Financials with the board for July and August. A MOTION was made, seconded and approved to accept the financials for July and August as written.
5. Mapping in MLS – there was a brief discussion regarding the mapping issues for listings in the MLS. The board discussed making mapping mandatory and a fineable offense in the Rules and Regulations. A MOTION was made, seconded and approved to add mapping as a requirement to listings and it will be added to the list of fineable offenses if it is not complete. It will be a \$100 fine for the first offence.
6. CEO Report: Sarah gave the board an update on the Wildfire Defensible Space Grant. She noted that only 2 families applied and they decided to split the money and help out both property owners. Sarah noted that they had a blue ribbon cutting ceremony on the property on Peak 7 and the grant mitigated ½ an acre property. See the difference below!



7. SUPRA Lock Box Exchange – Kristi noted that they are working on getting the raw data from SUPRA to use with the Showing Time information. She hasn't heard if that data has been released yet but will continue to work on it. She noted that we needed an official vote on moving forward with SUPRA if that is what the board would like to do, and then the board needed to discuss the procedural issues that the staff has brought to light. Eric noted that the monthly fee was dropped by \$1 per member and the box number was increased to 2,000 (this is a 200 decrease from last time). Eric noted that to get 200 more boxes, Supra stated that the price will go up 65 cents per member. Eric was encouraged to speak with Supra again to do further negotiating. They would like to see 2,600 boxes. Eric will continue with the negotiation of pricing. He also noted that Supra is proposing November 28th for the lock box switch. It was also noted that we are going to encourage the removal of the display keys from our inventory. We would like to see all brokers move to the ekey on their phones. It was also noted that replacement boxes will be \$79 for those who have lost boxes over the years. This charge will be passed on to the offices. It was determined that once Eric is done with negotiating, a proxy email vote will take place. It was suggested that the Association do the box exchange off premises to allow for parking. It was also suggested that a list of lockbox inventory be sent to the brokerages so that they can start preparing for the switch over.
8. The minutes from the August 4 meeting were reviewed. A MOTION was made, seconded and approved to accept the minutes as written.
9. Showing Time – It was reported that the contract has been sent to legal council for review. The board requested that Kristi release the data as soon as it is ready to go. Discussion took place on what other modules or products were available that would benefit our members. Kristi will check with Todd with Corelogic for a list of products.

10. Assessor's Office – At a previous meeting, it was decided to move the Assessor's office to a public service category. After speaking with the legal council, it was determined that if the MLS moved forward with this, the MLS would then become an Open MLS. This isn't something we want so legal council advised we keep things similar to as they are. If they are licensed, they pay the fees accordingly. These fees would be \$644 annually and \$50 monthly for any licensed appraisers that are working for the Assessor's office. It was determined that Eric would sit down with Beverly Breakstone and have this discussion. An email will be sent to Park County with the same information. The Assessor's offices can then tell us how to proceed. Kristi will talk with Lake County to get the tax data that is needed now that they are part of the Association's territory.
11. Open House Module on Matrix – after a brief discussion, it was determined that this isn't something we want to move forward with at this time. This issue was tabled.
12. Auto Time Out function in Matrix and the SSO Launchpad – After a discussion, it was determined that Kristi would change the time out function for both products to a two-hour timeframe.
13. Next month, the board will be looking over the budget and hopefully making an approval. Kathy Christina encouraged everyone to be present for this meeting.
14. Meeting was adjourned at 10:49am.

