

Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

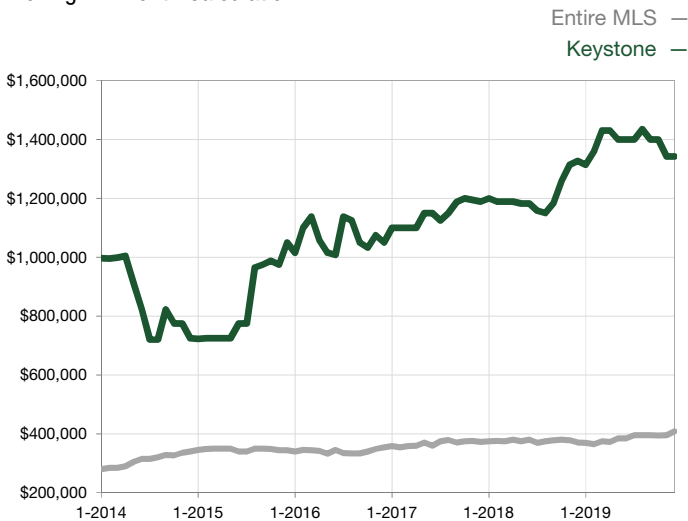
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	3	3	0.0%	43	29	- 32.6%
Sold Listings	3	1	- 66.7%	33	22	- 33.3%
Median Sales Price*	\$1,200,000	\$1,150,000	- 4.2%	\$1,327,500	\$1,342,500	+ 1.1%
Average Sales Price*	\$1,170,000	\$1,150,000	- 1.7%	\$1,468,259	\$1,527,214	+ 4.0%
Percent of List Price Received*	95.4%	88.8%	- 6.9%	96.4%	96.5%	+ 0.1%
Days on Market Until Sale	79	206	+ 160.8%	102	124	+ 21.6%
Inventory of Homes for Sale	17	10	- 41.2%	--	--	--
Months Supply of Inventory	5.7	4.1	- 28.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	17	8	- 52.9%	381	321	- 15.7%
Sold Listings	24	14	- 41.7%	311	264	- 15.1%
Median Sales Price*	\$749,500	\$427,675	- 42.9%	\$485,000	\$517,500	+ 6.7%
Average Sales Price*	\$649,923	\$476,496	- 26.7%	\$529,360	\$544,730	+ 2.9%
Percent of List Price Received*	98.5%	97.2%	- 1.3%	98.4%	98.3%	- 0.1%
Days on Market Until Sale	86	82	- 4.7%	60	66	+ 10.0%
Inventory of Homes for Sale	90	55	- 38.9%	--	--	--
Months Supply of Inventory	3.5	2.5	- 28.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

