



# JANUARY COMPARISON REPORT

Run date: 02/03/2019

2018

2019

|                         | New       | Sales     | Sales Volume      | Average Sale Price | New       | Chg %        | Sales     | Chg %        | Sales Volume      | Chg %       | Average Sale Price | Chg %       |
|-------------------------|-----------|-----------|-------------------|--------------------|-----------|--------------|-----------|--------------|-------------------|-------------|--------------------|-------------|
| <b>January</b>          |           |           |                   |                    |           |              |           |              |                   |             |                    |             |
| <b>Single Family</b>    |           |           |                   |                    |           |              |           |              |                   |             |                    |             |
| Breckenridge            | 23        | 15        | 18,769,000        | 1,251,267          | 9         | -60.9        | 17        | 13.3         | 26,952,500        | 43.6        | 1,585,441          | 26.7        |
| Copper Mountain         | 0         | 0         | 0                 | 0                  | 1         | 0.0          | 1         | 0.0          | 3,380,000         | 0.0         | 3,380,000          | 0.0         |
| Dillon/Summit Cove      | 3         | 4         | 3,395,000         | 848,750            | 6         | 100.0        | 1         | -75.0        | 1,290,000         | -62.0       | 1,290,000          | 52.0        |
| Frisco                  | 6         | 3         | 2,681,000         | 893,667            | 3         | -50.0        | 1         | -66.7        | 1,890,000         | -29.5       | 1,890,000          | 111.5       |
| Grand County            | 6         | 4         | 1,076,800         | 269,200            | 5         | -16.7        | 0         | -100.0       | 0                 | -100.0      | 0                  | -100.0      |
| Keystone                | 0         | 2         | 3,029,000         | 1,514,500          | 1         | 0.0          | 1         | -50.0        | 766,000           | -74.7       | 766,000            | -49.4       |
| Leadville               | 2         | 2         | 705,900           | 352,950            | 2         | 0.0          | 2         | 0.0          | 617,000           | -12.6       | 308,500            | -12.6       |
| Park County             | 17        | 12        | 3,091,000         | 257,583            | 20        | 17.6         | 9         | -25.0        | 3,033,000         | -1.9        | 337,000            | 30.8        |
| Wilderness/Silverthorne | 8         | 9         | 9,627,060         | 1,069,673          | 13        | 62.5         | 5         | -44.4        | 4,825,000         | -49.9       | 965,000            | -9.8        |
| Other                   | 8         | 6         | 1,722,152         | 287,025            | 5         | -37.5        | 1         | -83.3        | 275,750           | -84.0       | 275,750            | -3.9        |
| <b>Total</b>            | <b>73</b> | <b>57</b> | <b>44,096,912</b> | <b>773,630</b>     | <b>65</b> | <b>-11.0</b> | <b>38</b> | <b>-33.3</b> | <b>43,029,250</b> | <b>-2.4</b> | <b>1,132,349</b>   | <b>46.4</b> |
| <b>Townhouse</b>        |           |           |                   |                    |           |              |           |              |                   |             |                    |             |
| Breckenridge            | 6         | 11        | 5,774,392         | 524,945            | 3         | -50.0        | 3         | -72.7        | 2,885,000         | -50.0       | 961,667            | 83.2        |
| Copper Mountain         | 1         | 1         | 900,000           | 900,000            | 0         | -100.0       | 1         | 0.0          | 1,400,000         | 55.6        | 1,400,000          | 55.6        |
| Dillon/Summit Cove      | 0         | 0         | 0                 | 0                  | 1         | 0.0          | 2         | 0.0          | 1,251,000         | 0.0         | 625,500            | 0.0         |
| Frisco                  | 2         | 3         | 1,640,000         | 546,667            | 3         | 50.0         | 0         | -100.0       | 0                 | -100.0      | 0                  | -100.0      |
| Grand County            | 0         | 0         | 0                 | 0                  | 0         | 0.0          | 0         | 0.0          | 0                 | 0.0         | 0                  | 0.0         |
| Keystone                | 5         | 7         | 5,768,700         | 824,100            | 3         | -40.0        | 8         | 14.3         | 5,973,962         | 3.6         | 746,745            | -9.4        |
| Park County             | 0         | 0         | 0                 | 0                  | 0         | 0.0          | 1         | 0.0          | 255,000           | 0.0         | 255,000            | 0.0         |
| Wilderness/Silverthorne | 0         | 3         | 1,905,000         | 635,000            | 3         | 0.0          | 5         | 66.7         | 2,970,000         | 55.9        | 594,000            | -6.5        |
| Other                   | 1         | 0         | 0                 | 0                  | 0         | -100.0       | 0         | 0.0          | 0                 | 0.0         | 0                  | 0.0         |
| <b>Total</b>            | <b>15</b> | <b>25</b> | <b>15,988,092</b> | <b>639,524</b>     | <b>13</b> | <b>-11.4</b> | <b>20</b> | <b>-20.0</b> | <b>14,734,962</b> | <b>-7.8</b> | <b>736,748</b>     | <b>15.2</b> |



