

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

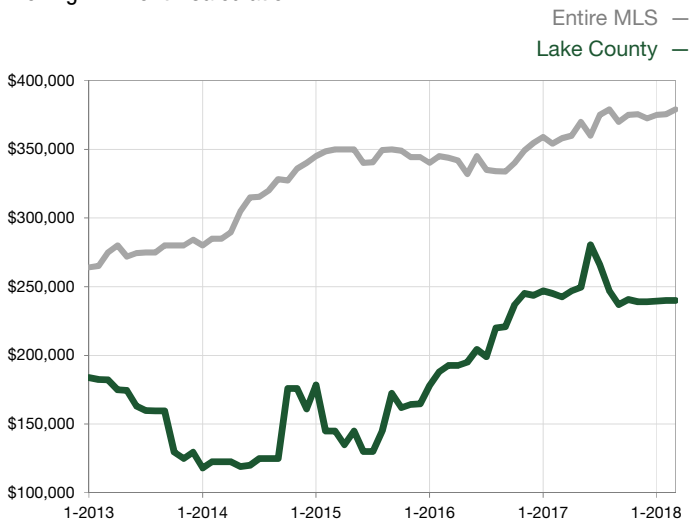
Single Family	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	4	+ 300.0%	9	8	- 11.1%
Sold Listings	4	2	- 50.0%	8	4	- 50.0%
Median Sales Price*	\$234,000	\$269,000	+ 15.0%	\$243,000	\$328,450	+ 35.2%
Average Sales Price*	\$269,500	\$269,000	- 0.2%	\$255,750	\$310,975	+ 21.6%
Percent of List Price Received*	93.8%	99.0%	+ 5.5%	96.0%	97.1%	+ 1.1%
Days on Market Until Sale	111	34	- 69.4%	76	81	+ 6.6%
Inventory of Homes for Sale	15	2	- 86.7%	--	--	--
Months Supply of Inventory	2.8	0.4	- 85.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	2	1	- 50.0%
Sold Listings	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$51,900	\$0	- 100.0%	\$51,900	\$200,000	+ 285.4%
Average Sales Price*	\$51,900	\$0	- 100.0%	\$118,633	\$200,000	+ 68.6%
Percent of List Price Received*	99.8%	0.0%	- 100.0%	95.9%	88.9%	- 7.3%
Days on Market Until Sale	37	0	- 100.0%	70	220	+ 214.3%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

