

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®



Lake County

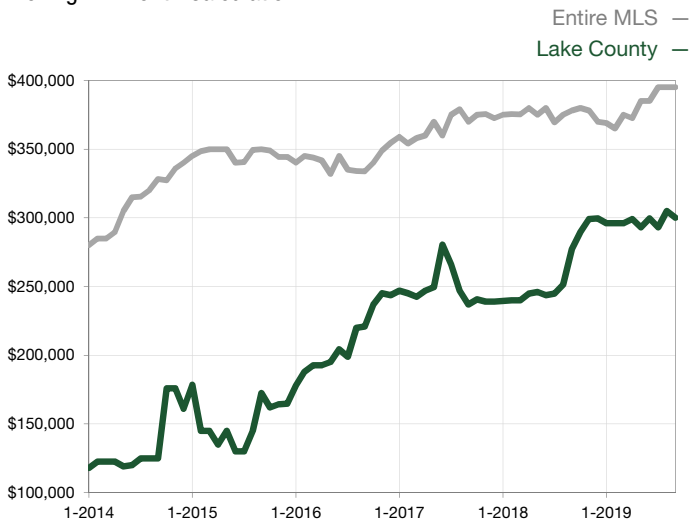
| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 09-2018 | Thru 09-2019 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 1 | 6 | + 500.0% | 45 | 44 | - 2.2% |
| Sold Listings | 3 | 5 | + 66.7% | 24 | 27 | + 12.5% |
| Median Sales Price* | \$305,000 | \$288,000 | - 5.6% | \$299,000 | \$310,000 | + 3.7% |
| Average Sales Price* | \$294,667 | \$359,400 | + 22.0% | \$302,446 | \$326,522 | + 8.0% |
| Percent of List Price Received* | 97.9% | 98.2% | + 0.3% | 98.1% | 97.7% | - 0.4% |
| Days on Market Until Sale | 40 | 88 | + 120.0% | 35 | 43 | + 22.9% |
| Inventory of Homes for Sale | 20 | 12 | - 40.0% | -- | -- | -- |
| Months Supply of Inventory | 5.4 | 3.2 | - 40.7% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | September | | | Year to Date | | |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2018 | 2019 | Percent Change from Previous Year | Thru 09-2018 | Thru 09-2019 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 2 | -- | 4 | 4 | 0.0% |
| Sold Listings | 0 | 0 | -- | 5 | 1 | - 80.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$200,000 | \$124,600 | - 37.7% |
| Average Sales Price* | \$0 | \$0 | -- | \$190,700 | \$124,600 | - 34.7% |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 96.4% | 92.3% | - 4.3% |
| Days on Market Until Sale | 0 | 0 | -- | 60 | 34 | - 43.3% |
| Inventory of Homes for Sale | 0 | 3 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 3.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

