

# Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Keystone

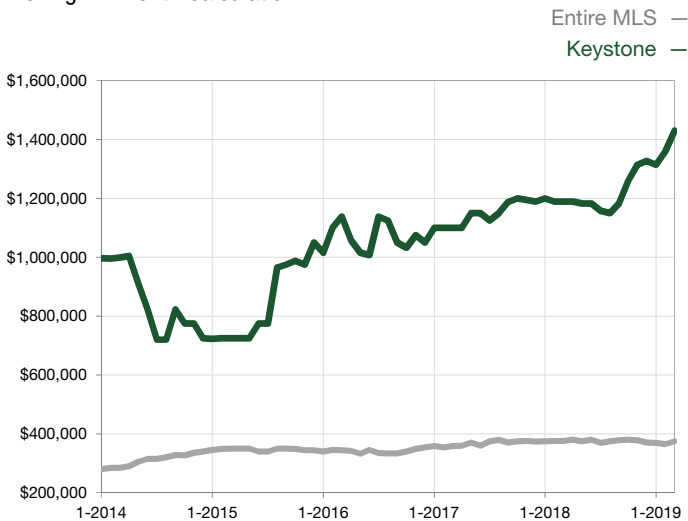
Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	3	- 50.0%	7	5	- 28.6%
Sold Listings	2	5	+ 150.0%	7	6	- 14.3%
Median Sales Price*	\$1,081,250	<b>\$1,645,000</b>	+ 52.1%	\$1,165,000	<b>\$1,522,500</b>	+ 30.7%
Average Sales Price*	\$1,081,250	<b>\$2,153,491</b>	+ 99.2%	\$1,162,500	<b>\$1,922,243</b>	+ 65.4%
Percent of List Price Received*	99.2%	<b>97.2%</b>	- 2.0%	96.3%	<b>98.1%</b>	+ 1.9%
Days on Market Until Sale	279	<b>167</b>	- 40.1%	149	<b>139</b>	- 6.7%
Inventory of Homes for Sale	16	<b>13</b>	- 18.8%	--	--	--
Months Supply of Inventory	7.1	<b>4.1</b>	- 42.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	65	35	- 46.2%	122	71	- 41.8%
Sold Listings	20	12	- 40.0%	68	49	- 27.9%
Median Sales Price*	\$507,500	<b>\$754,000</b>	+ 48.6%	\$525,000	<b>\$595,000</b>	+ 13.3%
Average Sales Price*	\$557,593	<b>\$751,167</b>	+ 34.7%	\$601,889	<b>\$636,283</b>	+ 5.7%
Percent of List Price Received*	99.5%	<b>98.7%</b>	- 0.8%	99.3%	<b>99.0%</b>	- 0.3%
Days on Market Until Sale	50	<b>116</b>	+ 132.0%	48	<b>103</b>	+ 114.6%
Inventory of Homes for Sale	130	<b>60</b>	- 53.8%	--	--	--
Months Supply of Inventory	4.5	<b>2.5</b>	- 44.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

