

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

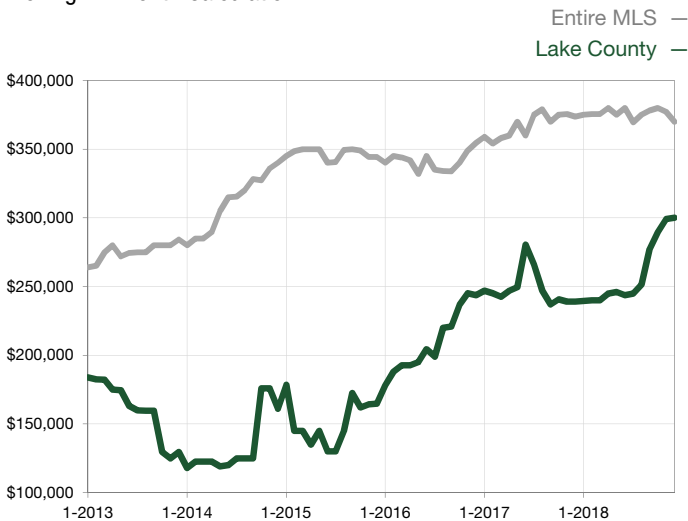
Single Family	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Key Metrics						
New Listings	2	5	+ 150.0%	67	56	- 16.4%
Sold Listings	4	2	- 50.0%	63	37	- 41.3%
Median Sales Price*	\$145,000	\$255,000	+ 75.9%	\$239,000	\$300,000	+ 25.5%
Average Sales Price*	\$163,750	\$255,000	+ 55.7%	\$258,278	\$306,816	+ 18.8%
Percent of List Price Received*	95.2%	98.2%	+ 3.2%	96.4%	97.9%	+ 1.6%
Days on Market Until Sale	92	20	- 78.3%	60	37	- 38.3%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	1.1	2.1	+ 90.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	3	4	+ 33.3%
Sold Listings	0	0	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$0	--	\$118,950	\$200,000	+ 68.1%
Average Sales Price*	\$0	\$0	--	\$135,475	\$190,700	+ 40.8%
Percent of List Price Received*	0.0%	0.0%	--	95.8%	96.4%	+ 0.6%
Days on Market Until Sale	0	0	--	62	60	- 3.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

