



MARCH COMPARISON REPORT

Run date: 04/03/2018

2017

2018

	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
March												
Single Family												
Breckenridge	30	33	47,218,500	1,430,864	34	13.3	14	-57.6	12,699,949	-73.1	907,139	-36.6
Copper Mountain	2	1	1,800,000	1,800,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	8	3	1,912,228	637,409	4	-50.0	4	33.3	2,807,000	46.8	701,750	10.1
Frisco	2	1	825,000	825,000	1	-50.0	3	200.0	4,036,000	389.2	1,345,333	63.1
Grand County	6	6	1,317,700	219,617	5	-16.7	6	0.0	1,748,400	32.7	291,400	32.7
Keystone	1	2	3,412,500	1,706,250	6	500.0	2	0.0	2,162,500	-36.6	1,081,250	-36.6
Leadville	1	3	895,000	298,333	4	300.0	2	-33.3	538,000	-39.9	269,000	-9.8
Park County	28	25	7,457,500	298,300	31	10.7	27	8.0	11,136,035	49.3	412,446	38.3
Wilderness/Silverthorne	13	5	6,531,000	1,306,200	17	30.8	11	120.0	10,618,754	62.6	965,341	-26.1
Other	5	3	1,370,500	456,833	4	-20.0	7	133.3	2,971,000	116.8	424,429	-7.1
Total	96	82	72,739,928	887,072	106	10.4	76	-7.3	48,717,638	-33.0	641,022	-27.7
Townhouse												
Breckenridge	6	8	4,895,400	611,925	5	-16.7	7	-12.5	5,937,631	21.3	848,233	38.6
Copper Mountain	1	3	2,645,000	881,667	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	0	2	1,028,000	514,000	0	0.0	1	-50.0	565,000	-45.0	565,000	9.9
Frisco	3	2	1,245,000	622,500	2	-33.3	1	-50.0	746,900	-40.0	746,900	20.0
Keystone	19	4	3,264,000	816,000	37	94.7	5	25.0	4,200,300	28.7	840,060	2.9
Park County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	2	6	3,422,500	570,417	5	150.0	0	-100.0	0	-100.0	0	-100.0
Other	0	0	0	0	1	0.0	1	0.0	245,000	0.0	245,000	0.0
Total	32	25	16,499,900	659,996	50	21.9	15	-40.0	11,694,831	-29.1	779,655	18.1



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Condo												
Breckenridge	37	22	11,882,000	540,091	31	-16.2	15	-31.8	7,493,900	-36.9	499,593	-7.5
Copper Mountain	20	11	3,549,000	322,636	11	-45.0	7	-36.4	2,474,120	-30.3	353,446	9.5
Dillon/Summit Cove	11	6	1,200,510	200,085	3	-72.7	4	-33.3	1,484,400	23.6	371,100	85.5
Frisco	9	8	4,381,000	547,625	11	22.2	3	-62.5	1,119,500	-74.4	373,167	-31.9
Keystone	25	24	7,748,400	322,850	27	8.0	16	-33.3	7,176,550	-7.4	448,534	38.9
Leadville	1	1	51,900	51,900	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Park County	0	0	0	0	0	0.0	2	0.0	191,000	0.0	95,500	0.0
Wilderness/Silverthorne	12	7	1,838,500	262,643	12	0.0	5	-28.6	1,522,400	-17.2	304,480	15.9
Other	1	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Total	116	79	30,651,310	387,991	96	3.3	52	-34.2	21,461,870	-30.0	412,728	6.4
Duplex												
Breckenridge	8	3	2,788,000	929,333	3	-62.5	2	-33.3	2,307,000	-17.3	1,153,500	24.1
Copper Mountain	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	1	0	0	0	0	-100.0	1	0.0	975,000	0.0	975,000	0.0
Frisco	2	0	0	0	0	-100.0	1	0.0	367,500	0.0	367,500	0.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Keystone	2	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	10	1	822,500	822,500	7	-30.0	2	100.0	1,428,000	73.6	714,000	-13.2
Other	0	1	635,000	635,000	0	0.0	0	-100.0	0	-100.0	0	-100.0
Total	23	5	4,245,500	849,100	13	-0.7	6	20.0	5,077,500	19.6	846,250	-0.3