## JANUARY COMPARISON REPORT

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|                         | 2018      |           |                   |                    | 2019      |             |           |              |                   |              |                    |              |
|-------------------------|-----------|-----------|-------------------|--------------------|-----------|-------------|-----------|--------------|-------------------|--------------|--------------------|--------------|
|                         | New       | Sales     | Sales Volume      | Average Sale Price | New       | Chg %       | Sales     | Chg %        | Sales Volume      | Chg %        | Average Sale Price | Chg %        |
| <b>Condo</b>            |           |           |                   |                    |           |             |           |              |                   |              |                    |              |
| Breckenridge            | 14        | 16        | 6,958,100         | 434,881            | 45        | 221.4       | 11        | -31.3        | 5,280,150         | -24.1        | 480,014            | 10.4         |
| Copper Mountain         | 6         | 5         | 1,429,000         | 285,800            | 8         | 33.3        | 4         | -20.0        | 722,900           | -49.4        | 180,725            | -36.8        |
| Dillon/Summit Cove      | 4         | 5         | 1,714,000         | 342,800            | 9         | 125.0       | 4         | -20.0        | 1,060,000         | -38.2        | 265,000            | -22.7        |
| Frisco                  | 5         | 5         | 2,900,000         | 580,000            | 4         | -20.0       | 5         | 0.0          | 1,803,960         | -37.8        | 360,792            | -37.8        |
| Grand County            | 0         | 0         | 0                 | 0                  | 1         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Keystone                | 23        | 13        | 6,472,000         | 497,846            | 14        | -39.1       | 10        | -23.1        | 5,005,400         | -22.7        | 500,540            | 0.5          |
| Leadville               | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Park County             | 0         | 0         | 0                 | 0                  | 1         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Wilderness/Silverthorne | 16        | 5         | 1,786,800         | 357,360            | 11        | -31.3       | 5         | 0.0          | 1,798,000         | 0.6          | 359,600            | 0.6          |
| Other                   | 1         | 2         | 402,000           | 201,000            | 0         | -100.0      | 0         | -100.0       | 0                 | -100.0       | 0                  | -100.0       |
| <b>Total</b>            | <b>69</b> | <b>51</b> | <b>21,661,900</b> | <b>424,743</b>     | <b>93</b> | <b>8.9</b>  | <b>39</b> | <b>-23.5</b> | <b>15,670,410</b> | <b>-27.7</b> | <b>401,805</b>     | <b>-5.4</b>  |
| <b>Duplex</b>           |           |           |                   |                    |           |             |           |              |                   |              |                    |              |
| Breckenridge            | 1         | 2         | 4,050,000         | 2,025,000          | 3         | 200.0       | 3         | 50.0         | 3,316,784         | -18.1        | 1,105,595          | -45.4        |
| Copper Mountain         | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Dillon/Summit Cove      | 1         | 0         | 0                 | 0                  | 0         | -100.0      | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Frisco                  | 1         | 1         | 585,000           | 585,000            | 1         | 0.0         | 0         | -100.0       | 0                 | -100.0       | 0                  | -100.0       |
| Grand County            | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Keystone                | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Leadville               | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Park County             | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Wilderness/Silverthorne | 3         | 0         | 0                 | 0                  | 10        | 233.3       | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Other                   | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| <b>Total</b>            | <b>6</b>  | <b>3</b>  | <b>4,635,000</b>  | <b>1,545,000</b>   | <b>14</b> | <b>13.5</b> | <b>3</b>  | <b>0.0</b>   | <b>3,316,784</b>  | <b>-28.4</b> | <b>1,105,595</b>   | <b>-28.4</b> |



