



MARCH 9, 2017  
SAR OFFICES

## SAR Board Meeting Minutes

1. Meeting called to order at 8:30am by President, Kathy Christina.
2. Quorum is present.
3. Review of minutes from the February meeting. A MOTION was made, seconded and approved to accept the minutes as written.
4. Consent agenda - Review of new members:

### New Applications March 2017

Name	Membership	Office	Location
Jacqueline Graham	Affiliate	Rocky Mountain Conscious Cleaners	Breckenridge, CO
David Gourgues	Primary	Century 21, Gold	Frisco, CO
David O'Brien	Secondary	Flatgrass Realty	Denver, CO
Gerardo Castillo	Primary	Coldwell Banker Mountain Properties	Breckenridge, CO
Deb Egelske	Secondary	Park Properties Realty LLC	Centennial, CO
Brian Flickinger	Primary	Colorado Real Estate, Jason Smith	Dillon, CO

Deb Egelske has requested to have her application withdrawn at this time. Mike Traweek also noted that she had two applicants request membership but did not get the apps in for MLS approval. It was determined that the MLS Board needs to review applications so these applicants will need to wait until next month to join. A MOTION was made to approve new members as outlined above, removing D Egelske from the list. This was seconded and approved.

5. Review of Membership count:

	February 2017										
	Current	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
<b>Primary Member</b>	534	527	492	466	482	478	510	569	650	669	628
<b>Secondary Member</b>	43	40	32	36	41	35	36	31	51	56	27
<b>Non Member Licensees</b>	10	3	5	13	3	3	5	3	17	15	17
<b>Affiliate Member</b>	72	70	101	38	50	55	41	42	37	37	56
<b>MLS Only</b>	39	40	45	57	48	67	84	93	103	115	109
<b>Totals</b>	<b>698</b>	<b>680</b>	<b>675</b>	<b>610</b>	<b>624</b>	<b>638</b>	<b>676</b>	<b>738</b>	<b>858</b>	<b>892</b>	<b>837</b>
<b>Unlicensed Admin</b>	139										
<b>Total SAR/ MLS</b>	<b>837</b>										

6. Announcements:

- March 16-20th: AE Institute, Denver
- March 21st: RSPS Designation with Holly Mabery
- March 23rd: Ethical Jeopardy with Holly Mabery
- March 29th: New Member MLS Training
- April 4th: SAR Membership Meeting; Chris Ulrich, Body Language Expert

7. The next SAR Board meeting will be moved to April 6<sup>th</sup> due to Spring Break vacation conflicts.
8. CEO Sarah Thorsteinson reviewed the financials as submitted by Lindsay Gremmer, CPA. A MOTION was made, seconded and approved to accept the financials as written.

### Attendees:

Kathy Christina  
Jason Smith  
Mikel Ziruolo  
Betty Stielow  
Sarah Thorsteinson  
Kristin Walter  
Spencer Thomas  
Tom Harmon  
Jackie McPheeters  
Dana Cottrell  
Maggie Dew  
Stacy Shelden  
Tom Coolidge

### Not in Attendance:

Ryan Walsh

### Minutes taken by:

Stacie Buer

9. CEO Report –

- Sarah applied for and received a grant to fund Pizza and Politics for \$2,100. It was noted by the committee that granted this that we did not make RPAC goal last year. The Mobilization Committee that gave this grant is wanting us to try to do better this year. The RPAC issue will be added to next month's agenda.
- The county reached out as they were updating the County Wildfire information and needs. SAR submitted a letter to the county and they have address many of the concerns that were outlined.

10. Education Update – Kristin Walter - Kristin gave a review of the Summit Area Contracts class with Felice Huntley. Survey results show an 8.875 out of 10 rating. Overall a success....educationally and financially. Mikel turned away 15 people as we just couldn't fit more in. Had people mention that they wanted a more advance class....which gives options for the future.

11. Various Updates from Jackie McPheeters

- LPC - House bill 17-1220 Measures to stop the diversion of legal marijuana - - reducing to 12 plants max per person for medical marijuana with the attempt to keep legal marijuana from getting into the illegal market. This bill is to protect residential property values and avoid public safety issues. This bill is supported by CAR.
- Bill concerning abuse victims being allowed to break leases. Extends this bill to unlawful abuse and stalking.
- Construction defects passed on Tuesday. Requires arbitration rather than a lawsuit....still a long way to go.
- RPAC - fitness challenge starting April 24, \$50 contribution to RPAC for members and SAR Charitable Fund for non-members.
- Realtor Cares - \$6500 towards events has been approved. Jackie proposed donations to the following:
  - NRO - \$1500 donation being recommended for the year. ½ page ad in program book, sponsorship of children's education, 12 fee tickets, and preschool music program.
  - Parade of Homes - have done \$1500 in the past as a Silver sponsor. This includes our logo and link to website on the Builder Assoc. website and newsletter, limited speaking opportunity at awards dinner, banner at awards dinner, people's choice voting page, 2 tickets for attendance at awards dinner and 2 tickets to view the homes.
  - Youth Hockey - banner, announced at event through the weekend and an ad in the program. Committee recommends \$500.  
This would commit \$3500 at this point if this is approved. MOTION to approve these donations, seconded and approved.
  - High School Scholarship fund - 84 kids applied. Decision has to be turned in by Monday. Have \$2500 to give away this year. Jackie made a MOTION to put another \$1000 from the REALTORS cares to be placed in the scholarship fund. This was seconded and approved.
- Jackie gave an update on where gift cards have been given to date.
  - Junior Nelson \$50 gift certificate was in a biking accident.
  - (2) \$25 Target gift cards to Susan Komen Fund
  - \$50 gift cert to Pam Johnson after the death of her husband.
  - \$50 to George Molloy - stroke victim.Discussion will take place this summer regarding adjusting these amounts for the future.

12. Kathy Christina- - Association Models

The association operated for 15 years under policy governance. Staff ran administratively for this time. As the Association isn't under policy governance it is necessary to determine which model SAR is going to work under in the future. The board reviewed the Association Model and made determinations on where the Association stands and where they would like it to be in the future.

Next month the group will address the remaining two items (SAR Mission Statement & Goals) at the next meeting.

13. Meeting was adjourned at 12:00pm