

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Keystone

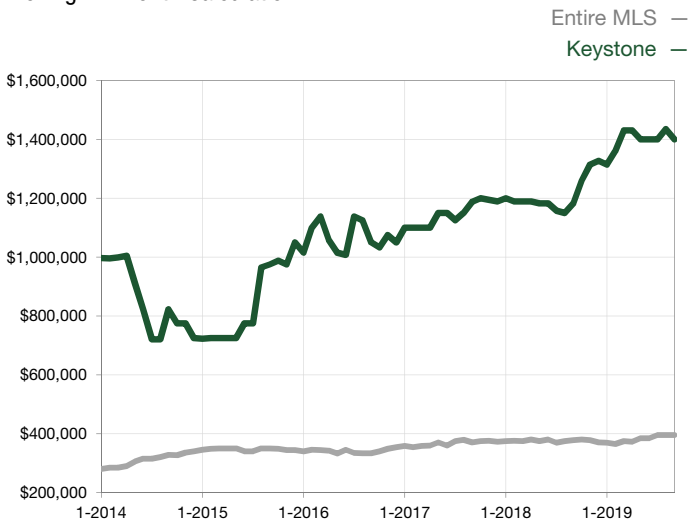
Single Family	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	37	25	- 32.4%
Sold Listings	4	2	- 50.0%	24	15	- 37.5%
Median Sales Price*	\$2,305,000	\$1,387,500	- 39.8%	\$1,313,750	\$1,400,000	+ 6.6%
Average Sales Price*	\$2,190,000	\$1,387,500	- 36.6%	\$1,523,439	\$1,671,947	+ 9.7%
Percent of List Price Received*	94.2%	95.6%	+ 1.5%	96.3%	97.4%	+ 1.1%
Days on Market Until Sale	61	18	- 70.5%	119	115	- 3.4%
Inventory of Homes for Sale	23	19	- 17.4%	--	--	--
Months Supply of Inventory	7.4	7.1	- 4.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Key Metrics						
New Listings	21	46	+ 119.0%	327	292	- 10.7%
Sold Listings	27	28	+ 3.7%	229	193	- 15.7%
Median Sales Price*	\$414,700	\$487,500	+ 17.6%	\$465,000	\$530,000	+ 14.0%
Average Sales Price*	\$511,248	\$503,121	- 1.6%	\$524,955	\$559,504	+ 6.6%
Percent of List Price Received*	97.0%	97.8%	+ 0.8%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale	85	55	- 35.3%	57	68	+ 19.3%
Inventory of Homes for Sale	139	91	- 34.5%	--	--	--
Months Supply of Inventory	5.2	4.0	- 23.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

