

Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

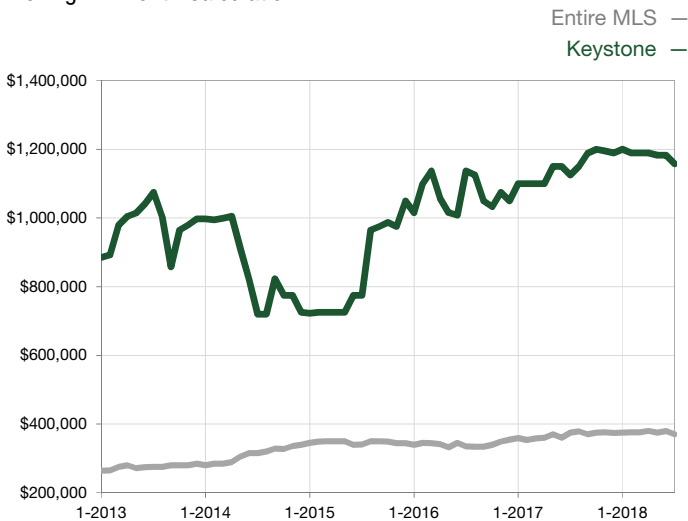
Single Family	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
Key Metrics						
New Listings	2	5	+ 150.0%	22	29	+ 31.8%
Sold Listings	1	3	+ 200.0%	12	19	+ 58.3%
Median Sales Price*	\$1,585,000	\$1,100,000	- 30.6%	\$1,232,000	\$1,165,000	- 5.4%
Average Sales Price*	\$1,585,000	\$1,664,000	+ 5.0%	\$1,421,792	\$1,371,186	- 3.6%
Percent of List Price Received*	93.3%	93.7%	+ 0.4%	94.8%	96.5%	+ 1.8%
Days on Market Until Sale	0	67	--	254	134	- 47.2%
Inventory of Homes for Sale	21	20	- 4.8%	--	--	--
Months Supply of Inventory	9.0	6.9	- 23.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
Key Metrics						
New Listings	29	36	+ 24.1%	248	254	+ 2.4%
Sold Listings	30	28	- 6.7%	176	164	- 6.8%
Median Sales Price*	\$347,500	\$500,000	+ 43.9%	\$392,500	\$498,500	+ 27.0%
Average Sales Price*	\$409,918	\$513,107	+ 25.2%	\$461,882	\$537,816	+ 16.4%
Percent of List Price Received*	96.9%	98.0%	+ 1.1%	97.8%	98.8%	+ 1.0%
Days on Market Until Sale	59	61	+ 3.4%	50	51	+ 2.0%
Inventory of Homes for Sale	131	79	- 39.7%	--	--	--
Months Supply of Inventory	4.9	3.0	- 38.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

