

Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

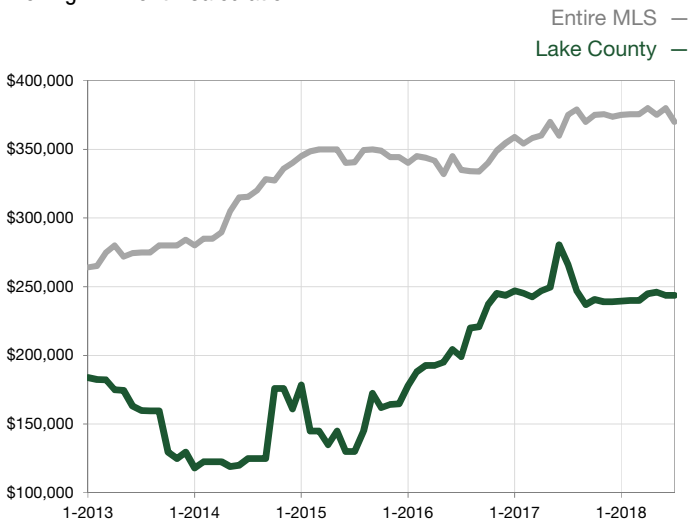
Single Family Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
New Listings	12	9	- 25.0%	49	35	- 28.6%
Sold Listings	7	1	- 85.7%	28	17	- 39.3%
Median Sales Price*	\$247,000	\$399,000	+ 61.5%	\$263,250	\$313,000	+ 18.9%
Average Sales Price*	\$250,929	\$399,000	+ 59.0%	\$282,321	\$306,865	+ 8.7%
Percent of List Price Received*	95.2%	100.0%	+ 5.0%	96.4%	98.1%	+ 1.8%
Days on Market Until Sale	96	11	- 88.5%	86	40	- 53.5%
Inventory of Homes for Sale	32	14	- 56.3%	--	--	--
Months Supply of Inventory	6.3	3.0	- 52.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
New Listings	0	0	--	3	4	+ 33.3%
Sold Listings	1	1	0.0%	4	3	- 25.0%
Median Sales Price*	\$186,000	\$59,000	- 68.3%	\$118,950	\$200,000	+ 68.1%
Average Sales Price*	\$186,000	\$59,000	- 68.3%	\$135,475	\$182,000	+ 34.3%
Percent of List Price Received*	95.4%	100.0%	+ 4.8%	95.8%	95.7%	- 0.1%
Days on Market Until Sale	36	3	- 91.7%	62	88	+ 41.9%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.9	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

