

Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

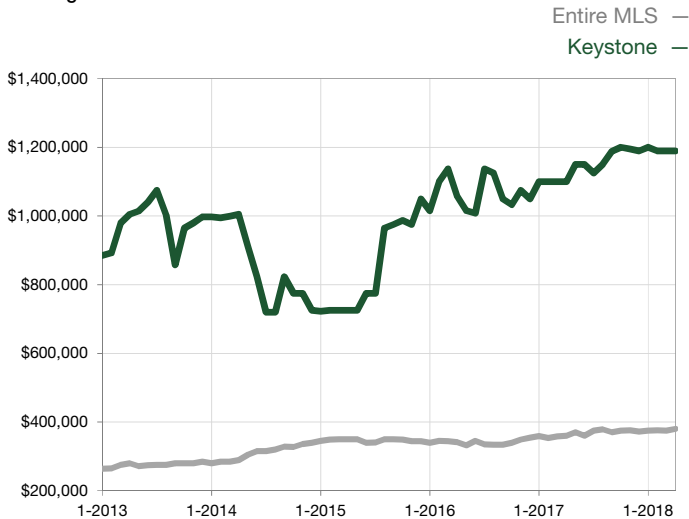
Single Family	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	11	8	- 27.3%
Sold Listings	2	0	- 100.0%	7	7	0.0%
Median Sales Price*	\$1,340,000	\$0	- 100.0%	\$1,187,500	\$1,165,000	- 1.9%
Average Sales Price*	\$1,340,000	\$0	- 100.0%	\$1,448,214	\$1,162,500	- 19.7%
Percent of List Price Received*	95.3%	0.0%	- 100.0%	95.7%	96.3%	+ 0.6%
Days on Market Until Sale	127	0	- 100.0%	335	149	- 55.5%
Inventory of Homes for Sale	19	9	- 52.6%	--	--	--
Months Supply of Inventory	7.7	4.0	- 48.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
Key Metrics						
New Listings	26	34	+ 30.8%	147	156	+ 6.1%
Sold Listings	27	21	- 22.2%	82	89	+ 8.5%
Median Sales Price*	\$495,000	\$415,000	- 16.2%	\$395,000	\$515,000	+ 30.4%
Average Sales Price*	\$588,552	\$445,226	- 24.4%	\$469,790	\$564,924	+ 20.3%
Percent of List Price Received*	98.5%	98.7%	+ 0.2%	97.8%	99.1%	+ 1.3%
Days on Market Until Sale	38	19	- 50.0%	48	41	- 14.6%
Inventory of Homes for Sale	128	80	- 37.5%	--	--	--
Months Supply of Inventory	5.3	2.8	- 47.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

