

Local Market Update for May 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

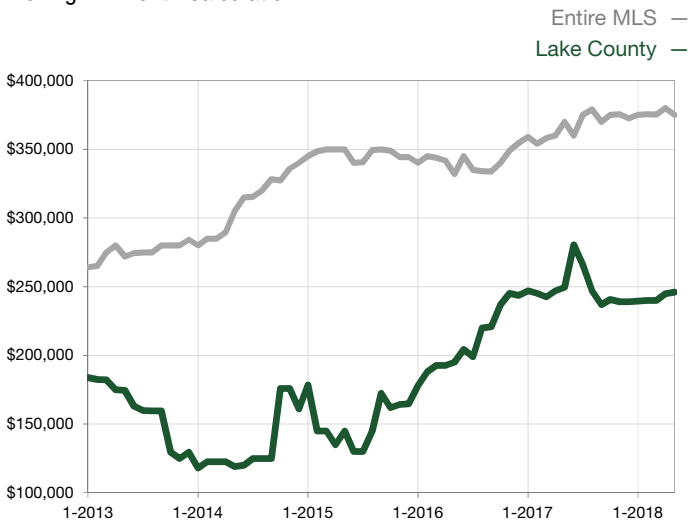
Single Family	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 05-2017	Thru 05-2018	Percent Change from Previous Year
Key Metrics						
New Listings	7	7	0.0%	21	19	- 9.5%
Sold Listings	3	4	+ 33.3%	15	10	- 33.3%
Median Sales Price*	\$368,000	\$313,000	- 14.9%	\$230,000	\$314,450	+ 36.7%
Average Sales Price*	\$305,333	\$313,000	+ 2.5%	\$254,680	\$322,870	+ 26.8%
Percent of List Price Received*	95.9%	97.7%	+ 1.9%	95.2%	96.7%	+ 1.6%
Days on Market Until Sale	136	12	- 91.2%	77	64	- 16.9%
Inventory of Homes for Sale	19	5	- 73.7%	--	--	--
Months Supply of Inventory	3.7	0.9	- 75.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	May			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 05-2017	Thru 05-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	2	--	2	3	+ 50.0%
Sold Listings	0	0	--	3	2	- 33.3%
Median Sales Price*	\$0	\$0	--	\$51,900	\$243,500	+ 369.2%
Average Sales Price*	\$0	\$0	--	\$118,633	\$243,500	+ 105.3%
Percent of List Price Received*	0.0%	0.0%	--	95.9%	93.6%	- 2.4%
Days on Market Until Sale	0	0	--	70	131	+ 87.1%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.8	1.0	+ 25.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

