



Summit Association of REALTORS®

Board of Directors Meeting Agenda

S.A.R. Office: 352 Lake Dillon Dr., Dillon

September 8th, 2016- 8:30 am

GENERAL REPORTING -8:30 am

1. Call to Order – Tom Harmon, President
2. Quorum Present -6 needed for quorum
3. Approval of Minutes- Tom Harmon, President
4. Consent Agenda-

Name	Membership	Office	Location
Andrea Conner	MLS ONLY	Xome Inc, Denver, CO	Denver CO
Thomas O'Leary	MLS ONLY	Xome Inc, Denver, CO	Denver, CO
Christina Moore	Primary	Massey Real Estate, Denver, CO	Olton, CO
Rebecca Sparks	Primary	Your Castle Summit, Frisco, CO	Arvada, CO
Melanie Courtney	Primary	Real Estate Valuation Services	Denver, CO
Denise Gregory	Primary	Professional Appraisal Services, Inc	Breckenridge, CO
Sabina Kier	Secondary In State	Cherry Creek Properties, Greenwood Village, CO	Greenwood Village, CO
Douglas Treadwell	Secondary Out of State	Mountain West Real Estate, Breckenridge, CO	Breckenridge, CO
Steve LaBracke	Affiliate	US Health Advisors	Breckenridge, CO
Pat Brown	Affiliate	JAM Enterprises LLC, Architectural Window Firm, Automotive Tinting and Clear Bra	Silverthorne, CO
Michael Moreau	Affiliate	Pillar to Post	Eagle, CO
Brandon Doza	Affiliate	Ten Mile Inspections	Breckenridge, CO
Terry James	Affiliate	High Country Handyman	Silverthorne, CO

5. Membership Count-

September										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Full Member	539	519	482	484	486	525	581	621	656	628
Secondary Member	45	37	39	36	40	33	37	47	51	27
Non Member Licensees	6	13	12	8	7	5	3	8	17	17
Affiliate Member	69	138	44	49	49	45	48	41	56	56
MLS Only	43	42	57	64	63	84	92	100	117	109
Total of Billed Members	702	749	634	641	645	692	761	817	897	837
Admin	126									
Total	828									

6. Next Board Meeting: October 13th, 2016

7. **Announcements:**
- Psychology of Negotiations 9/12
 - SAR Annual Meeting/Elections, 9/14
 - CREC/Ethics Classes 9/29
 - CAR Convention, Broomfield, 9/ 21 - 24
 - SAR BOD Meeting, 10/13
 - SAR Installation, 10/13 @ Doubletree Breck
 - NAR Convention 11/4-11/7
 - ABR Designation, 11/15-16
 - SAR Leadership Training, 11/17

8. **Member Comments:**

REPORTING TO BOD AND GENERAL MEMBERSHIP

9. **Edward Jones Review- Mark Nunn**
10. **Financials Report (Executive Session) – Lindsay Gremmer, CPA**
11. **President’s Report- Tom Harmon**
12. **CEO Report- Sarah Thorsteinson**
14. **Summit MLS, Inc. Report- Eric Degerberg**
15. **Procedures/ Policies Update- Kathy Christina**
16. **Affiliate Update- Maggie Dew**

BUSINESS MEETING

17. **New Business (Executive Session)**
- A. **Approval of August 2016 Financials**
 - B. **Discussion of billing for Assessor’s offices.**
18. **Unfinished Business**
19. **Adjournment**