

Local Market Update for May 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

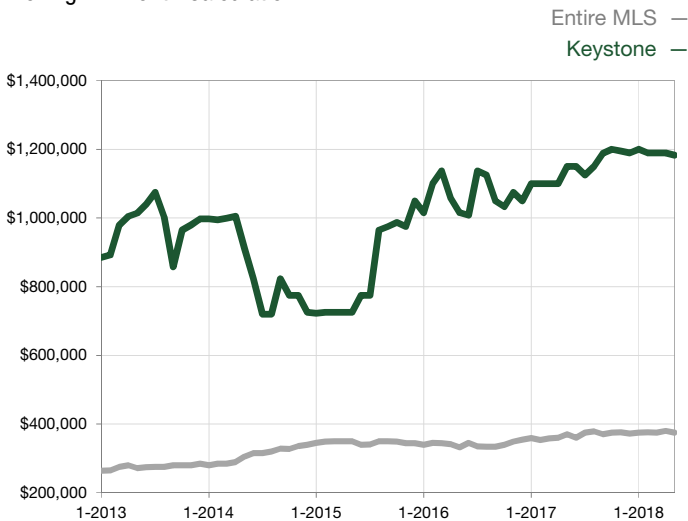
Single Family	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 05-2017	Thru 05-2018	Percent Change from Previous Year
Key Metrics						
New Listings	3	7	+ 133.3%	14	15	+ 7.1%
Sold Listings	3	4	+ 33.3%	10	11	+ 10.0%
Median Sales Price*	\$1,275,000	\$1,565,000	+ 22.7%	\$1,232,000	\$1,300,000	+ 5.5%
Average Sales Price*	\$1,538,000	\$1,522,750	- 1.0%	\$1,475,150	\$1,293,500	- 12.3%
Percent of List Price Received*	92.4%	96.3%	+ 4.2%	94.7%	96.3%	+ 1.7%
Days on Market Until Sale	143	192	+ 34.3%	277	165	- 40.4%
Inventory of Homes for Sale	19	11	- 42.1%	--	--	--
Months Supply of Inventory	7.6	4.7	- 38.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 05-2017	Thru 05-2018	Percent Change from Previous Year
Key Metrics						
New Listings	35	32	- 8.6%	182	188	+ 3.3%
Sold Listings	34	26	- 23.5%	116	116	0.0%
Median Sales Price*	\$431,000	\$418,500	- 2.9%	\$417,500	\$491,000	+ 17.6%
Average Sales Price*	\$492,532	\$464,750	- 5.6%	\$476,456	\$542,472	+ 13.9%
Percent of List Price Received*	98.0%	97.6%	- 0.4%	97.8%	98.8%	+ 1.0%
Days on Market Until Sale	55	55	0.0%	50	45	- 10.0%
Inventory of Homes for Sale	128	90	- 29.7%	--	--	--
Months Supply of Inventory	5.0	3.3	- 34.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

