



APRIL 11, 2016
SAR OFFICES

SAR Board Meeting Minutes

1. Meeting was called to order by Tom Harmon, President, at 8:40am.
2. Jackie McPheeters – Fitness Update: Jackie reported that the Fitness Challenged raised approximately \$1,700. The group started with 32 participants and ended with 28. Dennis Johnson lost the most weight by losing 33 lbs. Congratulations Dennis!
3. Jackie McPheeters gave an update on the Community Outreach fund and where the committee would like to make donations:
 - a. NRO - \$1500
 - b. Parade of Homes - \$1500
 - c. Silverthorne Country Dance Night - \$600
 - d. Local PTA's - \$250 each
 - i. Upper Blue Elementary
 - ii. Breckenridge Elementary
 - iii. Frisco Elementary
 - iv. Summit Cove Elementary
 - v. Dillon Valley Elementary
 - vi. Silverthorne Elementary
 - vii. Summit Middle School
 - viii. Summit High School
 - ix. Snowy Peaks School
 - x. Peak School
 - e. Summit REALTORS Cares
 - i. Individual Care Gifts - This would be a new program facilitated through the Community Outreach Committee. They are suggesting that \$1000 to be put into a fund to send flowers or provide a meal for community members that are going through hardships.
 - ii. Volunteer Program – This would be REALTORS helping others in the community with various projects.
 - iii. Think it Forward in November – suggests challenging members to deliver a meal to a friend and just ask that they pay it forward. Suggested having an email address where people can note that they received a meal and when. Would be fun to track how far wide spread this could go.

Attendees:

Tom Coolidge
Kathy Christina
Eric Degerberg
Maggie Dew
Kristi Gifford
Kijah Hanson
Tom Harmon
Jackie McPheeters
Stacy Shelden
Jason Smith
Sarah Thorsteinson
Mikel Ziruolo

Not in Attendance:

Dennis Clauer
Tom Coolidge
Bonnie Smith
Ryan Walsh
Carmen Yonn

Minutes taken by:

Stacie Buer

In order to make this happen, a MOTION was made, seconded and approved to increase the Community Outreach budget to \$7,500 for this year. It was also suggested that the committee write a mission statement with 3-5 core reasons on why SAR would support and organization. This MOTION also included the approval to fund the NRO and the Parade of Homes sponsorships due to the short time frame necessary to commit to these organizations. No other funding from the \$7,500.00 is approved by the board. Future community projects will be approved based on whether it fits the goals and objectives listed in the mission statement.

4. Wildfire Project Proposal – The CEO present the following proposal to the board with regards to Wildfire Prevention:
 - a. The Wildfire Mailer will go out again. The Association will be covering ½ the cost of this and CAR will be covering the other ½.
 - b. Sarah presented an idea of assisting locals that are unable to get their branches to the road for the chipping program by getting REALTOR volunteers to assist. This would be included in the Wildfire mailer and individuals would call Sarah to coordinate.
 - c. Sarah also presented an idea of offering a grant to locals to assist them in creating defensible space. Starting with approximately \$10,000 and each applicant would receive \$500-\$1000 to assist with creating this space. Sarah would work with a local tree removal company to come up with a contact, and SAR would pay this grant money directly to the company. Sarah would work with the tree contractor as well as the local fire departments. Sarah noted that if we started this, then next year we would be able to apply for the Game Changer Grant from NAR and can request up to \$25,000.

A MOTION was made to use the \$2000 from the GAD budget to begin the funding for this project. This was seconded and approved.

5. Minutes from the March meeting were reviewed. A MOTION was made to approve as written, this was seconded and approved.
6. Consent Agenda – A MOTION was made, seconded and approved to accept the following members for SAR & MLS Membership:
 - John Murtha – Primary
 - Bevan Hardy – Primary
 - Chad Hanley – Primary
 - Johnna Long – Primary
 - Daniel Farber – Primary
 - Aniela Wasmanski – Primary
 - Jackie Pyles – Primary
 - Daniel Burdette – Primary
 - Samantha Taylor – Primary

7. Member Count:
 - Full Members: 523
 - Secondary Members: 41
 - NonMember Licensees: 3
 - Affiliate Member: 74
 - MLS Only: 40
 - Total: 681

8. Next Board meeting for May is being cancelled unless something big comes up.
9. In light of the SAR meeting being cancelled for next month, Sarah needs approval of the Strat Plan. This was formulated at a meeting last year. She needs to submit it to NAR. Sarah will be emailing out the Strat Plan documentation from last year and a proxy vote will be taken. 04/22/2016 – STRAT PLAN WAS APPROVED VIA PROXY VOTE.
10. Announcements:
 - May 3rd – New Development in Summit County Membership Meeting at the Silverthorne Pavilion from 11-1.
11. Presidents Report – Tom Harmon

Tom noted that we are over the FDIC limits at Bank of the West. Options are being looked at and he will have the finance committee meet soon.
12. CEO Report – Sarah Thorsteinson
 - a. Board email addresses have been created. Sarah will send emails out to board members with their addresses and passwords.
 - b. SAR's tenant has given his 30 day notice. He will be out at the end of April. This is a \$6000 loss. No determination was made at this point as to whether another tenant should be found.
 - c. Received a demand letter for financial documents, minutes and budgets. Boxes will be provided and any copies will be 25 cents each per the SAR bylaws.
 - d. It was noted that Sarah has received positive feedback on the Membership meeting in March.
13. MLS Update – Eric Degerberg
 - a. The launch of Matrix and the SSO went very well. Thanks to Kristi for all her hard work prior to the launch which made things go very smoothly.
 - b. Needing to work on getting the ad space filled. Staff is still working on the advertising agreement with the lawyer.
 - c. New Monthly MLS Fee Rule – frequently late MLS fees will now have the following consequences applied (when the member is suspended):
 - i. 1st time – Warning
 - ii. 2nd time - \$50 late fee
 - iii. 3rd time - \$100 late fee
 - iv. 4th time - \$300 late fee
 - v. 5th time – termination of membership with the need to reapply and pay application fees.
 - d. New RETS Feed Rule – For this year, any outstanding feeds not paid by the 15th of April will result in termination of the feed and the need pay set up fees of \$350 to reinstate their feed.
 - e. Discussion of the Current Price Field on Matrix.
14. Financial Reports Review – Lindsay Gremmer joined the board via phone. The reports were reviewed and filed.
15. Affiliate Update – Maggie Dew

3rd Annual Trade show was a success. Attendance numbers were up on both sides, affiliate and member. A wrap up meeting is scheduled to take place at the end of April to discuss how to improve the event. Maggie will give an update on this in June. It was noted that June might be a better time to hold this event in the future.
16. Kathy Christina reviewed the board positions that will open up this year. According to the bylaws the board is able to extend service years to help stagger the board members and provide some consistency. She noted that Breck and Frisco Directors have agreed to extend their service on the

board one more year. Kathy noted that ballots will go out in July, members are able to add their names to the election in August. Voting will be in September.

17. Meeting was adjourned at 10:53am