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**2018**

**2019**

|                         | New       | Sales     | Sales<br>Volume  | Average<br>Sale Price | New       | Chg %       | Sales     | Chg %        | Sales<br>Volume  | Chg %        | Average<br>Sale Price | Chg %       |
|-------------------------|-----------|-----------|------------------|-----------------------|-----------|-------------|-----------|--------------|------------------|--------------|-----------------------|-------------|
| <b>Sf/Mf/Acreage</b>    |           |           |                  |                       |           |             |           |              |                  |              |                       |             |
| Breckenridge            | 7         | 17        | 6,866,750        | 403,926               | 12        | 71.4        | 9         | -47.1        | 2,499,428        | -63.6        | 277,714               | -31.2       |
| Copper Mountain         | 0         | 0         | 0                | 0                     | 0         | 0.0         | 1         | 0.0          | 1,075,500        | 0.0          | 1,075,500             | 0.0         |
| Dillon/Summit Cove      | 3         | 2         | 450,000          | 225,000               | 0         | -100.0      | 0         | -100.0       | 0                | -100.0       | 0                     | -100.0      |
| Frisco                  | 1         | 0         | 0                | 0                     | 0         | -100.0      | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| Grand County            | 1         | 1         | 38,000           | 38,000                | 1         | 0.0         | 1         | 0.0          | 31,767           | -16.4        | 31,767                | -16.4       |
| Keystone                | 3         | 1         | 380,000          | 380,000               | 1         | -66.7       | 0         | -100.0       | 0                | -100.0       | 0                     | -100.0      |
| Leadville               | 0         | 1         | 50,000           | 50,000                | 0         | 0.0         | 1         | 0.0          | 180,000          | 260.0        | 180,000               | 260.0       |
| Park County             | 38        | 26        | 1,056,000        | 40,615                | 14        | -63.2       | 14        | -46.2        | 472,700          | -55.2        | 33,764                | -16.9       |
| Wilderness/Silverthorne | 2         | 2         | 315,000          | 157,500               | 1         | -50.0       | 1         | -50.0        | 385,000          | 22.2         | 385,000               | 144.4       |
| Other                   | 2         | 0         | 0                | 0                     | 0         | -100.0      | 2         | 0.0          | 607,000          | 0.0          | 303,500               | 0.0         |
| <b>Total</b>            | <b>57</b> | <b>50</b> | <b>9,155,750</b> | <b>183,115</b>        | <b>29</b> | <b>-2.7</b> | <b>29</b> | <b>-42.0</b> | <b>5,251,395</b> | <b>-42.6</b> | <b>181,083</b>        | <b>-1.1</b> |
| <b>Farm/Ranch</b>       |           |           |                  |                       |           |             |           |              |                  |              |                       |             |
| Dillon/Summit Cove      | 0         | 0         | 0                | 0                     | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| Grand County            | 0         | 0         | 0                | 0                     | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| Park County             | 0         | 0         | 0                | 0                     | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| Wilderness/Silverthorne | 0         | 0         | 0                | 0                     | 1         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| Other                   | 0         | 0         | 0                | 0                     | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| <b>Total</b>            | <b>0</b>  | <b>0</b>  | <b>0</b>         | <b>0</b>              | <b>1</b>  | <b>-2.3</b> | <b>0</b>  | <b>0.0</b>   | <b>0</b>         | <b>0.0</b>   | <b>0</b>              | <b>0.0</b>  |
| <b>Mobile Home</b>      |           |           |                  |                       |           |             |           |              |                  |              |                       |             |
| Breckenridge            | 1         | 0         | 0                | 0                     | 0         | -100.0      | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| Park County             | 0         | 0         | 0                | 0                     | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                     | 0.0         |
| <b>Total</b>            | <b>1</b>  | <b>0</b>  | <b>0</b>         | <b>0</b>              | <b>0</b>  | <b>-2.7</b> | <b>0</b>  | <b>0.0</b>   | <b>0</b>         | <b>0.0</b>   | <b>0</b>              | <b>0.0</b>  |



