



DECEMBER 15, 2016
SAR OFFICES

SAR Board Meeting Minutes

1. Meeting called to order at 8:40am by Kathy Christina
2. Quorum is present.
3. Review of minutes from the November meeting. A MOTION was made, seconded and approved to accept the minutes as written.
4. Consent agenda - Review of new members:
 - a. Christopher Banovich – MLS Only
 - b. Eric Danielson – Primary
 - c. Aly Whittaker – Primary
 - d. Arlene Cohen – Primary

A MOTION was made, seconded and approved to accept the above members for membership.

5. Review of Membership count:

	December									
	Current	2015	2014	2013	2012	2011	2010	2009	2008	2007
Full Member	546	524	488	484	486	525	581	621	656	628
Secondary Member	44	40	40	36	40	33	37	47	51	27
Non Member Licensees	13	2	12	8	7	5	3	8	17	17
Affiliate Member	78	67	48	49	49	45	48	41	56	56
MLS Only	45	39	57	64	63	84	92	100	117	109
Totals	726	672	645	641	645	692	761	817	897	837
Unlicensed Admin	131									
Total Users	857									
Suspensions and Terminations	4									

6. Announcements:
 - a. SAR Office closed, December 26 & January 2.
 - b. Pizza & Politics: Appraisals, January 18 (12-1:30pm)
 - c. CAR Economic Summit/REALTOR Day at the Capital, Feb 7 & 8
7. Next Board Meeting – January 19th.
8. CEO Report –
 - a. Bivens & Bunyak has been contracted to do our annual audit this year. They will be doing part of this in December and then completing the process in April.
 - b. Fireside Chat with the COO's has been cancelled.
 - c. Supra Lock Box Exchange went well. Still in the process of switching out lock boxes.
9. Financial Report – Sarah reviewed the financials with the board. She noted that Lindsey Gremmer, our CPA, will join us next month in person for a review of the 2016 year end reports. Sarah was asked to check to be sure that the MLS Directors salary was moved completely to the MLS side. It was noted that 2017 will start with moving funds into a Schwab account and also moving the Association bank accounts over to Alpine Bank. A MOTION was made, seconded and approved to accept the financials as presented.

Attendees:

Tom Harmon
Dana Cottrell
Maggie Dew
Kathy Christina
Jason Smith
Mikel Ziruolo
Betty Stielow
Sarah Thorsteinson
Stacy Shelden
Kristin Walter

Not in Attendance:

Jackie McPheeters
Spencer Thomas
Tom Coolidge
Ryan Walsh
Bonnie Smith

Minutes taken by:

Stacie Buer

10. MLS Report – Kathy Christina filled in for Spencer Thomas
 - a. The Tech Hotline went live on Monday. This is a great member benefit for both REALTOR members as well as Affiliates.
 - b. Spencer, Kristi and Sarah are in the process of speaking with our lawyers regarding safeguards to put in place for inspectors that are issued supra keys. It was noted that buyer’s agents should attend inspections, but only to provide a presence.
 - c. It was also noted that a REALTORS safety class would be excellent to bring in. Sarah is speaking with Joel Cochran on this.
11. CAR Legislative Policy Committee – Jackie McPheeters was absent so Sarah gave an update. Sarah noted that the division of REAL ESTATE is sun-setting and up for review. There will be a complete overhaul of this division. Sarah noted that there are two issues that she is aware of at this point: 1) forms 2) squatter regulations. More will be shared as the committee moves forward.
12. SAR Organizational Chart – Kathy presented an organizational chart which shows the flow of the Association. This includes the creation of committees and their roles within the Association.
 - a. Comments:
 - i. Financial Committee is the Executive Committee – it was requested that this be noted.
 - ii. Possibly look at adding a Quality Review Committee which would look for those things that could make REALTORS better, or even mistakes that are commonly made.
13. Association Goals – The focus for 2017 will be structural integrity as well as determining SAR’s role in the “Voice of Real Estate” campaign.
14. Committee Review – A list of committees was presented to the board. It was requested that the committees stay the same for the first quarter and then work can begin on building these committees.
15. Affiliate Report – Maggie Dew reported that she is working with Mikel on the trade show for 2017. She will have more information to share in January. The board noted what a great job Maggie is doing in her role as Affiliate Liaison.
16. A MOTION was made, seconded and passed to adjourn the meeting at 10am.