

# Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Lake County

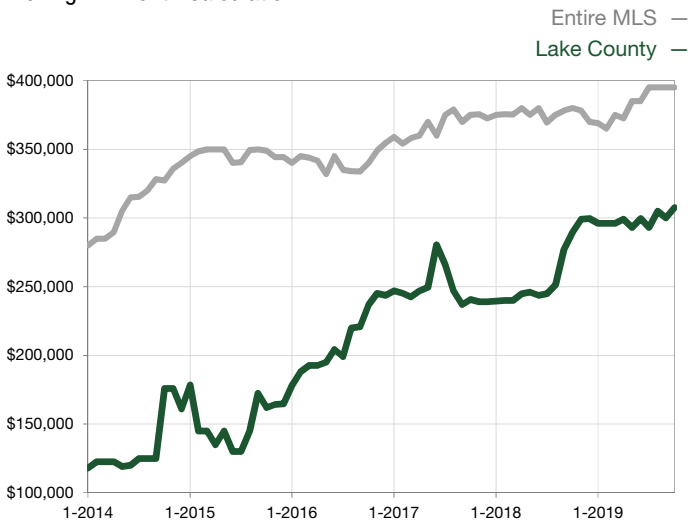
Single Family	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	1	- 83.3%	51	45	- 11.8%
Sold Listings	7	8	+ 14.3%	31	35	+ 12.9%
Median Sales Price*	\$320,000	<b>\$394,750</b>	+ 23.4%	\$305,000	<b>\$315,000</b>	+ 3.3%
Average Sales Price*	\$329,857	<b>\$382,988</b>	+ 16.1%	\$308,635	<b>\$339,429</b>	+ 10.0%
Percent of List Price Received*	97.5%	<b>96.9%</b>	- 0.6%	98.0%	<b>97.5%</b>	- 0.5%
Days on Market Until Sale	37	<b>39</b>	+ 5.4%	35	<b>42</b>	+ 20.0%
Inventory of Homes for Sale	18	<b>5</b>	- 72.2%	--	--	--
Months Supply of Inventory	5.0	<b>1.3</b>	- 74.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	4	4	0.0%
Sold Listings	0	1	--	5	2	- 60.0%
Median Sales Price*	\$0	<b>\$73,000</b>	--	\$200,000	<b>\$98,800</b>	- 50.6%
Average Sales Price*	\$0	<b>\$73,000</b>	--	\$190,700	<b>\$98,800</b>	- 48.2%
Percent of List Price Received*	0.0%	<b>91.4%</b>	--	96.4%	<b>91.8%</b>	- 4.8%
Days on Market Until Sale	0	<b>15</b>	--	60	<b>25</b>	- 58.3%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	<b>1.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

