

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

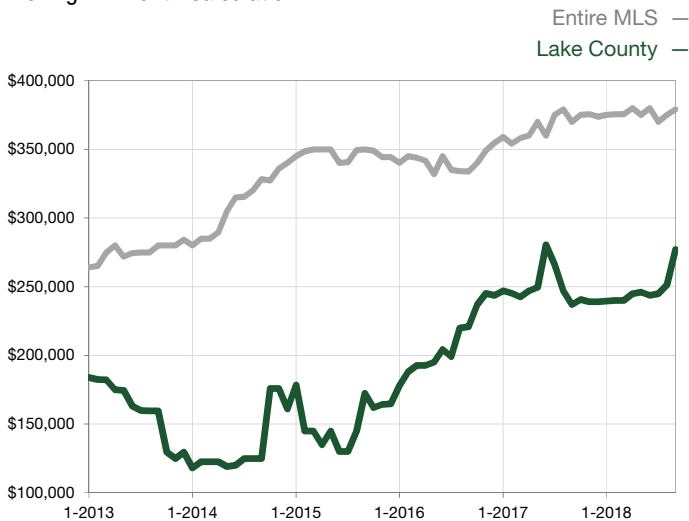
Single Family	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	5	1	- 80.0%	62	45	- 27.4%
Sold Listings	10	3	- 70.0%	46	24	- 47.8%
Median Sales Price*	\$227,000	\$305,000	+ 34.4%	\$237,000	\$299,000	+ 26.2%
Average Sales Price*	\$246,000	\$294,667	+ 19.8%	\$266,766	\$302,446	+ 13.4%
Percent of List Price Received*	97.9%	97.9%	0.0%	96.5%	98.1%	+ 1.7%
Days on Market Until Sale	41	40	- 2.4%	64	35	- 45.3%
Inventory of Homes for Sale	25	13	- 48.0%	--	--	--
Months Supply of Inventory	4.8	3.5	- 27.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	3	4	+ 33.3%
Sold Listings	0	0	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$0	--	\$118,950	\$200,000	+ 68.1%
Average Sales Price*	\$0	\$0	--	\$135,475	\$190,700	+ 40.8%
Percent of List Price Received*	0.0%	0.0%	--	95.8%	96.4%	+ 0.6%
Days on Market Until Sale	0	0	--	62	60	- 3.2%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.9	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