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2019

|                         | New        | Sales      | Sales Volume      | Average Sale Price | New        | Chg %       | Sales      | Chg %        | Sales Volume      | Chg %          | Average Sale Price | Chg %        |
|-------------------------|------------|------------|-------------------|--------------------|------------|-------------|------------|--------------|-------------------|----------------|--------------------|--------------|
| <b>Lease</b>            |            |            |                   |                    |            |             |            |              |                   |                |                    |              |
| Breckenridge            | 4          | 0          | 0                 | 0                  | 0          | -100.0      | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Frisco                  | 3          | 0          | 0                 | 0                  | 1          | -66.7       | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Keystone                | 0          | 0          | 0                 | 0                  | 0          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Wilderness/Silverthorne | 0          | 0          | 0                 | 0                  | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| <b>Total</b>            | <b>7</b>   | <b>0</b>   | <b>0</b>          | <b>0</b>           | <b>2</b>   | <b>-4.8</b> | <b>0</b>   | <b>0.0</b>   | <b>0</b>          | <b>0.0</b>     | <b>0</b>           | <b>0.0</b>   |
| <b>Sale</b>             |            |            |                   |                    |            |             |            |              |                   |                |                    |              |
| Breckenridge            | 4          | 0          | 0                 | 0                  | 2          | -50.0       | 1          | 0.0          | 4,380,000         | 0.0            | 4,380,000          | 0.0          |
| Dillon/Summit Cove      | 0          | 0          | 0                 | 0                  | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Frisco                  | 3          | 0          | 0                 | 0                  | 1          | -66.7       | 1          | 0.0          | 225,000           | 0.0            | 225,000            | 0.0          |
| Grand County            | 0          | 1          | 375,000           | 375,000            | 0          | 0.0         | 0          | -100.0       | 0                 | -100.0         | 0                  | -100.0       |
| Keystone                | 0          | 0          | 0                 | 0                  | 0          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Leadville               | 0          | 0          | 0                 | 0                  | 0          | 0.0         | 1          | 0.0          | 184,750           | 0.0            | 184,750            | 0.0          |
| Park County             | 0          | 0          | 0                 | 0                  | 2          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Wilderness/Silverthorne | 0          | 0          | 0                 | 0                  | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| Other                   | 0          | 0          | 0                 | 0                  | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                  | 0.0          |
| <b>Total</b>            | <b>7</b>   | <b>1</b>   | <b>375,000</b>    | <b>375,000</b>     | <b>8</b>   | <b>-4.3</b> | <b>3</b>   | <b>200.0</b> | <b>4,789,750</b>  | <b>1,177.3</b> | <b>1,596,583</b>   | <b>325.8</b> |
| <b>Grand Total</b>      | <b>235</b> | <b>187</b> | <b>95,912,654</b> | <b>512,902</b>     | <b>225</b> | <b>-4.3</b> | <b>132</b> | <b>-29.4</b> | <b>86,792,551</b> | <b>-9.5</b>    | <b>657,519</b>     | <b>28.2</b>  |