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	New	Sales	Sales Volume	Average Sale Price	New	Chg %	Sales	Chg %	Sales Volume	Chg %	Average Sale Price	Chg %
Sf/Mf/Acreage												
Breckenridge	19	11	4,674,750	424,977	14	-26.3	9	-18.2	4,813,000	3.0	534,778	25.8
Copper Mountain	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	2	0	0	0	0	-100.0	2	0.0	405,000	0.0	202,500	0.0
Frisco	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Grand County	4	1	73,000	73,000	13	225.0	1	0.0	20,500	-71.9	20,500	-71.9
Keystone	0	2	287,000	143,500	1	0.0	1	-50.0	700,000	143.9	700,000	387.8
Leadville	3	2	270,000	135,000	4	33.3	6	200.0	488,300	80.9	81,383	-39.7
Park County	39	24	880,300	36,679	38	-2.6	25	4.2	964,700	9.6	38,588	5.2
Wilderness/Silverthorne	5	2	360,000	180,000	6	20.0	2	0.0	685,500	90.4	342,750	90.4
Other	2	0	0	0	2	0.0	3	0.0	273,850	0.0	91,283	0.0
Total	76	42	6,545,050	155,835	78	0.0	49	16.7	8,350,850	27.6	170,426	9.4
Farm/Ranch												
Grand County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Other	2	1	10,500,000	10,500,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Total	3	1	10,500,000	10,500,000	1	-0.6	0	-100.0	0	-100.0	0	-100.0
Mobile Home												
Breckenridge	0	1	235,000	235,000	0	0.0	2	100.0	714,000	203.8	357,000	51.9
Dillon/Summit Cove	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	0	1	235,000	235,000	0	-0.6	2	100.0	714,000	203.8	357,000	51.9



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Lease												
Breckenridge	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	8	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Frisco	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	10	0	0	0	1	-3.1	0	0.0	0	0.0	0	0.0
Sale												
Breckenridge	1	2	740,000	370,000	1	0.0	0	-100.0	0	-100.0	0	-100.0
Copper Mountain	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	0	1	850,000	850,000	0	0.0	1	0.0	450,000	-47.1	450,000	-47.1
Frisco	1	0	0	0	1	0.0	1	0.0	180,000	0.0	180,000	0.0
Grand County	0	0	0	0	0	0.0	1	0.0	399,000	0.0	399,000	0.0
Keystone	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Leadville	1	1	275,000	275,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Park County	0	1	95,000	95,000	0	0.0	1	0.0	168,000	76.8	168,000	76.8
Wilderness/Silverthorne	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Other	2	1	1,900,000	1,900,000	2	0.0	0	-100.0	0	-100.0	0	-100.0
Total	5	6	3,860,000	643,333	5	-3.0	4	-33.3	1,197,000	-69.0	299,250	-53.5
Grand Total	361	241	145,276,688	602,808	350	-3.0	204	-15.4	97,213,689	-33.1	476,538	-20.9



