

# Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Silverthorne

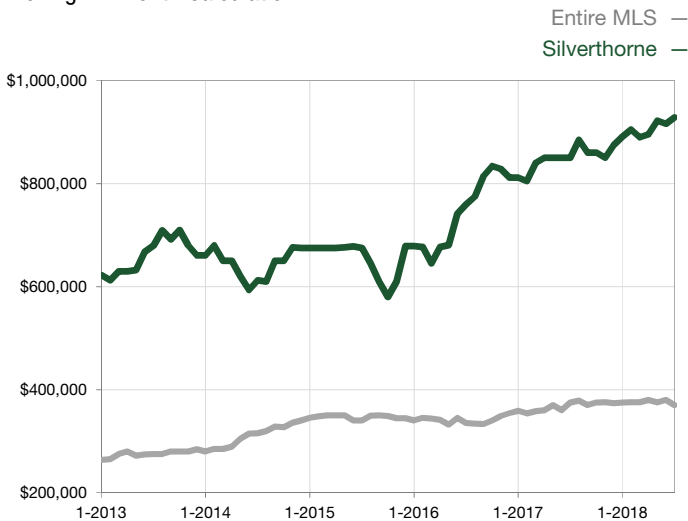
| Single Family                   | July      |                    |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|--------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2017      | 2018               | Percent Change from Previous Year | Thru 07-2017 | Thru 07-2018     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                    |                                   |              |                  |                                   |
| New Listings                    | 17        | 21                 | + 23.5%                           | 103          | 123              | + 19.4%                           |
| Sold Listings                   | 10        | 12                 | + 20.0%                           | 50           | 83               | + 66.0%                           |
| Median Sales Price*             | \$832,975 | <b>\$1,024,500</b> | + 23.0%                           | \$872,500    | <b>\$960,000</b> | + 10.0%                           |
| Average Sales Price*            | \$887,785 | <b>\$1,026,451</b> | + 15.6%                           | \$991,428    | <b>\$981,663</b> | - 1.0%                            |
| Percent of List Price Received* | 97.9%     | <b>96.2%</b>       | - 1.7%                            | 96.3%        | <b>98.1%</b>     | + 1.9%                            |
| Days on Market Until Sale       | 28        | 42                 | + 50.0%                           | 106          | 68               | - 35.8%                           |
| Inventory of Homes for Sale     | 99        | 69                 | - 30.3%                           | --           | --               | --                                |
| Months Supply of Inventory      | 11.3      | 4.8                | - 57.5%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | July      |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2017      | 2018             | Percent Change from Previous Year | Thru 07-2017 | Thru 07-2018     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 43        | 29               | - 32.6%                           | 187          | 154              | - 17.6%                           |
| Sold Listings                   | 27        | 19               | - 29.6%                           | 118          | 104              | - 11.9%                           |
| Median Sales Price*             | \$359,000 | <b>\$449,000</b> | + 25.1%                           | \$359,500    | <b>\$422,500</b> | + 17.5%                           |
| Average Sales Price*            | \$439,481 | <b>\$473,553</b> | + 7.8%                            | \$442,310    | <b>\$477,034</b> | + 7.9%                            |
| Percent of List Price Received* | 99.4%     | <b>98.7%</b>     | - 0.7%                            | 99.0%        | <b>99.4%</b>     | + 0.4%                            |
| Days on Market Until Sale       | 32        | 25               | - 21.9%                           | 43           | 44               | + 2.3%                            |
| Inventory of Homes for Sale     | 127       | 47               | - 63.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 5.8       | 2.3              | - 60.3%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

