

Local Market Update for July 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

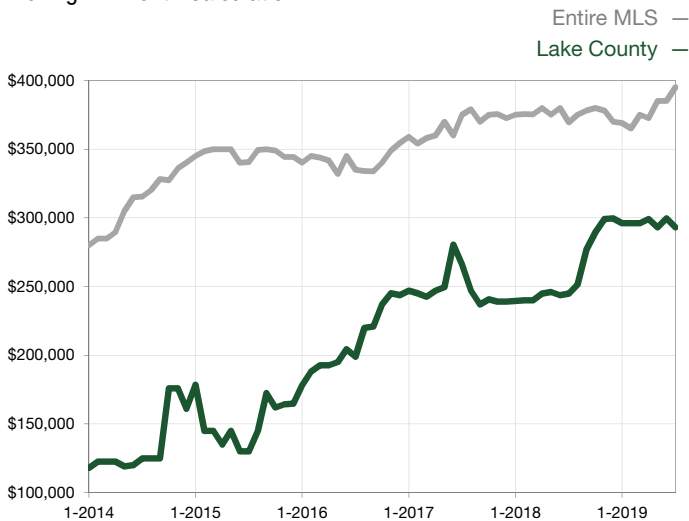
Single Family	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	9	10	+ 11.1%	35	35	0.0%
Sold Listings	2	3	+ 50.0%	18	15	- 16.7%
Median Sales Price*	\$344,000	\$269,000	- 21.8%	\$313,000	\$289,000	- 7.7%
Average Sales Price*	\$344,000	\$257,000	- 25.3%	\$305,872	\$294,240	- 3.8%
Percent of List Price Received*	100.0%	97.0%	- 3.0%	98.2%	97.5%	- 0.7%
Days on Market Until Sale	9	5	- 44.4%	38	36	- 5.3%
Inventory of Homes for Sale	19	15	- 21.1%	--	--	--
Months Supply of Inventory	3.9	4.7	+ 20.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	2	- 50.0%
Sold Listings	2	0	- 100.0%	4	1	- 75.0%
Median Sales Price*	\$153,750	\$0	- 100.0%	\$224,250	\$124,600	- 44.4%
Average Sales Price*	\$153,750	\$0	- 100.0%	\$198,625	\$124,600	- 37.3%
Percent of List Price Received*	100.3%	0.0%	- 100.0%	96.9%	92.3%	- 4.7%
Days on Market Until Sale	9	0	- 100.0%	70	34	- 51.4%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.8	1.0	+ 25.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

