

# Local Market Update for January 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

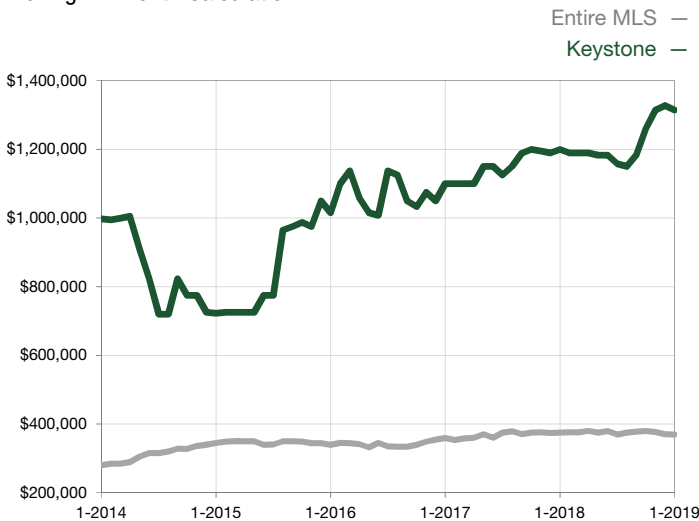
Single Family	January			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	1	--	0	1	--
Sold Listings	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$1,514,500	<b>\$766,000</b>	- 49.4%	\$1,514,500	<b>\$766,000</b>	- 49.4%
Average Sales Price*	\$1,514,500	<b>\$766,000</b>	- 49.4%	\$1,514,500	<b>\$766,000</b>	- 49.4%
Percent of List Price Received*	95.0%	<b>102.3%</b>	+ 7.7%	95.0%	<b>102.3%</b>	+ 7.7%
Days on Market Until Sale	87	1	- 98.9%	87	1	- 98.9%
Inventory of Homes for Sale	14	12	- 14.3%	--	--	--
Months Supply of Inventory	6.7	4.1	- 38.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	28	17	- 39.3%	28	17	- 39.3%
Sold Listings	20	18	- 10.0%	20	18	- 10.0%
Median Sales Price*	\$534,500	<b>\$652,000</b>	+ 22.0%	\$534,500	<b>\$652,000</b>	+ 22.0%
Average Sales Price*	\$612,035	<b>\$609,965</b>	- 0.3%	\$612,035	<b>\$609,965</b>	- 0.3%
Percent of List Price Received*	99.1%	<b>98.9%</b>	- 0.2%	99.1%	<b>98.9%</b>	- 0.2%
Days on Market Until Sale	32	56	+ 75.0%	32	56	+ 75.0%
Inventory of Homes for Sale	87	44	- 49.4%	--	--	--
Months Supply of Inventory	3.1	1.7	- 45.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

