



# SAR SNAPSHOT

SUMMIT ASSOCIATION OF REALTORS® • MLS • BOARD OF DIRECTORS

MARCH 2018



**9**  
NEW APPLICATIONS  
MARCH 2018

MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	CONTI, CARLOS	KELLER WILLIAMS	SILVERTHORNE. CO
PRIMARY	KERSTEN, CHARLOTTE	LIV SOTHEBY'S INT	BRECKENRIDGE. CO
PRIMARY	ENSIGN, JASMINE	CANIGLIA REAL ESTATE	ALMA. CO
PRIMARY	WEISE, LESLIE	EQUITY COLORADO REAL ESTATE	FRISCO. CO
PRIMARY	DUBE, RYAN	RESORT REAL ESTATE EXPERTS	FRISCO. CO
PRIMARY	RUNNELS, SUE	COLDWELL BANKER	FRISCO. CO
AFFILIATE	ARAGON, DEBBIE	DEBBIE ARAGON, STATE FARM	FRISCO. CO
AFFILIATE	WILLIAMS, KAY	THE REAL ESTATE BOOK	COLORADO SPRINGS. CO
MLS ONLY	BARKER, TODD	ASSIST 2 SELL DENVER, METRO	DENVER. CO

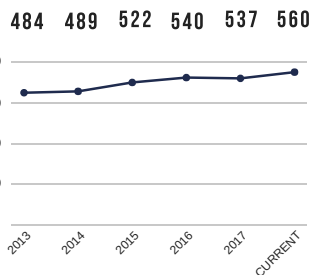
MEMBERSHIP	NAME	OFFICE	LOCATION
PRIMARY	HEBER, ALICIA	KELLER WILLIAMS	FRISCO. CO
PRIMARY	BLACK, MARK	MARK BLACK REAL ESTATE	DILLON. CO
PRIMARY	DEZINA, GERRY	RESORT TEAL ESTATE EXPERTS	FRISCO. CO
PRIMARY	NOVAK, KYLE	NOVAK REAL ESTATE	DILLON. CO
PRIMARY	BEARD, PATRICIA	OMNI REAL ESTATE	DILLON. CO
PRIMARY	LUNNEY, STEVE	COLORADO PREMIER RESORT	BRECKENRIDGE. CO
MLS ONLY	STEVENS, TODD	STEVENS AND ASSOCIATES	ENGLEWOOD. CO
AFFILIATE	BOCKSCH, GARY	EMF PROTECTION SPECIALISTS	DILLON. CO
AFFILIATE	ATHENS, MICHAEL	CUTCO	CENTENNIAL. CO
AFFILIATE	DEININGER, IMANE	BOOK BRECK	BRECKENRIDGE. CO
AFFILIATE	DOZA, BRANDON	TEN MILE INSPECTIONS	BRECKENRIDGE. CO
AFFILIATE	MOSES, GREG	CARPET EXPRESS	LEADVILLE. CO
AFFILIATE	GRAHAM, JACQUELINE	ROCKY MTN CONCIIOUS CLEANERS	BRECKENRIDGE. CO
AFFILIATE	DASGUPTA, KEVIN	SUMMIT HOME INSPECTIONS	SILVERTHORNE. CO
AFFILIATE	REGALL, MICHAEL	ETEST NETWORK, LLC	FRISCO. CO
AFFILIATE	SCHOCKET, MIKE	MIKE SCHOCKET PHOTOGRAPHY	SILVERTHORNE. ID
AFFILIATE	KNELLER, RENE	MOUNTAIN EQUITY MORTGAGE	DILLON. CO
AFFILIATE	WRIGHT, GREG	REAL ESTATE SUMMIT	BRECKENRIDGE. CO
AFFILIATE	SHULTS, TONYA	SUMMIT DESIGN CENTER	SILVERTHORNE. CO
AFFILIATE	RASHIDI, SHEVI	ROCKY MTN MANAGEMENT & HOSP	DILLON.CO
AFFILIATE	HOPSON, JOHN	COMCAST	SILVERTHORNE. CO