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Year-to-Date												
Single Family												
Breckenridge	71	60	85,657,750	1,427,629	73	2.8	34	-43.3	40,038,949	-53.3	1,177,616	-17.5
Copper Mountain	3	4	8,925,000	2,231,250	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	14	4	2,782,228	695,557	8	-42.9	9	125.0	6,732,000	142.0	748,000	7.5
Frisco	5	3	3,472,000	1,157,333	8	60.0	8	166.7	9,187,000	164.6	1,148,375	-0.8
Grand County	9	16	4,735,500	295,969	13	44.4	13	-18.8	3,784,200	-20.1	291,092	-1.6
Keystone	10	5	7,457,500	1,491,500	7	-30.0	7	40.0	8,137,500	9.1	1,162,500	-22.1
Leadville	6	6	1,643,000	273,833	8	33.3	4	-33.3	1,243,900	-24.3	310,975	13.6
Park County	54	54	16,381,660	303,364	65	20.4	52	-3.7	18,198,935	11.1	349,980	15.4
Wilderness/Silverthorne	27	12	12,026,000	1,002,167	36	33.3	29	141.7	28,546,337	137.4	984,356	-1.8
Other	11	10	4,500,500	450,050	14	27.3	16	60.0	5,430,102	20.7	339,381	-24.6
Total	210	174	147,581,138	848,167	232	10.5	172	-1.1	121,298,923	-17.8	705,226	-16.9
Townhouse												
Breckenridge	19	14	8,569,530	612,109	19	0.0	23	64.3	14,662,956	71.1	637,520	4.2
Copper Mountain	2	4	3,230,000	807,500	1	-50.0	1	-75.0	900,000	-72.1	900,000	11.5
Dillon/Summit Cove	3	4	1,885,500	471,375	2	-33.3	1	-75.0	565,000	-70.0	565,000	19.9
Frisco	6	6	3,860,400	643,400	7	16.7	5	-16.7	3,136,900	-18.7	627,380	-2.5
Keystone	46	8	6,376,000	797,000	43	-6.5	22	175.0	18,578,400	191.4	844,473	6.0
Park County	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	4	10	5,348,500	534,850	9	125.0	3	-70.0	1,905,000	-64.4	635,000	18.7
Other	1	0	0	0	3	200.0	1	0.0	245,000	0.0	245,000	0.0
Total	82	46	29,269,930	636,303	84	8.2	56	21.7	39,993,256	36.6	714,165	12.2



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Condo												
Breckenridge	93	56	28,949,317	516,952	73	-21.5	47	-16.1	26,416,000	-8.8	562,043	8.7
Copper Mountain	39	34	10,731,000	315,618	27	-30.8	14	-58.8	4,633,620	-56.8	330,973	4.9
Dillon/Summit Cove	23	21	4,418,030	210,382	12	-47.8	12	-42.9	3,873,400	-12.3	322,783	53.4
Frisco	19	17	8,862,000	521,294	21	10.5	10	-41.2	4,916,000	-44.5	491,600	-5.7
Keystone	73	47	16,255,900	345,870	79	8.2	47	0.0	22,575,050	38.9	480,320	38.9
Leadville	2	3	355,900	118,633	0	-100.0	1	-66.7	200,000	-43.8	200,000	68.6
Park County	0	0	0	0	1	0.0	2	0.0	191,000	0.0	95,500	0.0
Wilderness/Silverthorne	25	24	7,128,900	297,038	47	88.0	16	-33.3	5,211,200	-26.9	325,700	9.6
Other	2	0	0	0	2	0.0	3	0.0	528,800	0.0	176,267	0.0
Total	276	202	76,701,047	379,708	262	1.8	152	-24.8	68,545,070	-10.6	450,954	18.8
Duplex												
Breckenridge	15	12	12,880,550	1,073,379	5	-66.7	7	-41.7	9,310,938	-27.7	1,330,134	23.9
Copper Mountain	1	1	1,925,000	1,925,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Dillon/Summit Cove	1	0	0	0	3	200.0	1	0.0	975,000	0.0	975,000	0.0
Frisco	2	1	603,000	603,000	2	0.0	4	300.0	2,382,500	295.1	595,625	-1.2
Grand County	0	1	191,000	191,000	4	0.0	0	-100.0	0	-100.0	0	-100.0
Keystone	2	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Park County	0	3	995,000	331,667	1	0.0	0	-100.0	0	-100.0	0	-100.0
Wilderness/Silverthorne	15	6	3,839,500	639,917	12	-20.0	6	0.0	4,326,000	12.7	721,000	12.7
Other	0	1	635,000	635,000	0	0.0	0	-100.0	0	-100.0	0	-100.0
Total	36	25	21,069,050	842,762	30	0.7	18	-28.0	16,994,438	-19.3	944,135	12.0



