

# Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

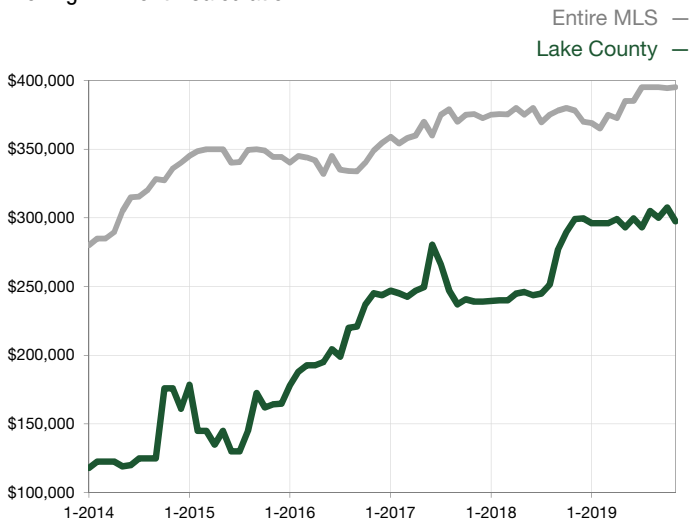
Single Family	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	2	--	51	47	- 7.8%
Sold Listings	4	2	- 50.0%	35	37	+ 5.7%
Median Sales Price*	\$319,750	<b>\$263,850</b>	- 17.5%	\$305,000	<b>\$310,000</b>	+ 1.6%
Average Sales Price*	\$318,625	<b>\$263,850</b>	- 17.2%	\$309,777	<b>\$335,343</b>	+ 8.3%
Percent of List Price Received*	97.0%	<b>98.9%</b>	+ 2.0%	97.9%	<b>97.6%</b>	- 0.3%
Days on Market Until Sale	63	<b>70</b>	+ 11.1%	38	<b>44</b>	+ 15.8%
Inventory of Homes for Sale	10	<b>8</b>	- 20.0%	--	--	--
Months Supply of Inventory	2.8	<b>2.2</b>	- 21.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	4	4	0.0%
Sold Listings	0	1	--	5	3	- 40.0%
Median Sales Price*	\$0	<b>\$154,000</b>	--	\$200,000	<b>\$124,600</b>	- 37.7%
Average Sales Price*	\$0	<b>\$154,000</b>	--	\$190,700	<b>\$117,200</b>	- 38.5%
Percent of List Price Received*	0.0%	<b>96.9%</b>	--	96.4%	<b>93.5%</b>	- 3.0%
Days on Market Until Sale	0	<b>150</b>	--	60	<b>66</b>	+ 10.0%
Inventory of Homes for Sale	0	<b>0</b>	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

