

Local Market Update for July 2019

A Research Tool Provided by the Colorado Association of REALTORS®



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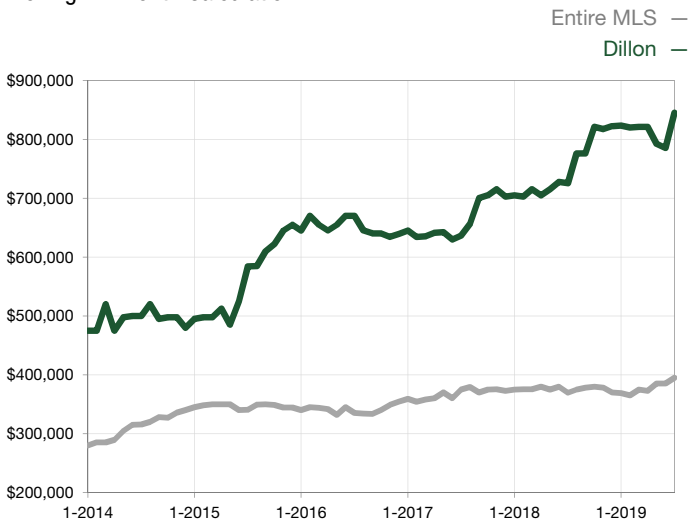
| Single Family | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 07-2018 | Thru 07-2019 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 14 | 11 | - 21.4% | 44 | 53 | + 20.5% |
| Sold Listings | 4 | 8 | + 100.0% | 22 | 32 | + 45.5% |
| Median Sales Price* | \$772,500 | \$866,500 | + 12.2% | \$817,500 | \$783,250 | - 4.2% |
| Average Sales Price* | \$761,375 | \$930,290 | + 22.2% | \$840,545 | \$893,425 | + 6.3% |
| Percent of List Price Received* | 98.6% | 97.6% | - 1.0% | 99.1% | 97.3% | - 1.8% |
| Days on Market Until Sale | 59 | 25 | - 57.6% | 55 | 57 | + 3.6% |
| Inventory of Homes for Sale | 27 | 22 | - 18.5% | -- | -- | -- |
| Months Supply of Inventory | 6.8 | 4.5 | - 33.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 07-2018 | Thru 07-2019 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 16 | 50 | + 212.5% | 78 | 210 | + 169.2% |
| Sold Listings | 13 | 16 | + 23.1% | 55 | 80 | + 45.5% |
| Median Sales Price* | \$376,000 | \$470,250 | + 25.1% | \$372,500 | \$361,000 | - 3.1% |
| Average Sales Price* | \$439,346 | \$491,125 | + 11.8% | \$398,169 | \$409,878 | + 2.9% |
| Percent of List Price Received* | 99.7% | 99.6% | - 0.1% | 99.3% | 99.0% | - 0.3% |
| Days on Market Until Sale | 18 | 44 | + 144.4% | 17 | 47 | + 176.5% |
| Inventory of Homes for Sale | 47 | 124 | + 163.8% | -- | -- | -- |
| Months Supply of Inventory | 4.3 | 10.2 | + 137.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

