

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

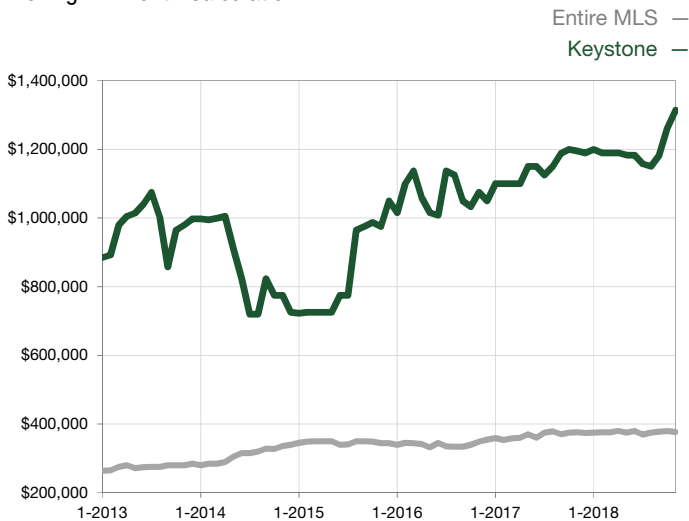
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	35	40	+ 14.3%
Sold Listings	4	2	- 50.0%	21	30	+ 42.9%
Median Sales Price*	\$750,000	\$1,055,000	+ 40.7%	\$1,200,000	\$1,343,750	+ 12.0%
Average Sales Price*	\$1,108,750	\$1,055,000	- 4.8%	\$1,335,456	\$1,498,085	+ 12.2%
Percent of List Price Received*	95.3%	98.0%	+ 2.8%	93.7%	96.5%	+ 3.0%
Days on Market Until Sale	85	45	- 47.1%	164	105	- 36.0%
Inventory of Homes for Sale	20	13	- 35.0%	--	--	--
Months Supply of Inventory	10.9	4.2	- 61.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	13	17	+ 30.8%	335	364	+ 8.7%
Sold Listings	39	24	- 38.5%	322	287	- 10.9%
Median Sales Price*	\$485,000	\$445,000	- 8.2%	\$420,000	\$460,000	+ 9.5%
Average Sales Price*	\$530,413	\$501,965	- 5.4%	\$475,863	\$519,278	+ 9.1%
Percent of List Price Received*	98.7%	97.6%	- 1.1%	98.1%	98.4%	+ 0.3%
Days on Market Until Sale	54	78	+ 44.4%	49	58	+ 18.4%
Inventory of Homes for Sale	67	53	- 20.9%	--	--	--
Months Supply of Inventory	2.4	2.1	- 12.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

