

Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

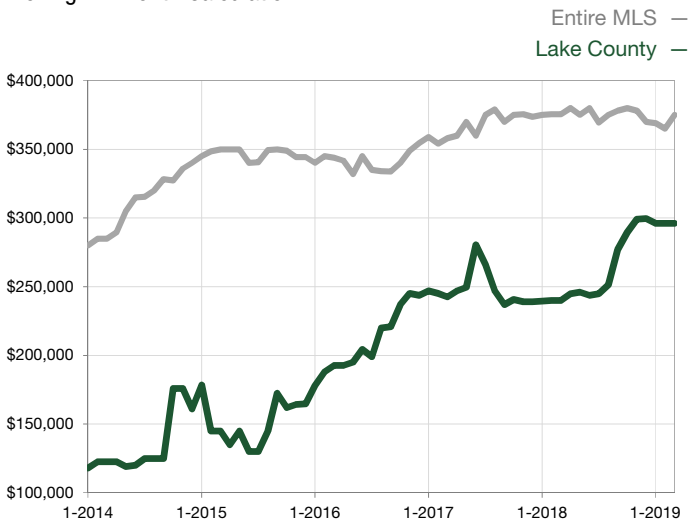
Single Family	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	4	0	- 100.0%	8	2	- 75.0%
Sold Listings	2	2	0.0%	4	6	+ 50.0%
Median Sales Price*	\$269,000	\$293,750	+ 9.2%	\$328,450	\$293,750	- 10.6%
Average Sales Price*	\$269,000	\$293,750	+ 9.2%	\$310,975	\$297,667	- 4.3%
Percent of List Price Received*	99.0%	95.4%	- 3.6%	97.1%	97.1%	0.0%
Days on Market Until Sale	34	76	+ 123.5%	81	66	- 18.5%
Inventory of Homes for Sale	8	1	- 87.5%	--	--	--
Months Supply of Inventory	1.5	0.3	- 80.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$200,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$200,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	88.9%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	220	0	- 100.0%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	0.8	- 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

