



OCTOBER 13, 2016
SAR OFFICES

SAR Board Meeting Minutes

1. The meeting was called to order by Tom Harmon at 8:40am.
2. Approval of Minutes – it was noted that the minutes stated that a proxy vote would take place regarding the REALTORS Care program. This was not done and should be noted in the minutes. This will be added. A MOTION was made, seconded and approved to accept the minutes with the above change added.
3. Review of Consent Agenda – Mikel noted that one of the new member applications cannot be approved as there was trouble with the license. Agnes Las will join next month.
 - a. Susan Seppi – Re/Max Aspen Leaf, Secondary in State
 - b. Jay Homola – Slifer, Primary
 - c. Maria McElninny – Century 21 Gold, Primary
 - d. Gerry Dezina – Century 21 Gold, Primary
 - e. Nicole Rolfe – Summit Asbestos Testing, LLC, Affiliate

A MOTION was made, seconded and approved to accept the above listed for membership.

4. Review of Membership Count –
 - a. Primary Members 540
 - b. Secondary Members 46
 - c. Non Member Licensees 13
 - d. Affiliate Members 74
 - e. MLS Only 44
 - f. Totals 717
 - g. Admin 131
 - h. Totals 848
5. Announcements – Sarah Thorsteinson
 - a. NAR Convention 11/4-11/7
 - b. SAR/Vail Board Networking Spokesperson Training 11/10
 - c. ABR Designation 11/15-16
 - d. SAR Leadership Training 11/17
 - e. SAR Staff Retreat 11/18
6. Financial Review – Lindsay Gremmer joined the board via phone to review the financials. Lindsay briefly reviewed the 2017 budget with the board. A MOTION was made, seconded and passed to accept the minutes as written.

Bonnie Smith suggested that a donation from SAR and MLS be considered to be sent to RPAC. Bonnie suggested a time to present this to the MLS board. It was recommended that she be in contact with Spencer Thomas, MLS Board President.
7. President Report – Tom Harmon thanked the board for all their hard work this year.

Attendees:

Tom Harmon
Tom Coolidge
Dana Cottrell
Maggie Dew
Jackie McPheeters
Kijah Hanson
Eric Degerberg
Kathy Christina
Jason Smith
Bonnie Smith
Mikel Ziruolo
Betty Stielow
Sarah Thorsteinson

Not in Attendance:

Carmen Yonn
Stacy Sheldon
Dennis Clauer
Ryan Walsh

Minutes taken by:

Stacie Buer

8. CEO Report – Sarah Thorsteinson updated the board on staffing issues.
 - a. Stacie is now part time (3 days a week) per her request.
 - b. Liz Spicer has been hired as an Administrative Assistant.
 - c. Tom noted that Sarah and Mikel both attended his staff meeting and updated his staff on educational opportunities with the Association. He encouraged others to do the same.
 - d. SAR co-sponsored the candidate forum last week with the Summit Daily. It was an extremely successful event. There was standing room only as attendance was extremely high for this event.
 - e. Summit County is updating the wildfire regulations and has asked for SAR's input. Sarah requested volunteers to help her review this document and make recommendations to the County. This is due by the end of the day tomorrow. Sarah will then put together a letter with the recommended changes and send out to the board for their approval prior to sending to the County.
9. MLS President Report – Eric Degerberg
 - a. Eric noted that the SUPRA contract has been sent to the lawyers for their approval. The SUPRA exchange will take place on November 30th (the Wednesday after Thanksgiving). Eric noted that SUPRA dropped the \$79 charge for missing boxes and has raised the number of boxes to 2,400.
 - b. County Assessor's office – Sarah, Eric and Kathy had a meeting with Beverly Breakstone regarding the use of the MLS. A jurisdictional exemption will be provided to the County Assessor's office and their current fees will not be affected. The County Assessor's Office will provide SAR free monthly stats.
10. Tech Helpline – Sarah and Kathy both spoke on the Tech Helpline that has been purchased. This will help REALTORS and their office staff with tech questions sponsored by SAR as a member benefit. This will be available mid-November. (due to Supra exchange, the launch date of this will be moved back to December) Details will be provided to the membership closer to the launch date.
11. A MOTION was made, seconded and approved that the MLS Budget will now include 100% of the MLS staff salary for the 2016 & 2017 budgets.
12. A MOTION was made, seconded and approved to approve the 2017 budget subject to a review in February 2017.
13. Affiliate Update – Maggie Dew updated the membership on the affiliate members. There are currently 74 affiliate offices as members. Maggie noted that she is contacting each new affiliate to ensure that they know how to use what they are provided so that they get the most out of their membership. Tom encouraged the board members to invite affiliates to their office meetings to hear how the affiliate can help them in their business.
14. REALTORS CARE program – The board reviewed Jackie's plan for the Care program. The Committee consists of Jackie McPheeters, Kijah Hanson, Dana Cottrell, and Maggie Dew. Changes that were requested to be made to the document are:
 - a. \$7500 is the overall budget
 - b. Remove tree removal or mowing lawnsIt was noted that the above changes would be made and redistributed to the board via email. A MOTION was made, seconded and approved to accept the Program Guidelines and Standards of Operation with the above changes.
15. Appraiser Membership Level – It was noted that the Association has received comments from an appraiser regarding the high cost of doing business cost of doing business is too high based on our fee structure for licensed appraisers. They noted that surrounding association have lower fees than SAR. Sarah investigated surrounding Associations policies and Aspen, Vail and Steamboat have the same membership structure when it comes to appraisers. The board felt that no changes need to be made to our current fee structure.
16. Sarah Thorsteinson thanked Tom Harmon and Eric Degerberg for their hard work and great leadership this past year as presidents of their respective boards.
17. Meeting was adjourned at 10:54.