

Local Market Update for February 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

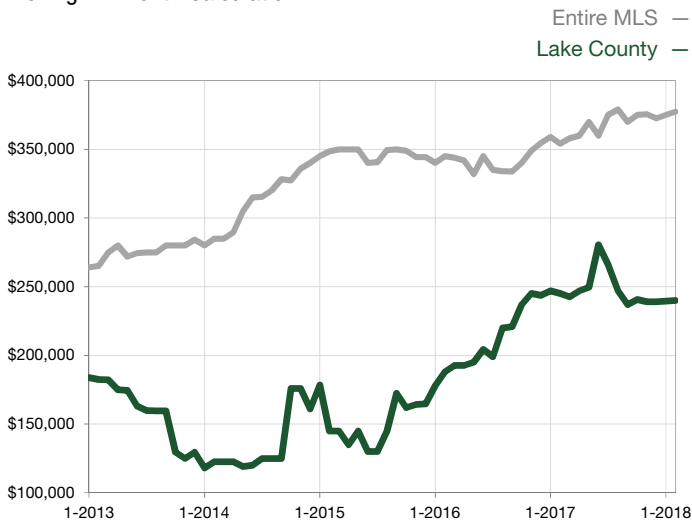
Single Family	February			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 02-2017	Thru 02-2018	Percent Change from Previous Year
Key Metrics						
New Listings	3	2	- 33.3%	8	4	- 50.0%
Sold Listings	3	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$220,000	\$0	- 100.0%	\$243,000	\$352,950	+ 45.2%
Average Sales Price*	\$222,667	\$0	- 100.0%	\$242,000	\$352,950	+ 45.8%
Percent of List Price Received*	98.7%	0.0%	- 100.0%	98.3%	95.2%	- 3.2%
Days on Market Until Sale	49	0	- 100.0%	41	128	+ 212.2%
Inventory of Homes for Sale	18	3	- 83.3%	--	--	--
Months Supply of Inventory	3.4	0.5	- 85.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	February			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 02-2017	Thru 02-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Sold Listings	1	1	0.0%	2	1	- 50.0%
Median Sales Price*	\$257,000	\$200,000	- 22.2%	\$152,000	\$200,000	+ 31.6%
Average Sales Price*	\$257,000	\$200,000	- 22.2%	\$152,000	\$200,000	+ 31.6%
Percent of List Price Received*	92.1%	88.9%	- 3.5%	94.0%	88.9%	- 5.4%
Days on Market Until Sale	172	220	+ 27.9%	87	220	+ 152.9%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.7	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

