

**Summit Association of REALTORS®
BOARD OF DIRECTORS MEETING
MINUTES
SAR Office/352 Lake Dillon Dr., Dillon
October 15, 2016**

SAR Board Members Present:

Tom Harmon, President
Dennis Clauer, Immediate Past President
Kathy Christina, President Elect
Carmen Yonn, Director/Copper Mtn.
Jackie McPheeters, Director/Frisco
Jason Smith, Director/Dillon & Silverthorne
Ryan Walsh, Director/Keystone
Tom Coolidge, Expanded Area Director

SAR Board Members Absent:

Stacy Shelden, Director/Breckenridge
Kijah Hanson, Director/@ Large
Bonnie Smith, NAR Director

Staff Present:

Sarah Thorsteinson, CEO
Kristi Gifford, MLS Director
Mikel Ziruolo, Membership Director

Guests:

Ty Dokken, SAR Member
Butch Elich, CARHOF Chair, SAR Member
Andrew Biggin, MLS Director
Lindsey Gremmer, SAR CPA, Vail Financial Services
Brooke Roberts, Land Title Guarantee
Maggie Dew, Stewart Title
Blaze Panariso, Title Company of the Rockies
Jennifer Franklin, Vacasa

1. CALL TO ORDER:

The meeting was called to order at 8:37 AM

Tom Harmon, President

2. APPROVAL OF MINUTES:

MOTION AND SECOND: To approve the July 16, 2015 Minutes
APPROVED

Tom Harmon, President

3. CONSENT AGENDA:

Tom Harmon, President

Name	Membership	Office	Location
Mike Dirver	MLS Only	Driver Developments	Grand Junction
Joan MacDougall	Primary	Jefferson Real Estate	Jefferson
Julie Smith	Primary	Summit Real Estate	Dillon
Paula Walker	Primary	Jovan Inc.	Breckenridge
Deborah Clawson	Secondary Out Of State	The Real Estate Group	Dillon
Bryan Byrne	Affiliate >5	All Seasons Assurance	Breckenridge
Glori Cavin	Affiliate >5	Alpine Home Watch	Alma
Marty James	Affiliate >5	High Country Conservation Center	Frisco
Michael Rath	Affiliate >5	Trilogy Partners	Breckenridge

MOTION AND SECOND: To approve New Membership Approval
APPROVED

4. **New Affiliate Liaison Interviews**

An email was sent out inviting all the affiliates to, apply to be the 2015/2016 Affiliate Liaison, each interested party was allowed a few minutes to present why they wanted to join the board.

1. Maggie Dew, Stewart Title
2. Jennifer Franklin, Vacasa
3. Blaze Panariso, Title Company of the Rockies
4. Brooke Roberts, Land Title Guarantee
5. Doug Berg Farmers Insurance (Written Letter)
6. Michael Hernandez, Bank of the West (Written Letter)

When each applicant had their opportunity to speak, they were all thanked and left for the board to discuss and make the final decision.

MOTION AND SECOND: To create a two year consecutive term limit on the Affiliate Liaison Board Position.

APPROVED

MOTION AND SECOND: To appoint Maggie Dew, Stewart Title as the 2015/ 2016 SAR Board Of Directors Affiliate Liaison.

APPROVED

5. **REPORTING TO BOD AND GENERAL MEMBERSHIP**

A. Ty Dokken

Ty came to the meeting offering his services to the Board. He believes the Associations is two years behind and sees growing pains and wanted to see if he could offer any experience or ideas. He is coming out of the front range and has seen a trend of brokers breaking ties with REALTOR® Associations as well as Discount Brokerages popping up.

B. Financials Update: Executive Session

Lindsey Gremmer, Vail Financial Services

C. SAR Chair Report:

Tom Harmon, President

Tom recommended that the Edward Jones account money should not be able to move without two signatures. Right now Edward Jones only requires one signature. If Edward Jones will not add the second required signature, it is his recommendation to look for a new investment firm. Currently the three signers on the account are Tom Harmon, Kathy Christina and Eric Degerberg.

D. CEO Report:

Sarah Thorsteinson, CEO

Staff is moving forward with a potential affiliate thrown Holiday Party at Base Camp Liquors for the entire membership. From the recommendation at the AE Institute, the SAR Board will be asked to sign a Board Services Commitment Pledge. Staff is working to build a positive image throughout the Real Estate and Summit County Community, through outreach. Visits to member offices, open house and community mixers. Tom and Sarah would like to see a board outreach campaign. This will lead to more board transparency. Sarah has researched with the Summit Foundation as to whether we can expand the SAR Charitable Fund to act more like CARHOF, since CRF doesn't appear to have as much autonomy for local Boards in grant awards. Butch Elich will attend a CRF meeting to get more information on how CRF will proceed.

E. MLS BOD Update

Eric Degerberg, MLS President

Eric reported that the MLS Board Minutes will be prepared for SAR meetings.

At the last MLS Board meeting, a fine was levied against a member for \$1000.00. This member will have the opportunity to dispute the fine at the next MLS Board Meeting. At the CAR Convention, there was a NAR attempt to promote RPR/ Upstream. Andrew reported that REColorado has started a partnership with Vail and Grand County. He believes Summit will soon be an island from REColorado. Tom said that 52% of the volume in the state is being

done by 30% of the brokers West of the Divide. Our Brokers have the ability to choose whether they want to send their listings to REColorado, Trulia, Zillow. This reduces SAR's liability for steering.

6. NEW BUSINESS

A. Goals for 2016

Tom Harmon, President

Tom has asked that the board think of their goals for the year going forward. Email him. His goals are promoting the Three Legged Stool of MLS, Education and Government Affairs and will add transparency, and protecting being a REALTOR® as a profession.

7. MEETING ADJOURNED:

Tom Harmon, President

The meeting was adjourned at 11:22 AM

NEXT SAR BOARD OF DIRECTORS MEETING – November 19, 2015 (Thursday)

NEXT MLS BOARD MEETING – November 18, 2015 (Wednesday)

Respectfully Submitted,

Mikel Ziruolo, Membership Director, Summit Association of REALTORS®

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