

# Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

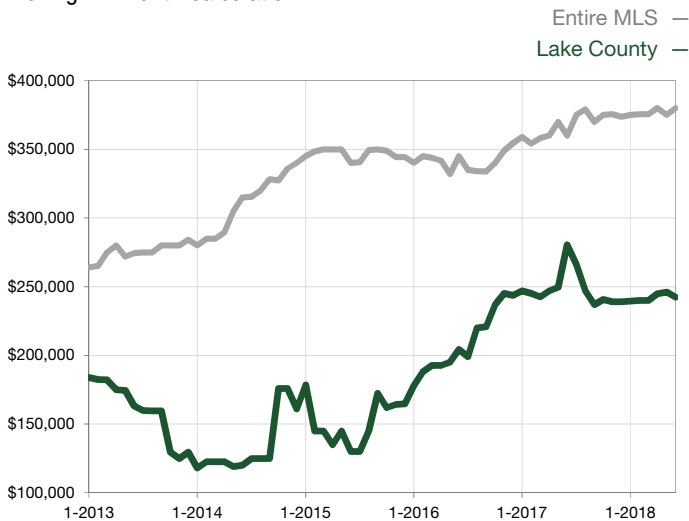
Single Family	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	16	7	- 56.3%	37	26	- 29.7%
Sold Listings	6	5	- 16.7%	21	15	- 28.6%
Median Sales Price*	\$394,450	<b>\$237,500</b>	- 39.8%	\$285,000	<b>\$313,000</b>	+ 9.8%
Average Sales Price*	\$388,050	<b>\$265,820</b>	- 31.5%	\$292,786	<b>\$303,853</b>	+ 3.8%
Percent of List Price Received*	100.9%	<b>100.8%</b>	- 0.1%	96.8%	<b>98.1%</b>	+ 1.3%
Days on Market Until Sale	100	4	- 96.0%	83	44	- 47.0%
Inventory of Homes for Sale	28	12	- 57.1%	--	--	--
Months Supply of Inventory	5.6	2.3	- 58.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 06-2017	Thru 06-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	3	4	+ 33.3%
Sold Listings	0	0	--	3	2	- 33.3%
Median Sales Price*	\$0	<b>\$0</b>	--	\$51,900	<b>\$243,500</b>	+ 369.2%
Average Sales Price*	\$0	<b>\$0</b>	--	\$118,633	<b>\$243,500</b>	+ 105.3%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.9%	<b>93.6%</b>	- 2.4%
Days on Market Until Sale	0	0	--	70	131	+ 87.1%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.8	0.0	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