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2018

2019

|                         | New       | Sales     | Sales Volume      | Average Sale Price | New       | Chg %        | Sales     | Chg %        | Sales Volume      | Chg %       | Average Sale Price | Chg %       |
|-------------------------|-----------|-----------|-------------------|--------------------|-----------|--------------|-----------|--------------|-------------------|-------------|--------------------|-------------|
| <b>Year-to-Date</b>     |           |           |                   |                    |           |              |           |              |                   |             |                    |             |
| <b>Single Family</b>    |           |           |                   |                    |           |              |           |              |                   |             |                    |             |
| Breckenridge            | 23        | 15        | 18,769,000        | 1,251,267          | 9         | -60.9        | 17        | 13.3         | 26,952,500        | 43.6        | 1,585,441          | 26.7        |
| Copper Mountain         | 0         | 0         | 0                 | 0                  | 1         | 0.0          | 1         | 0.0          | 3,380,000         | 0.0         | 3,380,000          | 0.0         |
| Dillon/Summit Cove      | 3         | 4         | 3,395,000         | 848,750            | 6         | 100.0        | 1         | -75.0        | 1,290,000         | -62.0       | 1,290,000          | 52.0        |
| Frisco                  | 6         | 3         | 2,681,000         | 893,667            | 3         | -50.0        | 1         | -66.7        | 1,890,000         | -29.5       | 1,890,000          | 111.5       |
| Grand County            | 6         | 4         | 1,076,800         | 269,200            | 5         | -16.7        | 0         | -100.0       | 0                 | -100.0      | 0                  | -100.0      |
| Keystone                | 0         | 2         | 3,029,000         | 1,514,500          | 1         | 0.0          | 1         | -50.0        | 766,000           | -74.7       | 766,000            | -49.4       |
| Leadville               | 2         | 2         | 705,900           | 352,950            | 2         | 0.0          | 2         | 0.0          | 617,000           | -12.6       | 308,500            | -12.6       |
| Park County             | 17        | 12        | 3,091,000         | 257,583            | 20        | 17.6         | 9         | -25.0        | 3,033,000         | -1.9        | 337,000            | 30.8        |
| Wilderness/Silverthorne | 8         | 9         | 9,627,060         | 1,069,673          | 13        | 62.5         | 5         | -44.4        | 4,825,000         | -49.9       | 965,000            | -9.8        |
| Other                   | 8         | 6         | 1,722,152         | 287,025            | 5         | -37.5        | 1         | -83.3        | 275,750           | -84.0       | 275,750            | -3.9        |
| <b>Total</b>            | <b>73</b> | <b>57</b> | <b>44,096,912</b> | <b>773,630</b>     | <b>65</b> | <b>-11.0</b> | <b>38</b> | <b>-33.3</b> | <b>43,029,250</b> | <b>-2.4</b> | <b>1,132,349</b>   | <b>46.4</b> |
| <b>Townhouse</b>        |           |           |                   |                    |           |              |           |              |                   |             |                    |             |
| Breckenridge            | 6         | 11        | 5,774,392         | 524,945            | 3         | -50.0        | 3         | -72.7        | 2,885,000         | -50.0       | 961,667            | 83.2        |
| Copper Mountain         | 1         | 1         | 900,000           | 900,000            | 0         | -100.0       | 1         | 0.0          | 1,400,000         | 55.6        | 1,400,000          | 55.6        |
| Dillon/Summit Cove      | 0         | 0         | 0                 | 0                  | 1         | 0.0          | 2         | 0.0          | 1,251,000         | 0.0         | 625,500            | 0.0         |
| Frisco                  | 2         | 3         | 1,640,000         | 546,667            | 3         | 50.0         | 0         | -100.0       | 0                 | -100.0      | 0                  | -100.0      |
| Grand County            | 0         | 0         | 0                 | 0                  | 0         | 0.0          | 0         | 0.0          | 0                 | 0.0         | 0                  | 0.0         |
| Keystone                | 5         | 7         | 5,768,700         | 824,100            | 3         | -40.0        | 8         | 14.3         | 5,973,962         | 3.6         | 746,745            | -9.4        |
| Park County             | 0         | 0         | 0                 | 0                  | 0         | 0.0          | 1         | 0.0          | 255,000           | 0.0         | 255,000            | 0.0         |
| Wilderness/Silverthorne | 0         | 3         | 1,905,000         | 635,000            | 3         | 0.0          | 5         | 66.7         | 2,970,000         | 55.9        | 594,000            | -6.5        |
| Other                   | 1         | 0         | 0                 | 0                  | 0         | -100.0       | 0         | 0.0          | 0                 | 0.0         | 0                  | 0.0         |
| <b>Total</b>            | <b>15</b> | <b>25</b> | <b>15,988,092</b> | <b>639,524</b>     | <b>13</b> | <b>-11.4</b> | <b>20</b> | <b>-20.0</b> | <b>14,734,962</b> | <b>-7.8</b> | <b>736,748</b>     | <b>15.2</b> |



