

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

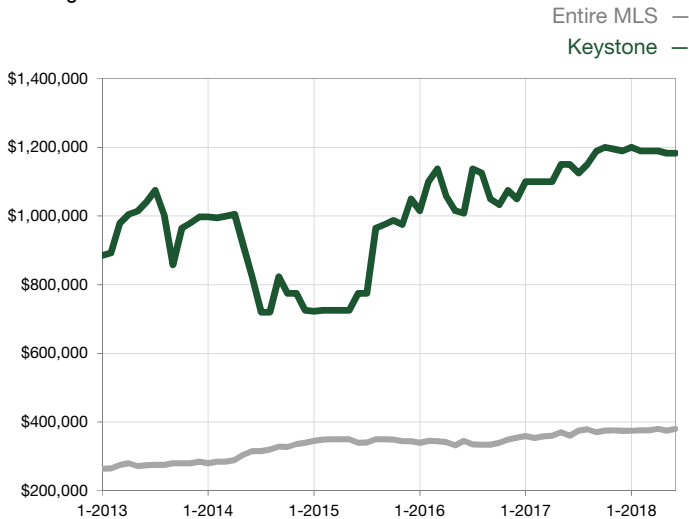
Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	6	9	+ 50.0%	20	24	+ 20.0%
Sold Listings	1	5	+ 400.0%	11	16	+ 45.5%
Median Sales Price*	\$725,000	\$1,123,200	+ 54.9%	\$1,189,000	\$1,232,500	+ 3.7%
Average Sales Price*	\$725,000	\$1,366,408	+ 88.5%	\$1,406,955	\$1,316,284	- 6.4%
Percent of List Price Received*	98.1%	98.8%	+ 0.7%	95.0%	97.0%	+ 2.1%
Days on Market Until Sale	28	107	+ 282.1%	254	147	- 42.1%
Inventory of Homes for Sale	24	19	- 20.8%	--	--	--
Months Supply of Inventory	9.9	7.0	- 29.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
Key Metrics						
New Listings	37	30	- 18.9%	219	218	- 0.5%
Sold Listings	30	19	- 36.7%	146	135	- 7.5%
Median Sales Price*	\$413,750	\$465,000	+ 12.4%	\$415,000	\$485,000	+ 16.9%
Average Sales Price*	\$457,490	\$545,219	+ 19.2%	\$472,559	\$542,858	+ 14.9%
Percent of List Price Received*	98.5%	99.6%	+ 1.1%	98.0%	98.9%	+ 0.9%
Days on Market Until Sale	42	72	+ 71.4%	48	49	+ 2.1%
Inventory of Homes for Sale	134	81	- 39.6%	--	--	--
Months Supply of Inventory	5.1	3.0	- 41.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

