



JUNE 9, 2016
SAR OFFICES

SAR Board Meeting Minutes

1. Meeting was called to order at 8:35am by Tom Harmon, SAR President.
2. Quorum was present.
3. Review of minutes from the April 11, 2016 meeting. Jackie Mcpheeters asked that a change be made to reflect that the Summit REALTORS Cares program would be facilitated through the Community Outreach Committee. The appropriate changes will be made. With these changes, a MOTION was made to approve the minutes. This was seconded and passed.

4. Consent Agenda:

New Members:

Elizabeth Murray	Affiliate with Guild Mortgage
Anthony Sears	MLS Only
Scott Wescott	Primary
Alicia Heber	Primary
Matthew Lope	Primary
Jillian Turner	Primary
Taryn Brooke	Primary
Keystone Resorts	Affiliate Member

A MOTION was made, seconded and passed to approve the above listed for membership.

5. Membership Count

Full Members – 534
Secondary – 41
Non Member Licensees – 4
Affiliate Member – 68
MLS Only – 43
Totals – 690

6. Next Board Meeting is July 14, 2016

7. Announcements:

June 14 – 12 - 1:30 Pizza and Politics – Wildfire
June 14 – 8:30 – 10:30am Employees 101: Employee Life Cycle
June 21 – 8-12pm – New Member Orientation
June 21 – 1-5pm – Ethics Review (CE)
June 22 – 10am – 12pm – Marijuana & Real Estate (CE)
July 7 – 8:30 – 12pm – MLS BOD
July 9 – 11-4pm – Open House Summit: Find Your Piece of the Mountain
July 14 – 8:30 – 11:30am – SAR BOD
July 29 – 4-9pm – SAR Membership Summer Picnic @ the Dillon Amphitheater/Pavilion.

Attendees:

Tom Coolidge
Kathy Christina
Dennis Clauer
Eric Degerberg
Maggie Dew
Kristi Gifford
Kijah Hanson
Tom Harmon
Jackie McPheeters
Stacy Shelden
Jason Smith
Sarah Thorsteinson
Ryan Walsh
Mikel Ziruolo

Not in Attendance:

Bonnie Smith
Carmen Yonn

Guests:

Kristin Walter

Minutes taken by:

Stacie Buer

8. Member Comment - Member was unable to attend.

A MOTION was made, seconded and approved to move into EXECUTIVE SESSION. During EXECUTIVE SESSION, the following MOTIONS were made, seconded and approved:

- April & May Financials were reviewed and approved
- 2015 Bivins & Bunyak Audit was reviewed and approved

A MOTION was made, seconded and approved to move out of EXECUTIVE SESSION.

9. President's Report – Tom Harmon

- Tom congratulated the staff on the amazing Lawrence Yun event.
- CAR Directors need to be appointed. A MOTION was made, seconded and approved to appoint the President, President Elect and the MLS Chair to the CAR Director positions. It was also noted that CAR has put a rule in place where if a director missed 2 meetings, they are banned for life from being a CAR Director. One of our leadership received such a letter as meetings were missed during the financial crisis of the Association in 2015. This member can appeal. Tom noted that he will write a letter to Mr. Lovette at CAR requesting that this banishment be lifted due to the Association issues at the time. Jason Smith recommended a follow up phone call.
- Tom asked the Membership Director, Mikel, to present an issue that we have been dealing with. This conversation was informative. The NAR bylaws state that if one person joins our MLS, then all of those licensed within that office must join as well. Our legal representation has been consulted but because the bylaw is so vague, they haven't taken a position. There is not a solution at this point, but more informative for our board members.
- Tom noted that Sue Frank's house is now in foreclosure. Tom stated he is working to secure SAR's position should there be any funds available.

10. REALTORS Care/Sponsorship Update – Presented by Jackie Mcpheeters

Jackie presented the proposed Mission statement. After some discussion, it was determined that some changes needed to be made. Jackie will make adjustments and present the revised version at the next meeting for approval.

11. CEO Report – Sarah Thorsteinson

- Sarah noted that the core standards were submitted to CAR. They have been approved by the CAR staff and we are now awaiting approval from CAR Leadership.
- SAR has received its first restitution check in the amount of \$41 from the Frank Lawsuit.
- The Summit Foundation Annual Report has been released. It lists the SAR Charitable Fund and also lists the donors to this account.
- College Scholarships were presented in April. The Association is now receiving thank you cards. It was noted that Stacy Shelden will be joining this committee next year. There was a question on scholarship as one of our recipients from last year deferred her college attendance and is now requesting the funds. It was determined that the Association will grant this scholarship. It was determined that a policy needs to be in place where these funds must be used in the year presented or the scholarship is forfeited unless there are extenuating circumstances. Jackie Mcpheeters will work on writing up a policy to address this for future scholarships and this will be presented at a future meeting.
- Because of our donation to the NRO, Sarah received 10 NRO tickets for events. She presented this to the board for a recommendation on how to allocate. It was suggested to use these as a drawing at the upcoming Pizza and Politics next week. Sarah will take care of the distribution in this way.

12. MLS Update – Eric Degerberg

- Eric reviewed the Sentrilock lock box and briefly reviewed the presentation given by Sentrilock.
- Review of NAR meeting
 - Websites need to be handicapped accessible. Kristi has contacted our vendor and they are aware of this and are looking into what needs to be done.
 - Copyright of MLS data – Summit MLS works with Red Plan and we are in compliance with this NAR requirement.

- Sold data – use of photos – Eric suggested that members check their agreements with their photographers to be knowledgeable about who has the photo rights.
- REALTOR.com gave a presentation on upcoming and new technology.
- VRBO – Eric wasn't able to make this meeting but seems to be a big issue nationwide.
- Assessor's Office – They are paying for one member but have 16 (Summit) and 8 (Park) log in's. MLS is discussing this issue and are working on a solution.
- The MLS Board discussed a change to the bylaws regarding nonpayment and the need for members to reapply with application fees and pay past due amounts when a member is terminated for non-payment. This needs to be voted on yet, but the MLS board is moving forward to implement this.

13. Affiliate Update – Maggie Dew

Review of final numbers from Affiliate Trade Show – 2015 70 affiliates participated, 2016 76 affiliates participated. 2015 80 Real Estate brokers attended, 2016 90 Real Estate brokers attended. The counsel has heard brokers and know that March isn't the best time for this event. This event will be moved to June in the future to solve many issues: attendance by members and venue availability. The hope is to add a technology piece and an Education piece for next year.

14. Education Update – Kristin Walter and Mikel Ziruolo

Kristin outlined the goals for the Education program. She also shared a "passport" that they would like to present to the membership to help with the understanding of the new NAR and commission rules. Kristin and Mikel will continue to work on this as well as a calendar which would show education classes for the year.

15. Government Affairs – Sarah Thorsteinson

Wildfire Mailer and Defensible Space Grants

Sarah noted that she was able to fund these projects by moving funds around in the budget and also received a grant for \$2,000 from CAR, \$500 from Leslie Weise at American Family Insurance and \$1,000 from Doug Berg at Farmers Insurance. Sarah noted that the mailing will be going out on Friday and will have information on the Defensible Space Grant and the Chipping program. Sarah has been going around to the Town Councils to make them aware of what SAR is doing. She has received a positive response from the towns. Sarah is looking at giving \$500 - \$1000 per grant and this amount will be paid directly to the tree companies, not the homeowner.

Meeting was adjourned at 11:49am.