



SEPTEMBER 21, 2017
SAR OFFICES

SAR Board Meeting Minutes

- Meeting called to order at 8:40am by Kathy Christina. Quorum is present.
- Review of minutes from the August meeting. A MOTION was made, seconded and approved to accept the minutes as written.
- Consent agenda - Review of new members:

New Applications September 2017

	Name	Membership	Office	Location
1	Winter, Schaunon	MLS Only	Broker Directo Co.	Evergreen, CO
2	Adis, Lori	Primary	Century 21 Gold	Frisco, CO
3	Bosgraaf, Shannon	Primary	breckliving.com	Breckenridge, CO
4	Harris, Cheryl	Primary	Omni Real Estate	Dillon, CO
5	Hawks, Conor	Primary	RE/MAX Properties of the Summit	Breckenridge, CO
6	McKernan, Kathy	Primary	RE/MAX Properties of the Summit	Frisco, CO
7	Nohelty, Megan	Primary	Cornerstone Real Estate	Keystone, CO
8	Royer, Rianna	Primary	RE/MAX Properties of the Summit	Breckenridge, CO
9	Sisler, Cory	Secondary	Sisler Capital LLC	Greenwood Village, CO

Drops - August 2017

	Name	Membership	Office	Location
1	Shannon Denny	Secondary	The Appraisal Shop	Avon, CO
2	Brent Smith	Primary	Keller Williams Top of The Rockies	Frisco, CO
3				

A MOTION was made, seconded and approved to accept the above members for membership.

Review of Membership count:

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- Announcements:
 - MLS New Member Orientation-September 27th
 - SAR BOD candidate slate to members- October 5th
 - CAR Convention, Broomfield- October 4-6th
 - Damien Cox- October 10th
 - MLS Board Meeting-October 12th
- Next Board Meeting – October 19, 2017
- CEO Report:
 - The CEO provided an update on the wildfire program, noting that we are beginning to get more applications for defensible space grants. SAR was asked to testify at the

Board Members in Attendance:

Dana Cottrell
Maggie Dew
Kathy Christina
Jason Smith
Betty Stielow
Stacy Shelden
Kristin Walter
Tom Coolidge
Tom Harmon
Spencer Thomas

Not in Attendance:

Jackie McPheeters
Don Thomas

Staff in Attendance:

Sarah Thorsteinson
Mikel Traweek

Guests:

Lisa Bova
Eric Degerberg

Minutes taken by:

Sarah Thorsteinson

State Capitol before the interim Wildfire Matters Review Committee on September 8th. The Committee was very supportive of SAR's work and asked for feedback on ways that the committee could support SAR's work legislatively.

- B. After ten months of the Association working with Summit County Government on the County's proposed changes to the Land Use Code with respect to wildfire, the County accepted many of SAR's recommendations to the language. The one change that was not accepted was a requirement on fences that the first five feet from the house be a non-combustible material. The Board agreed that the County had accepted many of SAR's proposed changes and agreed to send a letter of support to the County Commissioners.
- C. The CEO presented to the Board a proposal for new furniture for the office since the Board is not pursuing a remodel at this time. The Board discussed whether to rent out the vacant room downstairs or turn it into a conference room that could be rented out to the public such as other EVO. The Board directed the CEO to get proposals through an RFP on new office furniture and conference room furniture from affiliate members.

7. MLS President Report:

- A. The MLS President discussed the Matrix overhaul and upgrades, including Matrix 7.0, which members seem to like after the first few days of the release. He talked about Matrix 360 and a forthcoming new SkiMLS mobile app that is coming down the road. Members could use training on the mobile app.
- B. The MLS Board is reviewing NAR's policy on actively endeavoring to incorporate to SAR MLS policy if necessary.

8. Education Committee Report:

- A. The Committee Chair provided the Board an update on the Summit Area Specialist Designation. The Taskforce is working to complete the Finance class and are in process of writing the Welcome Class. Once these two classes are ready, the SAS designation will be rolled out to the membership.
- B. At the last SAR Board meeting, the Committee was tasked with researching potential designations or classes that would normally be out of SAR's budget, but that would raise the professionalism of local brokers. The Chair presented the Committee's recommendations, which were to provide a Certified Negotiation Expert designation and the Ninja Selling Installation.

9. Policy Committee Report:

The Policy committee reported on the Committee's work over the past nine months. The Committee was tasked with review of the old Policy governance documents, policies and procedures, and the employee handbook. From there, the Committee has developed new policies and procedures, making sure all documents have consistent language. The documents will be reviewed by the Board for approval at the October 19th Board meeting.

10. Financials Review:

The CEO reviewed the August SAR & MLS Financials with the Board. The Association is in good shape financially with income being over budget and expenses under budget as of August.

A MOTION was made and seconded to approve the August SAR Financials. The Financials were approved.

11. The General Board meeting adjourned at 9:45 am. At that time, the Board of Directors went into Executive Session for the purposes of reviewing the 2018 budget and human resources matters.