

Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

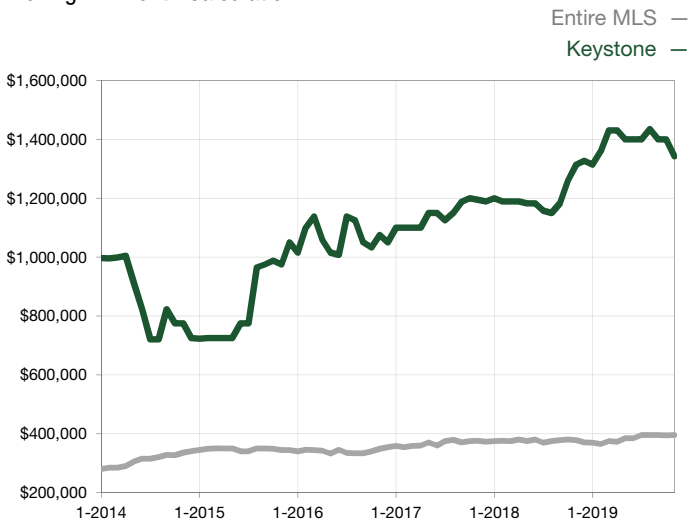
Single Family	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	40	26	- 35.0%
Sold Listings	2	3	+ 50.0%	30	21	- 30.0%
Median Sales Price*	\$1,055,000	\$1,060,000	+ 0.5%	\$1,343,750	\$1,390,000	+ 3.4%
Average Sales Price*	\$1,055,000	\$1,047,833	- 0.7%	\$1,498,085	\$1,545,177	+ 3.1%
Percent of List Price Received*	98.0%	97.6%	- 0.4%	96.5%	96.9%	+ 0.4%
Days on Market Until Sale	45	42	- 6.7%	105	120	+ 14.3%
Inventory of Homes for Sale	19	11	- 42.1%	--	--	--
Months Supply of Inventory	6.1	4.1	- 32.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	17	9	- 47.1%	364	313	- 14.0%
Sold Listings	24	16	- 33.3%	287	249	- 13.2%
Median Sales Price*	\$445,000	\$467,500	+ 5.1%	\$460,000	\$521,000	+ 13.3%
Average Sales Price*	\$501,965	\$465,469	- 7.3%	\$519,278	\$547,139	+ 5.4%
Percent of List Price Received*	97.6%	98.0%	+ 0.4%	98.4%	98.3%	- 0.1%
Days on Market Until Sale	78	95	+ 21.8%	58	65	+ 12.1%
Inventory of Homes for Sale	105	63	- 40.0%	--	--	--
Months Supply of Inventory	4.3	2.8	- 34.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

