

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

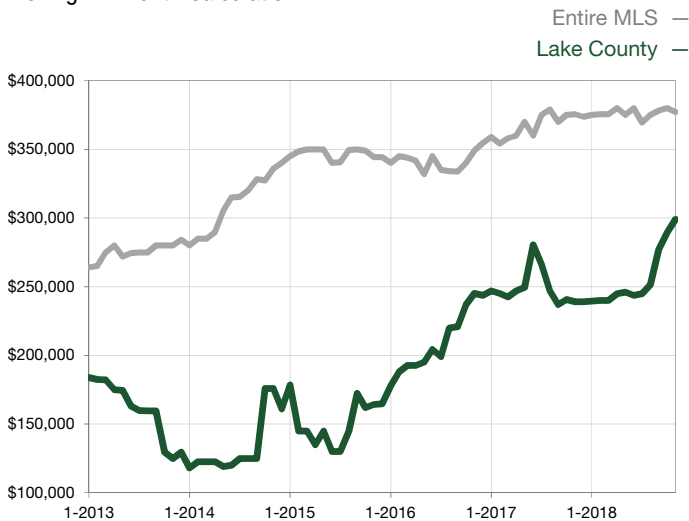
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	65	51	- 21.5%
Sold Listings	5	4	- 20.0%	59	35	- 40.7%
Median Sales Price*	\$240,000	\$319,750	+ 33.2%	\$240,000	\$305,000	+ 27.1%
Average Sales Price*	\$229,150	\$318,625	+ 39.0%	\$264,687	\$309,777	+ 17.0%
Percent of List Price Received*	96.2%	97.0%	+ 0.8%	96.5%	97.9%	+ 1.5%
Days on Market Until Sale	33	63	+ 90.9%	58	38	- 34.5%
Inventory of Homes for Sale	10	7	- 30.0%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	3	4	+ 33.3%
Sold Listings	0	0	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$0	--	\$118,950	\$200,000	+ 68.1%
Average Sales Price*	\$0	\$0	--	\$135,475	\$190,700	+ 40.8%
Percent of List Price Received*	0.0%	0.0%	--	95.8%	96.4%	+ 0.6%
Days on Market Until Sale	0	0	--	62	60	- 3.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