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|                         | New       | Sales     | Sales Volume      | Average Sale Price | New       | Chg %       | Sales     | Chg %        | Sales Volume      | Chg %        | Average Sale Price | Chg %        |
|-------------------------|-----------|-----------|-------------------|--------------------|-----------|-------------|-----------|--------------|-------------------|--------------|--------------------|--------------|
| <b>Condo</b>            |           |           |                   |                    |           |             |           |              |                   |              |                    |              |
| Breckenridge            | 14        | 16        | 6,958,100         | 434,881            | 45        | 221.4       | 11        | -31.3        | 5,280,150         | -24.1        | 480,014            | 10.4         |
| Copper Mountain         | 6         | 5         | 1,429,000         | 285,800            | 8         | 33.3        | 4         | -20.0        | 722,900           | -49.4        | 180,725            | -36.8        |
| Dillon/Summit Cove      | 4         | 5         | 1,714,000         | 342,800            | 9         | 125.0       | 4         | -20.0        | 1,060,000         | -38.2        | 265,000            | -22.7        |
| Frisco                  | 5         | 5         | 2,900,000         | 580,000            | 4         | -20.0       | 5         | 0.0          | 1,803,960         | -37.8        | 360,792            | -37.8        |
| Grand County            | 0         | 0         | 0                 | 0                  | 1         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Keystone                | 23        | 13        | 6,472,000         | 497,846            | 14        | -39.1       | 10        | -23.1        | 5,005,400         | -22.7        | 500,540            | 0.5          |
| Leadville               | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Park County             | 0         | 0         | 0                 | 0                  | 1         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Wilderness/Silverthorne | 16        | 5         | 1,786,800         | 357,360            | 11        | -31.3       | 5         | 0.0          | 1,798,000         | 0.6          | 359,600            | 0.6          |
| Other                   | 1         | 2         | 402,000           | 201,000            | 0         | -100.0      | 0         | -100.0       | 0                 | -100.0       | 0                  | -100.0       |
| <b>Total</b>            | <b>69</b> | <b>51</b> | <b>21,661,900</b> | <b>424,743</b>     | <b>93</b> | <b>8.9</b>  | <b>39</b> | <b>-23.5</b> | <b>15,670,410</b> | <b>-27.7</b> | <b>401,805</b>     | <b>-5.4</b>  |
| <b>Duplex</b>           |           |           |                   |                    |           |             |           |              |                   |              |                    |              |
| Breckenridge            | 1         | 2         | 4,050,000         | 2,025,000          | 3         | 200.0       | 3         | 50.0         | 3,316,784         | -18.1        | 1,105,595          | -45.4        |
| Copper Mountain         | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Dillon/Summit Cove      | 1         | 0         | 0                 | 0                  | 0         | -100.0      | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Frisco                  | 1         | 1         | 585,000           | 585,000            | 1         | 0.0         | 0         | -100.0       | 0                 | -100.0       | 0                  | -100.0       |
| Grand County            | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Keystone                | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Leadville               | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Park County             | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Wilderness/Silverthorne | 3         | 0         | 0                 | 0                  | 10        | 233.3       | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| Other                   | 0         | 0         | 0                 | 0                  | 0         | 0.0         | 0         | 0.0          | 0                 | 0.0          | 0                  | 0.0          |
| <b>Total</b>            | <b>6</b>  | <b>3</b>  | <b>4,635,000</b>  | <b>1,545,000</b>   | <b>14</b> | <b>13.5</b> | <b>3</b>  | <b>0.0</b>   | <b>3,316,784</b>  | <b>-28.4</b> | <b>1,105,595</b>   | <b>-28.4</b> |



