



JULY 19, 2017  
SAR OFFICES

## SAR Board Meeting Minutes

1. Kathy Christina called the meeting to order at 8:33am.
2. Financials: The meeting started with CPA Lindsey Gremmer on the phone to review the financial statements for June 2017. A MOTION was made, seconded and approved to accept the minutes as written. It was noted that Lindsey will be present at the August meeting to review the budgeting process with the board. A Motion was made to move the money from US Bank and Alpine Bank to a separate reserve investment account with Schwab leaving approx. 3 months reserve in the Alpine Bank account. This was seconded and approved. Dana stated she wants it on the record that the Association should have a separate finance committee from the Executive Committee. It was suggested that two members of the board be invited to the meetings to review financials.
3. Minutes were reviewed from the May meeting as well as the May and June proxy votes. A MOTION was made to accept the minutes as written, this was seconded and approved.
4. Consent Agenda review.

### Attendees:

Kathy Christina  
Sarah Thorsteinsen  
Stacy Shelden  
Tom Coolidge  
Jason Smith  
Dana Cottrell  
Mikel Traweek  
Tom Harmon  
Kristin Walter  
Maggie Dew  
Betty Stielow  
Spencer Thomas  
Bonnie Smith  
Jackie McPheeters

### Not in Attendance:

### Minutes taken by:

Stacie Buer

#### New Applications July 2017

	Name	Membership	Office	Location
1	Amundsen, Franque	Primary	Sifer, Smith and Frampton 117	Breckenridge, Colorado
2	Andersen, Meredith	Secondary	Re/MAX Alliance	Evergreen, Colorado
3	Battista, Christine	Secondary	Keller Williams DTC	Greenwood Village, Colorado
4	Del Zotto, Marco	Primary	Coldwell Banker Mountain Properties	Breckenridge, Colorado
5	Elges, John	Secondary	Compass, Aspen	Aspen, Colorado
6	Hutton, Larry	Primary	Colorado Real Estate Company - Hank Wiethake	Dillon, Colorado
7	Nelson, Tyler	Primary	Colorado Real Estate Company - Debbie Nelson	Dillon, Colorado
8	Palazola, Bo	Primary	RE/MAX POTS	Breckenridge, Colorado
9	Pratt, Ryan	Secondary	HomeSmart Cherry Creek (Formerly, Cherry Creek Properties)	Golden, Colorado
10	Thomas, Daryl	Primary	Keller Williams Partners	Colorado Springs, Colorado
11	Van Gundy, Ryan	Primary	RE/MAX POTS	Frisco, Colorado
12	Kubiszyn, Ashley	Affiliate	River Ridge (Vacation Rentals)	Breckenridge, Colorado
13	Cramer, Jacquelyn	Primary	Colorado Craft Brokers	Dillon, Colorado
14	Ward, Sioban	Primary	Colorado Homes Real Estate Company	Frisco, Colorado

#### Drops - June 2017

	Name	Membership	Office	Location
1	Eve Ashby	Primary	Sifer Smith and Frampton	Breckenridge, CO
2				
3				

A MOTION was made, seconded and approved to accept these new members with the addition of Joe Sosa with Mountain Magic Drain Cleaning as an Affiliate.

5. Review of member counts.

## Membership Report

... July . 2017...

	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
PrimaryMember	561	542	509	485	484	486	525	581	621	656	628
Secondary Member	46	41	35	37	36	40	33	37	47	51	27
Non Member Licensees	10	3	13	12	8	7	5	3	8	17	17
Affiliate Member	71	72	108	44	49	49	45	48	41	56	56
MLS Only	41	43	44	57	64	63	84	92	100	117	109
<b>Totals</b>	<b>729</b>	<b>701</b>	<b>709</b>	<b>635</b>	<b>641</b>	<b>645</b>	<b>692</b>	<b>761</b>	<b>817</b>	<b>897</b>	<b>837</b>
Unlicensed Admin	152										
<b>Total SAR/ MLS</b>	<b>881</b>										

**DROPS:**

REALTOR	1
MLS Only	0
Affiliate Member	0

6. Announcements:

- July 25<sup>th</sup> REALIST Class
- July 27<sup>th</sup> – MLS New member Orientation
- July 26<sup>th</sup> & 27<sup>th</sup> – CAR AE Symposium
- Aug 1<sup>st</sup> -3<sup>rd</sup> – SAR WILDFIRE Prevention Days
- Aug 8<sup>th</sup> -9<sup>th</sup> – Holly Maybery
- Aug 12<sup>th</sup> -14<sup>th</sup> – NAR Leadership Summit
- Aug 22<sup>nd</sup> – Past President’s Luncheon & REALTOR of the Year Lunch
- Aug 25<sup>th</sup> – SAR Picnic at Frisco Marina

7. President’s Report:

- It was mentioned that Ryan Walsh has resigned from the board due to life events. It was noted that this would only be for a few months as this position will be voted on at this year’s annual meeting. It was suggested that an email go out to membership regarding the open position to see if there is any interest. A MOTION was made to give notice to the membership that we have a vacancy and then the vote will be taken at the August meeting. This was seconded and approved.
- Matrix 7.0 coming in the fall. Kristi is working on beta testing. Bryan from Clarity may be coming in August to go over Clarity and security.
- Ski MLS has an update coming soon.
- Matrix 360 – is coming soon as well, 4<sup>th</sup> quarter of the year.

8. CEO Update – Sarah

- Review of budgeting time line.
- Review of election time line for both SAR & MLS.
- Sarah noted that the vote was approved to change the board to a calendar year.
- Seats up for the annual meeting election: Keystone & Out of Area
- Wildfire: Sarah gave an update on the wildfire program advertising and defensible space grants.

9. Education Update – Kristin Walters

- Started planning classes for next year.
- Refined process on how to choose instructors. Kristin reviewed this process with the board.
- They are currently filling list of instructors for 2018 calendar to bring to the board by August 1<sup>st</sup>.
- More updates in August on what the task force is doing.

10. Affiliate Trade Show Review – Maggie Dew
  - 4<sup>th</sup> year, increased in attendance with REALTORS and Affiliates. Over 100 realtors attended.
  - Offered a class which was very well received....36 members attended.
  - Stayed within the budget with facility and food.
  - Feedback received as very positive and a great benefit for Affiliate and REALTORS.
  - 4 new affiliates participated and joined specifically for this.
  - Handout was included in the packet for the board to review.
11. SAR adjourned their meeting at 10:10am and moved into a joint meeting with the MLS.