

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Silverthorne

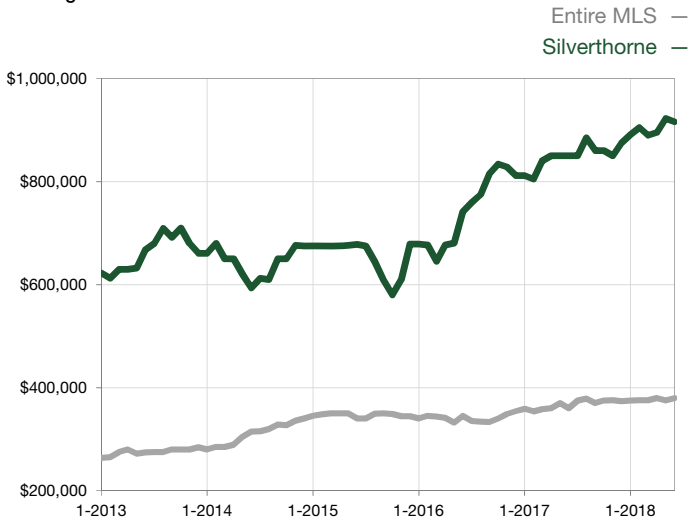
| Single Family | June | | | Year to Date | | |
|---------------------------------|-------------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 29 | 26 | - 10.3% | 86 | 102 | + 18.6% |
| Sold Listings | 10 | 19 | + 90.0% | 40 | 71 | + 77.5% |
| Median Sales Price* | \$828,500 | \$790,000 | - 4.6% | \$907,500 | \$956,656 | + 5.4% |
| Average Sales Price* | \$1,028,400 | \$942,588 | - 8.3% | \$1,017,339 | \$974,094 | - 4.3% |
| Percent of List Price Received* | 96.1% | 98.8% | + 2.8% | 95.9% | 98.4% | + 2.6% |
| Days on Market Until Sale | 172 | 44 | - 74.4% | 126 | 72 | - 42.9% |
| Inventory of Homes for Sale | 85 | 49 | - 42.4% | -- | -- | -- |
| Months Supply of Inventory | 9.8 | 3.4 | - 65.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 42 | 19 | - 54.8% | 144 | 125 | - 13.2% |
| Sold Listings | 25 | 22 | - 12.0% | 91 | 85 | - 6.6% |
| Median Sales Price* | \$440,000 | \$370,001 | - 15.9% | \$360,000 | \$410,000 | + 13.9% |
| Average Sales Price* | \$511,135 | \$401,223 | - 21.5% | \$443,149 | \$477,812 | + 7.8% |
| Percent of List Price Received* | 99.3% | 99.0% | - 0.3% | 98.9% | 99.6% | + 0.7% |
| Days on Market Until Sale | 45 | 35 | - 22.2% | 46 | 48 | + 4.3% |
| Inventory of Homes for Sale | 115 | 42 | - 63.5% | -- | -- | -- |
| Months Supply of Inventory | 5.2 | 2.0 | - 61.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

