

Local Market Update for July 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

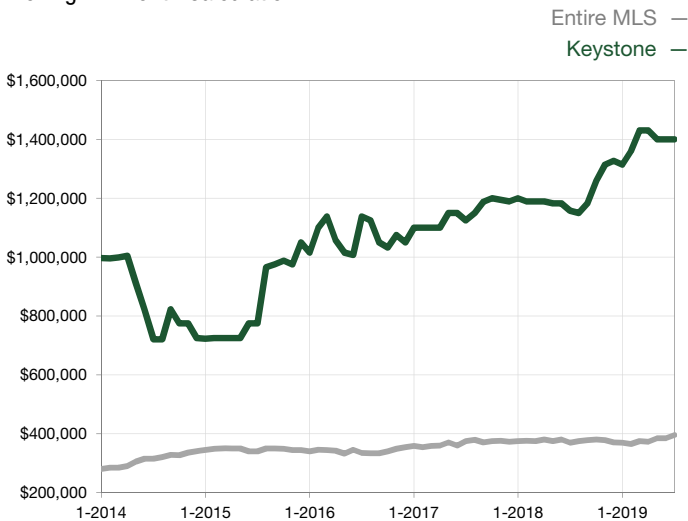
Single Family	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	5	5	0.0%	29	22	- 24.1%
Sold Listings	3	0	- 100.0%	19	11	- 42.1%
Median Sales Price*	\$1,100,000	\$0	- 100.0%	\$1,165,000	\$1,390,000	+ 19.3%
Average Sales Price*	\$1,664,000	\$0	- 100.0%	\$1,371,186	\$1,569,314	+ 14.4%
Percent of List Price Received*	93.7%	0.0%	- 100.0%	96.5%	96.4%	- 0.1%
Days on Market Until Sale	67	0	- 100.0%	134	149	+ 11.2%
Inventory of Homes for Sale	23	21	- 8.7%	--	--	--
Months Supply of Inventory	7.9	7.6	- 3.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	36	29	- 19.4%	254	204	- 19.7%
Sold Listings	29	26	- 10.3%	165	134	- 18.8%
Median Sales Price*	\$500,000	\$564,500	+ 12.9%	\$497,000	\$538,000	+ 8.2%
Average Sales Price*	\$503,759	\$627,644	+ 24.6%	\$536,023	\$585,773	+ 9.3%
Percent of List Price Received*	97.9%	101.4%	+ 3.6%	98.7%	99.2%	+ 0.5%
Days on Market Until Sale	60	35	- 41.7%	51	64	+ 25.5%
Inventory of Homes for Sale	145	99	- 31.7%	--	--	--
Months Supply of Inventory	5.4	4.2	- 22.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