# JANUARY COMPARISON REPORT

Run date: 02/03/2019

2018

2019

|                         | New       | Sales     | Sales Volume     | Average Sale Price | New       | Chg %       | Sales     | Chg %        | Sales Volume     | Chg %        | Average Sale Price | Chg %       |
|-------------------------|-----------|-----------|------------------|--------------------|-----------|-------------|-----------|--------------|------------------|--------------|--------------------|-------------|
| <b>Sf/Mf/Acreage</b>    |           |           |                  |                    |           |             |           |              |                  |              |                    |             |
| Breckenridge            | 7         | 17        | 6,866,750        | 403,926            | 12        | 71.4        | 9         | -47.1        | 2,499,428        | -63.6        | 277,714            | -31.2       |
| Copper Mountain         | 0         | 0         | 0                | 0                  | 0         | 0.0         | 1         | 0.0          | 1,075,500        | 0.0          | 1,075,500          | 0.0         |
| Dillon/Summit Cove      | 3         | 2         | 450,000          | 225,000            | 0         | -100.0      | 0         | -100.0       | 0                | -100.0       | 0                  | -100.0      |
| Frisco                  | 1         | 0         | 0                | 0                  | 0         | -100.0      | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| Grand County            | 1         | 1         | 38,000           | 38,000             | 1         | 0.0         | 1         | 0.0          | 31,767           | -16.4        | 31,767             | -16.4       |
| Keystone                | 3         | 1         | 380,000          | 380,000            | 1         | -66.7       | 0         | -100.0       | 0                | -100.0       | 0                  | -100.0      |
| Leadville               | 0         | 1         | 50,000           | 50,000             | 0         | 0.0         | 1         | 0.0          | 180,000          | 260.0        | 180,000            | 260.0       |
| Park County             | 38        | 26        | 1,056,000        | 40,615             | 14        | -63.2       | 14        | -46.2        | 472,700          | -55.2        | 33,764             | -16.9       |
| Wilderness/Silverthorne | 2         | 2         | 315,000          | 157,500            | 1         | -50.0       | 1         | -50.0        | 385,000          | 22.2         | 385,000            | 144.4       |
| Other                   | 2         | 0         | 0                | 0                  | 0         | -100.0      | 2         | 0.0          | 607,000          | 0.0          | 303,500            | 0.0         |
| <b>Total</b>            | <b>57</b> | <b>50</b> | <b>9,155,750</b> | <b>183,115</b>     | <b>29</b> | <b>-2.7</b> | <b>29</b> | <b>-42.0</b> | <b>5,251,395</b> | <b>-42.6</b> | <b>181,083</b>     | <b>-1.1</b> |
| <b>Farm/Ranch</b>       |           |           |                  |                    |           |             |           |              |                  |              |                    |             |
| Dillon/Summit Cove      | 0         | 0         | 0                | 0                  | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| Grand County            | 0         | 0         | 0                | 0                  | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| Park County             | 0         | 0         | 0                | 0                  | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| Wilderness/Silverthorne | 0         | 0         | 0                | 0                  | 1         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| Other                   | 0         | 0         | 0                | 0                  | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| <b>Total</b>            | <b>0</b>  | <b>0</b>  | <b>0</b>         | <b>0</b>           | <b>1</b>  | <b>-2.3</b> | <b>0</b>  | <b>0.0</b>   | <b>0</b>         | <b>0.0</b>   | <b>0</b>           | <b>0.0</b>  |
| <b>Mobile Home</b>      |           |           |                  |                    |           |             |           |              |                  |              |                    |             |
| Breckenridge            | 1         | 0         | 0                | 0                  | 0         | -100.0      | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| Park County             | 0         | 0         | 0                | 0                  | 0         | 0.0         | 0         | 0.0          | 0                | 0.0          | 0                  | 0.0         |
| <b>Total</b>            | <b>1</b>  | <b>0</b>  | <b>0</b>         | <b>0</b>           | <b>0</b>  | <b>-2.7</b> | <b>0</b>  | <b>0.0</b>   | <b>0</b>         | <b>0.0</b>   | <b>0</b>           | <b>0.0</b>  |



