



Summit Association of REALTORS®

Board of Directors Meeting Agenda

The Lodge@ Breckenridge

November 10th, 2016 2:00 pm

GENERAL REPORTING -8:30 am

1. Call to Order – Kathy Christina, President
2. Quorum Present -6 needed for quorum
3. Approval of Minutes- Kathy Christina, President
4. Consent Agenda-

New Applications November 2016

Name	Membership	Office	Location
Keith Gordon	MLS Only	Altru Realty, LLC - Primary with Pikes Peak	Castle Rock, CO
Larry Dobbs	MLS Only	Larry E. Dobbs, Inc - Primary with Pikes Peak	Boulder, CO
Tom Griffin	Primary	Alpine Appraisals	Avon, CO
Andy Braner	Primary	Keller Williams Top of the Rockies	Frisco, CO
Pam Allen	Primary	Snowshoe Realty	Fairplay, CO
Christoph Zierhut	Primary	Coldwell Banker Mountain Properties	Frisco, CO
Daniel Falliaux	Primary	Colorado's Appraisal Source. LLC	Aurora, CO
Phillip Gallagher	Primary	Re/Max Properties of the Summit	Breckenridge, CO
Sara Morgen	Primary	Bristlecone Realty Group	Fairplay, CO
Agnes Las	Secondary	Breckenridge Real Estate Group - Primary with DMAR	Breckenridge, CO
Shelly Maddox	Secondary	Century 21 Mountain Lifestyle, Frisco CO - Primary with VBR	Frisco, CO
Jeni Shelton	Affiliate	Ski Country Resorts	Breckenridge, CO
Marilyn Hogan	Affiliate	Summit County Builders Association	Frisco, CO

Terminated/ Suspended October 2016

Name	Membership	Office	Location
Brent Smith	Secondary	Keller Williams Top of the Rockies	Frisco, CO
Stephen Straight	Primary	Century 21 Gold	Frisco, CO
Bobby Burnett	Secondary	Keller Williams DTC	Denver, CO
Kris Nichols	Primary	Summit County Real Estate	Silverthorne, CO
Collette Standen	Secondary	Alliance Realty - Metro Brokers	Idaho Springs, CO

5. Membership Count-

	November									
	Current	2015	2014	2013	2012	2011	2010	2009	2008	2007
Full Member	544	525	488	484	486	525	581	621	656	628
Secondary Member	44	34	40	36	40	33	37	47	51	27
Non Member Licensees	14	0	12	8	7	5	3	8	17	17
Affiliate Member	76	64	48	49	49	45	48	41	56	56
MLS Only	44	39	57	64	63	84	92	100	117	109
Totals	722	662	645	641	645	692	761	817	897	837
Unlicensed Admin	131									
Total Users	853									
Suspensions and Terminations	5									

6. Next Board Meeting: December 15th

7. Member Comment Period:

8. Announcements:

- ABR Designation, 11/15-16
- SAR Leadership Training, 11/17
- SAR Staff Retreat, 11/18
- New Member MLS Training, 11/22
- SAR Office Closed, 11/24-11/25
- Avoiding Pitfalls in Real Estate Class, 12/7
- New Member Orientation, 12/13
- CREC/Ethics Classes, 12/14
- SAR Office Closed, 12/26

REPORTING TO BOD AND GENERAL MEMBERSHIP

10. Financials Report- Lindsay Gremmer, CPA

11. President's Report- Kathy Christina

12. CEO Report- Sarah Thorsteinson

14. Summit MLS, Inc. Report- Spencer Thomas

15. Affiliate Update- Maggie Dew

BUSINESS MEETING

16. New Business

- A. Approval of October 2016 Financials
- B. Discussion of SAR Ethics CE Requirements
- C. Discussion of SAR Board Terms of Service

17. Unfinished Business

19. Adjournment