

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

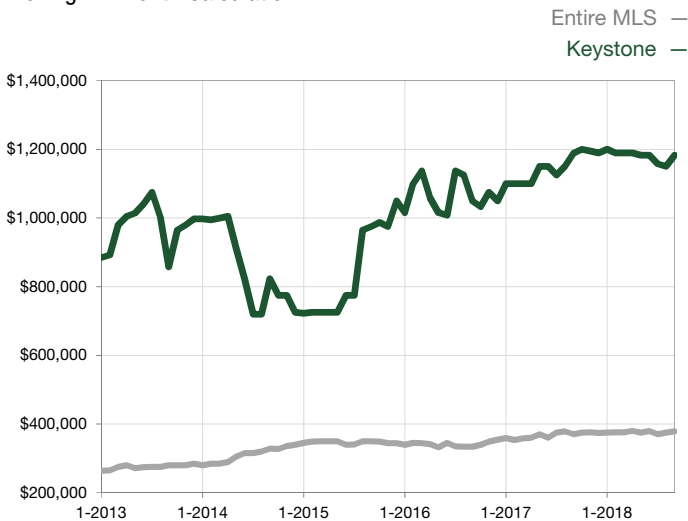
Single Family	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	3	2	- 33.3%	32	37	+ 15.6%
Sold Listings	1	4	+ 300.0%	15	24	+ 60.0%
Median Sales Price*	\$1,050,000	\$2,305,000	+ 119.5%	\$1,275,000	\$1,313,750	+ 3.0%
Average Sales Price*	\$1,050,000	\$2,190,000	+ 108.6%	\$1,392,305	\$1,523,439	+ 9.4%
Percent of List Price Received*	100.0%	94.2%	- 5.8%	95.3%	96.3%	+ 1.0%
Days on Market Until Sale	39	61	+ 56.4%	207	119	- 42.5%
Inventory of Homes for Sale	25	16	- 36.0%	--	--	--
Months Supply of Inventory	12.5	5.2	- 58.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	27	20	- 25.9%	309	326	+ 5.5%
Sold Listings	29	27	- 6.9%	237	229	- 3.4%
Median Sales Price*	\$445,000	\$414,700	- 6.8%	\$412,500	\$465,000	+ 12.7%
Average Sales Price*	\$500,176	\$511,248	+ 2.2%	\$468,094	\$524,955	+ 12.1%
Percent of List Price Received*	97.5%	97.0%	- 0.5%	98.0%	98.5%	+ 0.5%
Days on Market Until Sale	51	85	+ 66.7%	51	57	+ 11.8%
Inventory of Homes for Sale	128	69	- 46.1%	--	--	--
Months Supply of Inventory	4.9	2.6	- 46.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