**21** DROPS  
FEBRUARY 2018

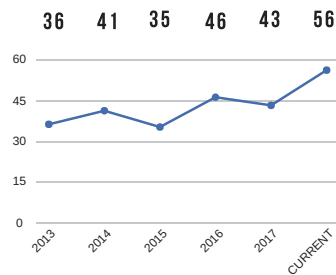


# MEMBERS 2013-2018

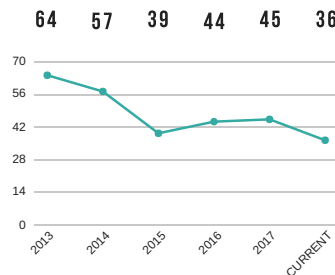
PRIMARY MEMBERS



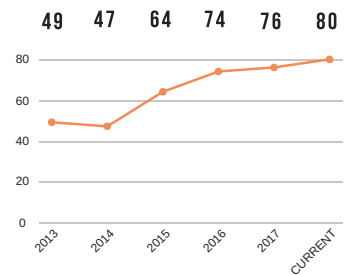
SECONDARY MEMBERS



MLS ONLY

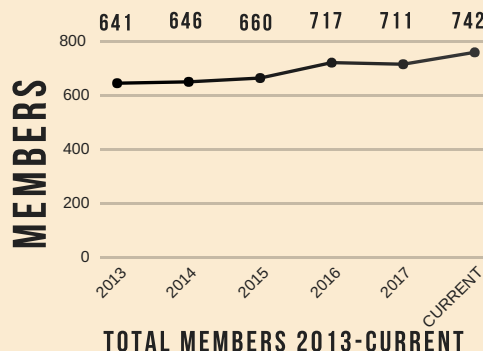


AFFILIATE MEMBERS

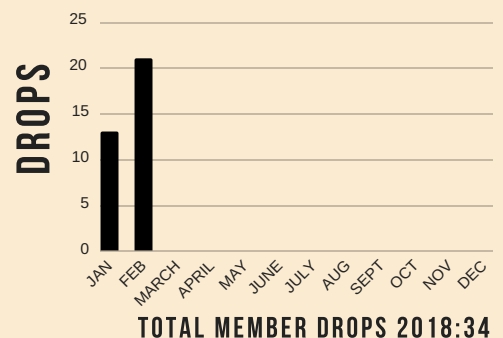


## MEMBERSHIP REPORT

154: UNLICENSED ADMIN CURRENT

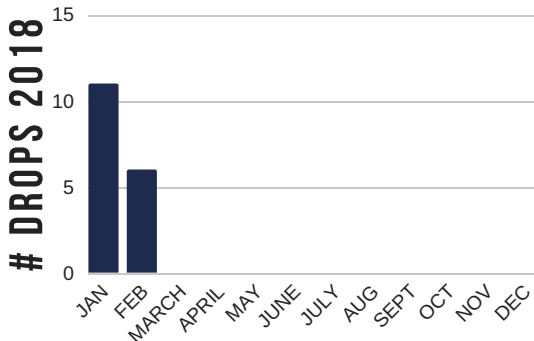


TOTAL MEMBERS 2013-CURRENT

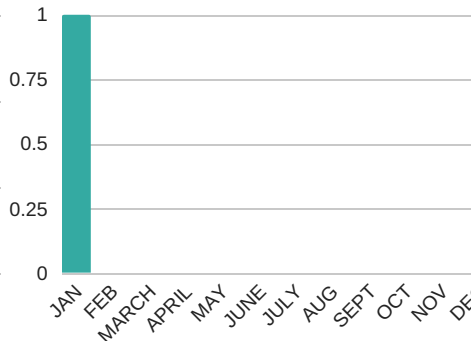


TOTAL MEMBER DROPS 2018:34

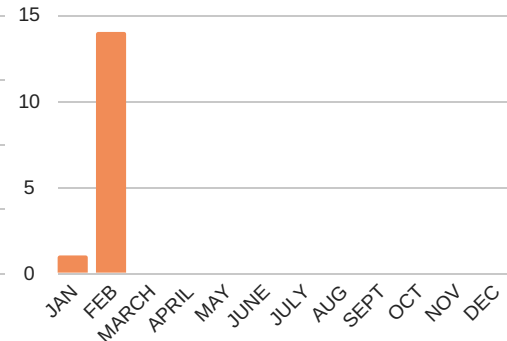
PRIMARY & SECONDARY MEMBERS



MLS ONLY



AFFILIATE MEMBERS



# DROPS 2018



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## EDUCATION/EVENTS

UPCOMING

DATE	COURSE	ATTENDANCE
3.13	THE POWER OF STATEGY 1031	40 REG AS OF 3.5
3.20	TAKING BACK CONTROL OF THE APPRAISAL	16 REG AS OF 3.5
3.29	THE BREIF LAB	11 REG AS OF 3.5
4.4	AVOIDING PITFALLS IN REAL ESTATE	2 REG AS OF 2.5
4.5	ETHICS	7 REG AS OF 3.5

PAST

DATE	COURSE	ATTENDANCE
2.2	NEW MEMBER MLS	8
2.7	TOWN & COUNTY FORUM	66
	• CATERING	\$1,794.00
	• FACILITY	\$430.00
	• CENTERPIECE	\$238.56
	• SPONSORS	SUMMIT MOUNTAIN RENTALS, INSURANCE OF THE ROCKIES, STEWART TITLE, BLUE RIBBON HOME MORTGAGE
	TOTAL \$2,462.56	
