



NOVEMBER 10, 2016
THE LODGE @ BRECK

SAR Board Meeting Minutes

1. The meeting was called to order by President, Kathy Christina at 2:07pm.
2. Review and Approval of October's meeting minutes.
 - a. Maggie gave a recap of the REALTORS CARE program for those who were not aware of the program.
 - b. Changes to be reflected in the minutes:
 - i. Grammar correction to #14 b. of the minutes (says moving and should be mowing)
 - ii. #10 – Tech Helpline, new launch date will now be in December because of the Supra box exchange.
 - iii. Ryan Walsh was not present at the last meeting. A MOTION was made, seconded and approved to accept the minutes with the above changes being made.
3. Review of the Consent Agenda

New Applications November 2016

Name	Membership	Office	Location
Keith Gordon	MLS Only	Altru Realty, LLC - Primary with Pikes Peak	Castle Rock, CO
Larry Dobbs	MLS Only	Larry E. Dobbs, Inc - Primary with Pikes Peak	Boulder, CO
Tom Griffin	Primary	Alpine Appraisals	Avon, CO
Andy Braner	Primary	Keller Williams Top of the Rockies	Frisco, CO
Pam Allen	Primary	Snowshoe Realty	Fairplay, CO
Christoph Zierhut	Primary	Coldwell Banker Mountain Properties	Frisco, CO
Daniel Falliaux	Primary	Colorado's Appraisal Source, LLC	Aurora, CO
Phillip Gallagher	Primary	Re/Max Properties of the Summit	Breckenridge, CO
Sara Morgen	Primary	Bristlecone Realty Group	Fairplay, CO
Agnes Las	Secondary	Breckenridge Real Estate Group - Primary with DMAR	Breckenridge, CO
Shelly Maddox	Secondary	Century 21 Mountain Lifestyle, Frisco CO - Primary with VBR	Frisco, CO
Jeni Shelton	Affiliate	Ski Country Resorts	Breckenridge, CO
Marilyn Hogan	Affiliate	Summit County Builders Association	Frisco, CO

Terminated/ Suspended October 2016

Name	Membership	Office	Location
Brent Smith	Secondary	Keller Williams Top of the Rockies	Frisco, CO
Stephen Straight	Primary	Century 21 Gold	Frisco, CO
Bobby Burnett	Secondary	Keller Williams DTC	Denver, CO
Kris Nichols	Primary	Summit County Real Estate	Silverthorne, CO
Collette Standen	Secondary	Alliance Realty - Metro Brokers	Idaho Springs, CO

A MOTION was made, seconded and approved to accept the above members.

4. Review of Announcements
 - ABR Designation, 11/15-16
 - SAR Leadership Training, 11/17
 - SAR Staff Retreat, 11/18

Attendees:

Ryan Walsh
Betty Steilow
Spencer Thomas
Kathy Christina
Eric Degerberg
Sarah Thorsteinson
Jason Smith
Stacy Shelden
Maggie Dew
Dana Cottrell
Mikel Traweek
Tom Harmon
Jackie McPheeters

Not in Attendance:

Guests:

Minutes taken by:

Mikel Traweek

- New Member MLS Training, 11/22
- SAR Office Closed, 11/24-11/25
- Avoiding Pitfalls in Real Estate Class, 12/7
- New Member Orientation, 12/13
- CREC/Ethics Classes, 12/14
- SAR Office Closed, 12/26

5. Membership Count Review:

	November									
	Current	2015	2014	2013	2012	2011	2010	2009	2008	2007
Full Member	544	525	488	484	486	525	581	621	656	628
Secondary Member	44	34	40	36	40	33	37	47	51	27
Non Member Licensees	14	0	12	8	7	5	3	8	17	17
Affiliate Member	76	64	48	49	49	45	48	41	56	56
MLS Only	44	39	57	64	63	84	92	100	117	109
Totals	722	662	645	641	645	692	761	817	897	837
Unlicensed Admin	131									
Total Users	853									
Suspensions and Terminations	5									

6. Financial Report – Lindsay Gremmer, CPA, was unable to join the meeting via phone. Sarah Thorsteinson reviewed the financials briefly with the board. A MOTION was made, seconded and approved to accept the October 31, 2016 MLS and SAR financials as presented.
7. President’s Report – Kathy Christina:
- SOP’s and the Handbook has been reviewed and changes have been made. This will be sent to the board next week for the boards review and discussion and approval will take place at the December meeting.
 - Bylaw review will be taking place in 2017 by a task force consisting of Kim Stevenson, Allison Simpson, Kathy Christina and Sarah Thorsteinson. The goal will be to send out monthly changes to membership via our voting module.
 - Kathy noted the member benefits that will be put inforce yet this year:
 - SUPRA Exchange: November 30, 2016
 - Tech Helpline: released and announced in December 2016.
 - 2017 Board meetings – it was decided after discussion that the SAR Board meetings will now take place on the 3rd Thursday of each month. This is to assist with the viewing and approving of financials. MLS will meeting on the 2nd Thursday and SAR on the 3rd Thursday. This will commence in December and continue into 2017.
 - Installation and Annual Meeting – A discussion took place on moving the board year to match the financial year. A MOTION was made, seconded and approved to move the SAR terms to match the calendar year to coincide with the financial year.
 - It was noted that discussion took place which took in affect what possible conflicts this could cause. The general consensus of the board was that this is a positive move.

- f. NAR meeting recap -
 - i. Kathy gave a recap of what happened at NAR
 - 1. Consolidations of MLS & Associations
 - 2. NAR is pushing Upstream.
- 8. CEO Report – Sarah Thorsteinson
 - a. Sarah discussed NAR’s standpoint with:
 - i. political positions
 - ii. Legislative positions
 - iii. Political support
 - b. Tax reform is comping up in 2017.
 - c. Mortgage interest deduction.
 - d. 1031 exchange
 - e. Flood insurance
 - f. Sarah presented the Kindles to the board. This will help with the amount of paper we use on a monthly basis.
- 9. A MOTION was made, seconded and approved to make Jason Smith President-Elect.
- 10. A MOTION was made, seconded and approved to appoint Kristin Walter to the Dillon Director position which is vacated with Jason Smith’s appointment to President-Elect.
- 11. MLS Report – Spencer Thomas
 - a. Supra report & update on the exchange
 - b. If we need more Supra boxes, we will purchases them and give them out as needed. The \$25 deposit is going away as we are now changing \$79 for boxes that are not returned during the exchange.
 - c. AVM License Agreement – This is a new data requirement from NAR. The MLS board has instructed the MLS Director to explore giving this information out as a VOW. They are still working with the lawyers on this as well.
 - d. ShowingTime reports – this is still in negotiations.
 - e. MLS Board has approved bringing in an advanced trainer for Matrix on a quarterly basis.
- 12. Affiliate Report – Maggie Dew; Maggie noted that she continues to meet with new members and is beginning the planning for the 2017 Affiliate Trade Show.
- 13. A MOTION was made, seconded and approved to change the current Ethics requirement to 3 hours to match the NAR requirement.
- 14. A MOTION was made, seconded and approved to adjourn the meeting.

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