

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

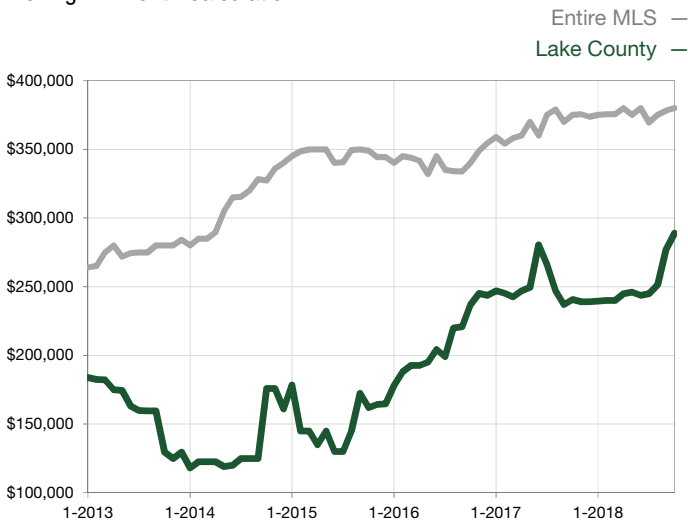
Single Family Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	2	6	+ 200.0%	64	51	- 20.3%
Sold Listings	8	6	- 25.0%	54	30	- 44.4%
Median Sales Price*	\$248,670	<b>\$327,500</b>	+ 31.7%	\$240,670	<b>\$302,500</b>	+ 25.7%
Average Sales Price*	\$274,941	<b>\$331,500</b>	+ 20.6%	\$267,977	<b>\$308,257</b>	+ 15.0%
Percent of List Price Received*	96.8%	<b>97.3%</b>	+ 0.5%	96.5%	<b>98.0%</b>	+ 1.6%
Days on Market Until Sale	40	<b>33</b>	- 17.5%	61	<b>34</b>	- 44.3%
Inventory of Homes for Sale	16	<b>12</b>	- 25.0%	--	--	--
Months Supply of Inventory	3.0	<b>3.4</b>	+ 13.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	0	0	--	3	4	+ 33.3%
Sold Listings	0	0	--	4	5	+ 25.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$118,950	<b>\$200,000</b>	+ 68.1%
Average Sales Price*	\$0	<b>\$0</b>	--	\$135,475	<b>\$190,700</b>	+ 40.8%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.8%	<b>96.4%</b>	+ 0.6%
Days on Market Until Sale	0	0	--	62	<b>60</b>	- 3.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	<b>0.0</b>	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