## JANUARY COMPARISON REPORT

Run date: 02/03/2019

|                         | 2018       |            |                   |                       | 2019       |             |            |              |                   |                |                       |              |
|-------------------------|------------|------------|-------------------|-----------------------|------------|-------------|------------|--------------|-------------------|----------------|-----------------------|--------------|
|                         | New        | Sales      | Sales<br>Volume   | Average<br>Sale Price | New        | Chg %       | Sales      | Chg %        | Sales<br>Volume   | Chg %          | Average<br>Sale Price | Chg %        |
| <b>Lease</b>            |            |            |                   |                       |            |             |            |              |                   |                |                       |              |
| Breckenridge            | 4          | 0          | 0                 | 0                     | 0          | -100.0      | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Frisco                  | 3          | 0          | 0                 | 0                     | 1          | -66.7       | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Keystone                | 0          | 0          | 0                 | 0                     | 0          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Wilderness/Silverthorne | 0          | 0          | 0                 | 0                     | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| <b>Total</b>            | <b>7</b>   | <b>0</b>   | <b>0</b>          | <b>0</b>              | <b>2</b>   | <b>-4.8</b> | <b>0</b>   | <b>0.0</b>   | <b>0</b>          | <b>0.0</b>     | <b>0</b>              | <b>0.0</b>   |
| <b>Sale</b>             |            |            |                   |                       |            |             |            |              |                   |                |                       |              |
| Breckenridge            | 4          | 0          | 0                 | 0                     | 2          | -50.0       | 1          | 0.0          | 4,380,000         | 0.0            | 4,380,000             | 0.0          |
| Dillon/Summit Cove      | 0          | 0          | 0                 | 0                     | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Frisco                  | 3          | 0          | 0                 | 0                     | 1          | -66.7       | 1          | 0.0          | 225,000           | 0.0            | 225,000               | 0.0          |
| Grand County            | 0          | 1          | 375,000           | 375,000               | 0          | 0.0         | 0          | -100.0       | 0                 | -100.0         | 0                     | -100.0       |
| Keystone                | 0          | 0          | 0                 | 0                     | 0          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Leadville               | 0          | 0          | 0                 | 0                     | 0          | 0.0         | 1          | 0.0          | 184,750           | 0.0            | 184,750               | 0.0          |
| Park County             | 0          | 0          | 0                 | 0                     | 2          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Wilderness/Silverthorne | 0          | 0          | 0                 | 0                     | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| Other                   | 0          | 0          | 0                 | 0                     | 1          | 0.0         | 0          | 0.0          | 0                 | 0.0            | 0                     | 0.0          |
| <b>Total</b>            | <b>7</b>   | <b>1</b>   | <b>375,000</b>    | <b>375,000</b>        | <b>8</b>   | <b>-4.3</b> | <b>3</b>   | <b>200.0</b> | <b>4,789,750</b>  | <b>1,177.3</b> | <b>1,596,583</b>      | <b>325.8</b> |
| <b>Grand Total</b>      | <b>235</b> | <b>187</b> | <b>95,912,654</b> | <b>512,902</b>        | <b>225</b> | <b>-4.3</b> | <b>132</b> | <b>-29.4</b> | <b>86,792,551</b> | <b>-9.5</b>    | <b>657,519</b>        | <b>28.2</b>  |