

# Local Market Update for April 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

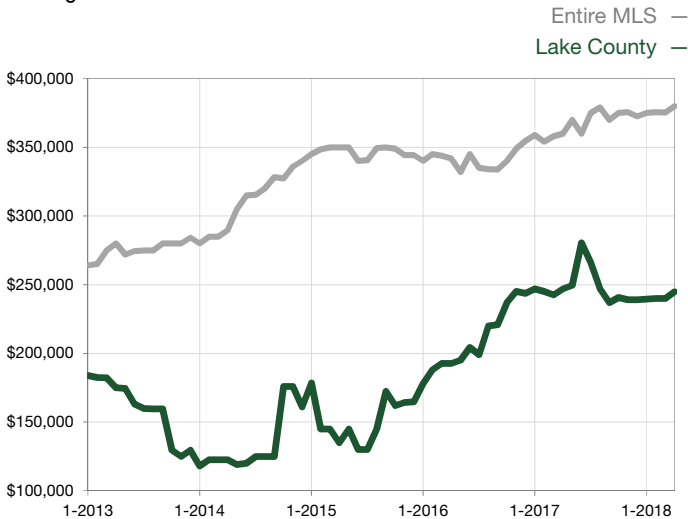
Single Family	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	5	4	- 20.0%	14	12	- 14.3%
Sold Listings	4	2	- 50.0%	12	6	- 50.0%
Median Sales Price*	\$203,750	<b>\$366,400</b>	+ 79.8%	\$225,000	<b>\$328,450</b>	+ 46.0%
Average Sales Price*	\$214,550	<b>\$366,400</b>	+ 70.8%	\$242,017	<b>\$329,450</b>	+ 36.1%
Percent of List Price Received*	93.1%	<b>94.0%</b>	+ 1.0%	95.0%	<b>96.1%</b>	+ 1.2%
Days on Market Until Sale	35	<b>137</b>	+ 291.4%	62	<b>100</b>	+ 61.3%
Inventory of Homes for Sale	15	<b>4</b>	- 73.3%	--	--	--
Months Supply of Inventory	2.9	<b>0.8</b>	- 72.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 04-2017	Thru 04-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	2	1	- 50.0%
Sold Listings	0	1	--	3	2	- 33.3%
Median Sales Price*	\$0	<b>\$287,000</b>	--	\$51,900	<b>\$243,500</b>	+ 369.2%
Average Sales Price*	\$0	<b>\$287,000</b>	--	\$118,633	<b>\$243,500</b>	+ 105.3%
Percent of List Price Received*	0.0%	<b>98.3%</b>	--	95.9%	<b>93.6%</b>	- 2.4%
Days on Market Until Sale	0	<b>42</b>	--	70	<b>131</b>	+ 87.1%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	<b>0.0</b>	- 100.0%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

