

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

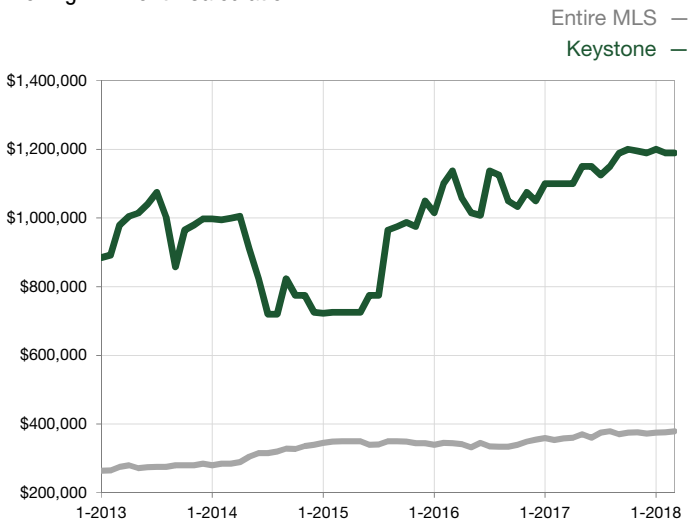
Single Family	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	6	+ 500.0%	9	7	- 22.2%
Sold Listings	2	2	0.0%	5	7	+ 40.0%
Median Sales Price*	\$1,706,250	\$1,081,250	- 36.6%	\$1,187,500	\$1,165,000	- 1.9%
Average Sales Price*	\$1,706,250	\$1,081,250	- 36.6%	\$1,491,500	\$1,162,500	- 22.1%
Percent of List Price Received*	96.3%	99.2%	+ 3.0%	95.8%	96.3%	+ 0.5%
Days on Market Until Sale	646	279	- 56.8%	418	149	- 64.4%
Inventory of Homes for Sale	19	10	- 47.4%	--	--	--
Months Supply of Inventory	8.0	4.4	- 45.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Key Metrics						
New Listings	46	65	+ 41.3%	121	122	+ 0.8%
Sold Listings	28	20	- 28.6%	55	68	+ 23.6%
Median Sales Price*	\$342,750	\$507,500	+ 48.1%	\$346,000	\$525,000	+ 51.7%
Average Sales Price*	\$393,300	\$557,593	+ 41.8%	\$411,489	\$601,889	+ 46.3%
Percent of List Price Received*	97.4%	99.5%	+ 2.2%	97.4%	99.3%	+ 2.0%
Days on Market Until Sale	43	50	+ 16.3%	52	48	- 7.7%
Inventory of Homes for Sale	131	74	- 43.5%	--	--	--
Months Supply of Inventory	5.5	2.6	- 52.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

