



Summit Association of REALTORS®

Board of Directors Meeting Agenda

SAR Offices

October 19th, 2017

General Reporting

1. Call to Order – Kathy Christina, President
2. Quorum Present -6 needed for quorum
3. Approval of Minutes- Kathy Christina, President
4. Consent Agenda-

New Applications October 2017				
	Name	Membership	Office	Location
1	Samantha Daily	Affiliate	CMG Financial- <i>Mortgage Banker Industry</i>	Highlands Ranch, CO
2	Karen Seitz	Primary	Coldwell Banker Mountain Properties	Frisco, CO
3	Kelly Hepburn	Secondary	Colorado Craft Brokers, <i>Primary membership is with DMAR</i>	Dillon, CO
4	Sarah Gourgues	Primary	Resort Real Estate Experts	Frisco, CO
5	Jonathan Fry	MLS Only to Secondary	Fry Properties, Jonathan is moving his membership from MLS Only to secondary because of the requirements for all licensees under the employing broker with the MLS Only Participation	Denver, CO
6	Darin Omtvedt	Affiliate	Summit Inspection Resolution- <i>Inspection Resolution Industry</i>	Dillon, CO
Drops- August 2017				
	Name	Membership	Office	Location
1	Eric Malmgren	Primary	Carbonate Real Estate	
2	Carla Hyatt	Primary	Colorado Real Estate	
3	Mike Madsen	MLS Only	Rockies R.E. Network, LTD	

5. Membership Count-

Membership Report

...October . 2017...

	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
PrimaryMember	570	540	522	489	484	486	525	581	621	656	628
Secondary Member	53	46	35	41	36	40	33	37	47	51	27
Non Member Licensees	12	13	?/2	12	8	7	5	3	8	17	17
Affiliate Member	97	74	64	47	49	49	45	48	41	56	56
MLS Only	42	44	39	57	64	63	84	92	100	117	109
Totals	774	717	660	646	641	645	692	761	817	897	837
Unlicensed Admin	151	131									
Total SAR/ MLS	925	848									

DROPS:

REALTOR	2
MLS Only	1
Affiliate Member	0

2017 Applications and Drops

	New Primary	New Secondary	New Affiliate	New MLS Only	Drop Primary	Drop Secondary	Drop Affiliate	Drop MLS Only	NML
January	4	0	0	0	10	0	1	1	1
February	5	0	4	0	12	1	7	5	1
March	3	2	1	0	1	1	0	0	0
April	14	2	3	0	0	0	0	0	0
May	5	1	2	1	0	0	4	0	0
June	6	3	7	0	1	0	0	0	0
July	9	4	1	0	0	2	0	0	0
August	4	2	1	1	1	1	0	0	0
September	7	1	0	1	2	0	0	1	0
October	2	1	2	0					
November									
December									
Total	59	16	21	3	27	5	12	7	2

*NML = non-member licensee

6. **Next Board Meeting:** November 16th, 2017

7. **Announcements-**

- November 7th: Cybersecurity and Privacy Class: 9am-12pm
- November 7th: Tighten it up: FHA, What an Agent Needs to Know 1:00pm-5:00pm
- November 8th: Annual Membership Meeting/Elections@ The Lodge featuring Juanita McDowell
- November 14th: MLS Board Meeting 8:30AM-12:00 PM
- November 15th: Summit Area Contracts Class 9am-12pm
- November 16th: SAR Board Meeting 8:30 AM-12:00 PM
- November 23rd & 24th: SAR Offices Closed for Thanksgiving
- November 29th: New Member MLS Orientation 1:00-5:00 PM.

REPORTING TO BOD AND GENERAL MEMBERSHIP-8:40-9:00

10. **President's Report-** Kathy Christina

11. **CEO Report-** Sarah Thorsteinson

12. **MLS Update-** Spencer Thomas

13. **Education Committee Report-** Kristin Walter

14. **Financials Report-** Sarah Thorsteinson

BUSINESS MEETING – 9:00-11:30 AM- EXECUTIVE SESSION

15. **Adjournment from General Meeting.**

The Board will move into Executive Session for the purposes of reviewing the Budget and Human Resources.