	SPONSORSHIP TOTAL \$1,800.00	
	TOTAL COST \$662.56	
2.20	MARKET STATS	37 Registered 15 Attended
2.23	EPROPERTY WATCH	44 Registered 15 Attended
2.23	SUMMIT AREA FINANCE VOLUNTEER	17
2.27	SUMMIT AREA CONTRACTS	40
2.27	SUMMIT ARE FINANCE	33



### MLS UPDATE:



#### MESSAGE OF THE DAY:

- JAN 2018 STATS ARE AVAILABLE
- HOW TO ENTER A LISTING IN MATRIX
- EPROPERTY WATCH WEBINAR FEB 23
- MARKETSTATES WEBINAR FEB 20
- NEW PRODUCT ANNOUNCEMENT
- RULES & REGULATIONS CHANGE



#### MLS VIOLATIONS:

- 28 NOTIFIED/CORRECTED
- 2 SYSTEM CORRECTED
- 3 REPORTED NOT VALID
- 5 LISTING CORRECTIONS



#### TECH HELPLINE:

- 9 HELP CALLS



#### MLS STATS:

- 146 LISTING TRANSACTIONS
- 146 PURCHASE TRANSACTIONS
- 292 CROSS PROP TRANSACTIONS
- 19 NON-BOARD SALES 13.01%
- 12 PENDING POCKET LISTINGS 2.61%
- 7 SOLD POCKET LISTINGS 4.79%



#### RETS FEEDS:

- 2 3RD PARTY ADDED
- 6 3RD PARTY DROPPED
- 175 3RD PARTY TOTAL
- 1 OLOS ADDED
- 0 OLOS DROPPED
- 194 OLOS TOTAL
- 0 VOW TOTAL



#### CLARITY RISK REMEDIATION:

- 22 ENTERED • 10 DROPPED

## POLITICAL:

### RPAC:

#### POLITICAL ACTION COMMITTEE 2018 GOAL

- \$14,425.00 GOAL
- \$8,055.00 OR 56% OF GOAL ACHIEVED

### CAR:

### NAR:

#### CORE STANDARDS MET:

- 2018 CORE STANDARDS JUST RELEASED