

Local Market Update for August 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

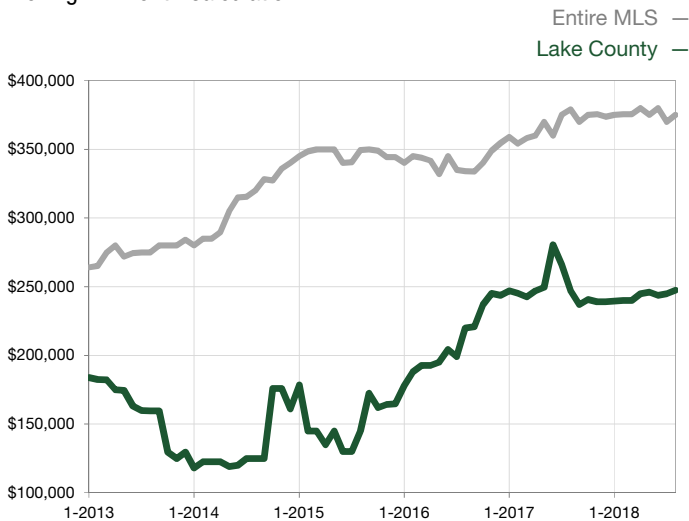
Single Family	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 08-2017	Thru 08-2018	Percent Change from Previous Year
Key Metrics						
New Listings	8	9	+ 12.5%	57	44	- 22.8%
Sold Listings	8	2	- 75.0%	36	20	- 44.4%
Median Sales Price*	\$232,500	\$289,500	+ 24.5%	\$253,750	\$303,000	+ 19.4%
Average Sales Price*	\$238,281	\$289,500	+ 21.5%	\$272,535	\$304,235	+ 11.6%
Percent of List Price Received*	95.2%	97.8%	+ 2.7%	96.1%	98.2%	+ 2.2%
Days on Market Until Sale	15	4	- 73.3%	71	35	- 50.7%
Inventory of Homes for Sale	32	17	- 46.9%	--	--	--
Months Supply of Inventory	6.7	4.0	- 40.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 08-2017	Thru 08-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	3	4	+ 33.3%
Sold Listings	0	1	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$159,000	--	\$118,950	\$200,000	+ 68.1%
Average Sales Price*	\$0	\$159,000	--	\$135,475	\$190,700	+ 40.8%
Percent of List Price Received*	0.0%	94.1%	--	95.8%	96.4%	+ 0.6%
Days on Market Until Sale	0	23	--	62	60	- 3.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.9	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