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Sf/Mf/Acreage												
Breckenridge	32	22	10,509,250	477,693	33	3.1	34	54.5	12,989,858	23.6	382,055	-20.0
Copper Mountain	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	2	2	411,000	205,500	3	50.0	4	100.0	855,000	108.0	213,750	4.0
Frisco	2	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Grand County	4	4	188,010	47,003	14	250.0	6	50.0	288,500	53.4	48,083	2.3
Keystone	2	2	287,000	143,500	11	450.0	3	50.0	1,680,000	485.4	560,000	290.2
Leadville	8	5	395,000	79,000	4	-50.0	8	60.0	600,300	52.0	75,038	-5.0
Park County	72	53	2,076,125	39,172	111	54.2	70	32.1	2,687,900	29.5	38,399	-2.0
Wilderness/Silverthorne	10	5	1,174,000	234,800	25	150.0	5	0.0	1,162,500	-1.0	232,500	-1.0
Other	3	1	138,000	138,000	5	66.7	3	200.0	273,850	98.4	91,283	-33.9
Total	136	94	15,178,385	161,472	208	10.3	133	41.5	20,537,908	35.3	154,420	-4.4
Farm/Ranch												
Grand County	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	0	1	2,600,000	2,600,000	1	0.0	1	0.0	31,000	-98.8	31,000	-98.8
Other	3	1	10,500,000	10,500,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Total	5	2	13,100,000	6,550,000	1	9.7	1	-50.0	31,000	-99.8	31,000	-99.5
Mobile Home												
Breckenridge	0	1	235,000	235,000	5	0.0	2	100.0	714,000	203.8	357,000	51.9
Dillon/Summit Cove	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Grand County	2	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Leadville	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	2	1	235,000	235,000	5	10.0	2	100.0	714,000	203.8	357,000	51.9



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Lease												
Breckenridge	2	0	0	0	5	150.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	10	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Frisco	3	0	0	0	3	0.0	0	0.0	0	0.0	0	0.0
Grand County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Keystone	1	0	0	0	0	-100.0	0	0.0	0	0.0	0	0.0
Park County	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Wilderness/Silverthorne	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Total	16	0	0	0	8	8.8	0	0.0	0	0.0	0	0.0
Sale												
Breckenridge	3	3	1,350,000	450,000	6	100.0	0	-100.0	0	-100.0	0	-100.0
Copper Mountain	0	0	0	0	0	0.0	0	0.0	0	0.0	0	0.0
Dillon/Summit Cove	0	1	850,000	850,000	1	0.0	1	0.0	450,000	-47.1	450,000	-47.1
Frisco	2	2	1,090,000	545,000	5	150.0	2	0.0	680,000	-37.6	340,000	-37.6
Grand County	0	0	0	0	1	0.0	2	0.0	774,000	0.0	387,000	0.0
Keystone	0	0	0	0	1	0.0	0	0.0	0	0.0	0	0.0
Leadville	1	1	275,000	275,000	0	-100.0	0	-100.0	0	-100.0	0	-100.0
Park County	3	3	540,000	180,000	0	-100.0	1	-66.7	168,000	-68.9	168,000	-6.7
Wilderness/Silverthorne	0	0	0	0	2	0.0	0	0.0	0	0.0	0	0.0
Other	2	3	3,967,500	1,322,500	2	0.0	0	-100.0	0	-100.0	0	-100.0
Total	11	13	8,072,500	620,962	18	9.6	6	-53.8	2,072,000	-74.3	345,333	-44.4
Grand Total	774	557	311,207,050	558,720	848	9.6	540	-3.1	270,186,595	-13.2	500,346	-10.4